New York City Transit Procurements

Louis Montanti, MTA Deputy Chief Procurement Officer - Procurement Operations

PROCUREMENTS

The Procurement Agenda this month includes 4 actions for a proposed estimated expenditure of \$20.9M.

	Subject Request for Authorization to Award Various Procurements					October 23, 2024						
Department MTA Procurement					Department							
Departr	nent Head Nam Lisette	ne Camilo				Depart	ment Head Name					
Departr	nent Head Sign Liseta	ature <i>Te Camil</i> o	<u> </u>			Departs	ment Head Signature					
Project	Manager Name Rose D						Interna	Approva	s			
0.1		Board Act	T									
Order	To	Date	Approval	Info	Other	6	Approval		Арр	roval		
1	Committee	10/28/2024				De	President NYCT	X	Pres. MTA B	us/SVP [OOB	
2	Board	10/30/2024	<u> </u>			De la	Deputy CFO	X	VP Paratrans	it		
					Ļ	1 X	Law	X	Diversity/Civ	il Rights		
Order	Approv		rder	Internal Approvals (cont.)								
						0.1						
DUDDO			rder	Approv	al	Order	Approval	Order	Арр	roval		
DISCUS	<u>SE</u> 1 approval of the SION	Board to awa	rd various co	ntracts an	d purchase	orders, and t	Approval o inform the NYC Transit (ategories: None					
To obtair actions. DISCUS NYC Tra	<u>SE</u> 1 approval of the SION ansit proposes t	Board to awa	rd various co competitive	ntracts an procurem	d purchase ents in the	orders, and t	o inform the NYC Transit (ategories: None					
To obtair actions. DISCUS NYC Tra NYC Tra	<u>SE</u> approval of the <u>SION</u> ansit proposes t	Board to awa	rd various co competitive petitive pro	ntracts an procurem curement	d purchase ents in the s in the fol	orders, and t e following c: llowing categ	o inform the NYC Transit (ategories: None					
To obtair actions. DISCUS NYC Tra NYC Tra NYC Tra	<u>SE</u> approval of the <u>SION</u> ansit proposes t ansit proposes t ansit proposes t	Board to awa to award Non to award Com to award Rati	rd various co competitive petitive pro	ntracts an procurem curement	d purchase ents in the s in the fol	orders, and t e following c: llowing categ	o inform the NYC Transit (ategories: None					
To obtair actions. DISCUS NYC Tra NYC Tra NYC Tra	SE approval of the SION ansit proposes t ansit proposes t ansit proposes t ss Requiring Two	Board to awa to award Non to award Com to award Rati to Thirds Vote:	rd various co competitive petitive pro fications in t	ntracts an procurem curement he follow	d purchase ents in the s in the fol ing catego	orders, and t e following c: llowing categ	o inform the NYC Transit (ategories: None	Committee o	of these procur	ement		
To obtair actions. DISCUS NYC Tra NYC Tra Schedule	SE approval of the SION ansit proposes t ansit proposes t ansit proposes t ss Requiring Two	Board to awa to award Non to award Com to award Rati	rd various co competitive petitive pro fications in t	ntracts an procurem curement he follow	d purchase ents in the s in the fol ing catego	orders, and t e following c: llowing categ	o inform the NYC Transit (ategories: None				_	

RECOMMENDATION: That the purchases/contracts be approved as proposed. (Items are included in the resolution of approval at the beginning of the Procurement Section.)

BOARD RESOLUTION

WHEREAS, in accordance with Sections 1265-a and 1209 of the Public Authorities Law and the All-Agency General Contract Procurement Guidelines, the Board authorizes the award of certain noncompetitive purchase and public work contracts, and the solicitation and award of requests for proposals regarding purchase and public work contracts; and

WHEREAS, in accordance with the All-Agency Service Contract Procurement Guidelines and General Contract Procurement Guidelines the Board authorizes the award of certain noncompetitive miscellaneous service and miscellaneous procurement contracts, certain change orders to purchase, public work, and miscellaneous service and miscellaneous procurement contracts, and

WHEREAS, in accordance with Section 2879 of the Public Authorities Law and the All-Agency Service Contract Procurement Guidelines, the Board authorizes the award of certain service contracts and certain change orders to service contracts.

NOW, the Board resolves as follows:

1. As to each purchase and public work contract set forth in annexed Schedule A, the Board declares competitive bidding to be impractical or inappropriate for the reasons specified therein and authorizes the execution of each such contract.

