

Schedule H: Modifications to Personal Service and Miscellaneous Service Contracts



Item Number: 1

Vendor Name (Location) TransCore LP (Nashville, Tennessee)	Contract Number PSC-13-2949	AWO/Mod. # 14
Description: All-Electronic Open-Road Tolling	Original Amount:	\$7,968,282
Contract Term (including Options, if any) July 18, 2014–February 29, 2024	Prior Modifications:	\$165,466,034
Option(s) included in Total Amount? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> n/a	Current Amount:	\$173,434,316
Procurement Type <input checked="" type="checkbox"/> Competitive <input type="checkbox"/> Noncompetitive	This Request:	\$38,947,759
Solicitation Type <input checked="" type="checkbox"/> RFP <input type="checkbox"/> Bid <input type="checkbox"/> Other: Modification	% of This Request to Current Amount:	22%
Funding Source <input checked="" type="checkbox"/> Operating <input type="checkbox"/> Capital <input type="checkbox"/> Federal <input type="checkbox"/> Other:	% of Modifications (including This Request) to Original Amount:	2565%
Requesting Department: ITS & Tolling, VP, Nichola Angel		

Discussion:

Bridges and Tunnels (“B&T”), in accordance with the All-Agency Service Contract Procurement Guidelines, is seeking Board approval to amend personal service Contract PSC-13-2949 with TransCore, LP (“TransCore”) to exercise three 1-year option renewals for cashless tolling maintenance services at the Authority’s toll facilities in the not-to-exceed amount of \$38,947,759. This contract was awarded to TransCore in July 2014 on a competitive basis in the amount of \$7,968,282 for a duration of eight years to install and maintain an all-electronic and open-road tolling (“ORT”) system (cashless tolling system) at the Henry Hudson Bridge. Subsequent amendments added cashless tolling at the remaining eight Authority toll facilities and increased the contract value by \$165,466,034.

Cashless tolling has been in operation at all Authority facilities since September 2017. The original Request for Proposals (“RFPs”) focused primarily on the Henry Hudson Bridge and advised all proposers that the awarded contract may be amended to expand cashless tolling to the other B&T toll facilities. In October 2016, the Board approved an amendment to fund the contract for the implementation of cashless tolling at all Authority facilities for a one-year maintenance term. In February 2018, the Board approved an amendment for continued cashless tolling maintenance services at all Authority toll facilities a for a period of six years, to February 29, 2024, with three 1-year option renewals. This amendment is to exercise the three 1-year options to February 28, 2027.

The maintenance services include (1) 24/7/365 monitoring of the system at each facility; (2) performance of maintenance required due to normal wear and tear, and damage to the equipment; (3) establishment and management of an inventory of spare parts; (4) provision of preventive and scheduled maintenance; and (5) providing software maintenance and support services. TransCore will also monitor and audit the performance of the cashless system monthly, which will be reviewed and verified by the Authority. This contract contains Key Performance Indicators (“KPIs”) for equipment availability, maximum repair time, and lost revenue events. The KPIs are critical for the protection of the Authority’s approximately \$2.33 billion revenue stream and are used to calculate any damages resulting from lost revenue or the contractor’s failure to meet performance levels established under the contract.

The Authority will exercise the option renewal years in whole or individually. The pricing for the option years has an annual 1 percent increase, which is included in the contract and considered fair and reasonable.

The funding request also includes the purchase and installation of Multiprotocol Readers to meet E-ZPass Interagency Group (“IAG”) requirements for national interoperability at a cost of \$482,400; ORT customers service center 2.34 interface upgrade that will allow for the changes in the format of data going to the New York Customer Service Center to meet the IAG interoperable requirements at \$141,710; and ORT multi-factor authentication required to meet certain MTA cybersecurity requirements at a cost of \$44,600.

This contract is currently being evaluated to determine the necessary and appropriate, if any, cybersecurity requirements, including any requirements under federal and local law or regulation. The Authority is working with the contractor to include cyber requirements prior to the issuance of this amendment.

TransCore has certified that pursuant Executive Order 16, it is not doing business in Russia.

Impact on Funding

Funding is available in the Operating Budget under General Ledger #711420.