2. As to each request for proposals (for purchase and public work contracts) set forth in Schedule B for which authorization to solicit proposals is requested, for the reasons specified therein, the Board declares competitive bidding to be impractical or inappropriate, declares it is in the public interest to solicit competitive request for proposals, and authorizes the solicitation of such proposals.

3. As to each request for proposals (for purchase and public work contracts) set forth in Schedule C for which a recommendation is made to award the contract, the Board authorizes the execution of said contract.

4. As to each action set forth in Schedule D, the Board declares competitive bidding impractical or inappropriate for the reasons specified therein and ratifies each action for which ratification is requested.

5. The Board authorizes the execution of each of the following for which Board authorization is required: (i) the miscellaneous procurement contracts set forth in Schedule E; (ii) the personal service contracts set forth in Schedule F; (iii) the miscellaneous service contracts set forth in Schedule G; (iv) the modifications to personal/miscellaneous service contracts set forth in Schedule H; (v) the contract modifications to purchase and public work contracts set forth in Schedule I; and (vi) the modifications to miscellaneous procurement contracts set forth in Schedule J.

6. The Board ratifies each action taken set forth in Schedule K for which ratification is requested.



OCTOBER 2024

LIST OF RATIFICATIONS FOR BOARD APPROVAL

Procurements Requiring Two-Thirds Vote:

D. Ratification of Completed Procurement Actions

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

1.	Corporate Transportation Group, Ltd.	\$3,389,014	Staff Summary Attached
2.	OAS, Inc.	\$4,878,364	\downarrow
3.	WAYE, LLC	\$11,419,136	Ļ
4.	Unified Dispatch LLC	\$1,178,505	Ļ
	Contract Terms. Each un to three years		·

Contract Terms: Each up to three years Contract #s 6%28439 / 6%31682 / 6%34004 / 6%34603

Contracts for the procurement of all technology and related services necessary for continuity of Paratransit service; Ratification of an Immediate Operating Need.

Schedule D: Ratification of Completed Procurement Actions

Item Numbers: 1–4	•	
Vendor Names (Locations)	Contract Number	Renewal?
Corporate Transportation Group, Ltd. (Brooklyn, New York)	6%28439	
OAS, Inc. (Brooklyn, New York)	6%31682	□ Yes
WAYE, LLC (Woodinville, Washington)	6%34004	
Unified Dispatch LLC (Los Angeles, California)	6%34603	
Description		
Procurement actions for continuity of Paratransit service for scheduling, dispatching, AVLM, and IVR in response to an Immediate Operating Need	Total Amount: \$20,865,019 CTG: \$3,389, OAS: \$4,878, WAYE: \$11,419,	
Contract Terms (including Options, if any)		UDI: \$1,178,505
Each up to three years (varied start dates)		
	Funding Source	
Option(s) included in Total Amount? □ Yes □ No ⊠ n/a	🛛 Operating 🗌 Capital 🔲 Fede	ral 🔲 Other:
Procurement Type	Requesting Department:	
Competitive Noncompetitive	Department of Paratransit, Rachel C	Cohen
Solicitation Type		
RFP Bid Other: ION		

New York City Transit

Discussion:

It is requested that the Board ratify the declaration of an Immediate Operating Need ("ION") approved by the Deputy Chief Procurement Officer, MTA Procurement, waiving competitive bidding pursuant to Article III, Paragraph A, of the All-Agency Procurement Guidelines and Public Authorities Law 1209, subsection 9(a) and approve (1) the award of three modifications to contract 6%28439 with Corporate Transportation Group Ltd ("CTG") in the estimated amount of \$3,389,014; and (2) the awards of three new contracts: No. 6%31682 to OAS, Inc. ("OAS") in the estimated amount of \$4,878,364; No. 6%34004 to WAYE LLC ("WAYE") in the estimated amount of \$11,419,136; and No. 6%34603 to Unified Dispatch LLC ("UDI") in the estimated amount of \$1,178,505 for a total estimated amount of \$20,865,019. Each of these awards were made at various points in time since the ION was declared in March 2023, and each have a base contract term of approximately three years, without options.

The ION authorized the procurement of all technology and related services necessary for continuity of service pursuant to the January 2023 termination for cause of contract W-32564 to provide Real-Time Scheduling and Computer-Aided Dispatch ("RTS/CAD") systems, as well as hardware and software for Automatic Vehicle Location Monitoring ("AVLM") and Interactive Voice Response ("IVR") systems for Paratransit's Access-A-Ride ("AAR") operations. It should be noted that a competitive solicitation for the replacement of the RTS/CAD/AVLM systems is underway.

RTS/CAD, AVLM, IVR, and related technology are critical for the provision of paratransit transportation service and for MTA NYC Transit, as paratransit service is federally mandated in accordance with the Americans with Disabilities Act of 1990 ("ADA"), providing origin-todestination, demand-response, shared ride transportation for individuals with disabilities that cannot use fixed-route public buses and subways. NYC Transit's Department of Paratransit ("Paratransit") operates within the ADA regulations (49 C.F.R. Section 37). These technology systems are imperative to Paratransit operations to maintain continuity of service and compliance with the federally mandated regulations, as the then-existing Contractor had failed to deliver.

CTG Resiliency

CTG's Broker Car Service contract was modified to develop a backup (or "resiliency") plan to the then-existing AVLM software system. The plan served as a safety net in response to the ongoing complications with the then-existing contractor. The modifications included the development and deployment of CTG's AVLM software, which included a driver's application for routing directions and communicating with dispatch, as well as additional ongoing maintenance (through December 31, 2025). CTG had the expertise to implement this software on short notice, as it had already developed similar software for its Broker service. The two subsequent modifications implemented and/or expanded the scope of the resiliency plan upon termination of contract W-32564.

AVLM Hardware

OAS, subcontractor to the previous technology system contract, was awarded a contract to provide the AVLM hardware (i.e., tablets) that replaced the prior contractor's proprietary Mobile Data Terminals ("MDTs"); the new AVLM hardware interfaces with CTG's AVLM software. The contract included the purchase, installation, and maintenance of the AVLM hardware. OAS was the subcontractor for contract W-23564 responsible for installation and maintenance of MDTs, and was thus familiar with NYC Transit Paratransit personnel, the Primary Carrier contractors, and the vehicles in which the hardware is installed.

Schedule D: Ratification of Completed Procurement Actions

Scheduling Engine Software

WAYE was awarded a contract to provide the scheduling engine software to run in parallel with the existing ADEPT scheduling engine, to which NYC Transit continues to hold a perpetual license to operate. WAYE's engine software serves as an ultimate backup in the event the ADEPT scheduling system fails (ADEPT is more than 25 years old and antiquated) in addition to improving the productivity of current trip scheduling.

IVR System

UDI, also a subcontractor to the previous technology system contract, was awarded a contract to provide Interactive Voice Response ("IVR") service, support, and maintenance for Paratransit. UDI's IVR system enables automatic calls to customers and provides survey data and other reporting functions. UDI's system is designed to be suited to paratransit customers and offers AAR customer access to live operators in the Command Center.

Pricing for the respective modifications and contracts was negotiated independently, and Procurement deemed pricing to be fair and reasonable. The MTA Cost Price Analysis Unit reviewed and concurred with these determinations.

CTG has certified that pursuant to EO 16, it is not doing business in Russia.

OAS has certified that pursuant to EO 16, it is not doing business in Russia.

WAYE has certified that pursuant to EO 16, it is not doing business in Russia.

UDI has certified that pursuant to EO 16, it is not doing business in Russia.

The modifications awarded to CTG resulting from this ION were evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. CTG has certified compliance with the MTA's cybersecurity requirements.

The contract awarded to OAS resulting from this ION was evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. OAS has certified compliance with the MTA's cybersecurity requirements.

The contract awarded to WAYE resulting from this ION was evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Cybersecurity language as agreed to by WAYE and the Authority has been included in the contract terms and conditions.

The contract awarded to UDI resulting from this ION was evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Cybersecurity language as agreed to by UDI and the Authority has been included in the contract terms and conditions.

M/W/DBE Information

Pursuant to the ION, these interim solution contracts were exempt from the requirement to establish M/WBE goals. It should be noted that the Department of Diversity and Civil Rights had established zero percent M/WBE and zero percent SDVOB goals in the original technology procurement W-32564 due to the lack of qualified M/WBE and SDVOB firms to provide the services.

Impact on Funding

The funding for these awards is available in the Department of Paratransit's Operating Budget under RC No. 3042, Function No. 120, with Account No. 709102.

Alternatives

None. These four contract awards are interim solutions required for the continuity of Paratransit operations.

Recommendation

It is recommended that the Board ratify the awards made to CTG, OAS, WAYE, and UDI in the total estimated amount of \$20,865,019 for the continuity of paratransit technology services until the replacement of the Paratransit enterprise technology system is awarded.