# Finance Committee Meeting December 2023

#### **Committee Members**

- N. Zuckerman, Chair
- A. Albert
- J. Barbas
- N. Brown
- S. Chu
- D. Jones
- B. Lopez
- H. Mihaltses
- J. Samuelsen
- L. Sorin
- V. Tessitore

### **Finance Committee Meeting**

2 Broadway, 20th Floor, Board Room New York, NY 10004 Monday, 12/18/2023 2:00 - 3:15 PM ET

#### 1. Summary of Actions

Summary of Actions - Page 3

#### 2. Administrative Items

Finance Committee Minutes - Page 4 2024 Proposed Work Plan - Page 8 Finance Committee Charter - Page 14

#### 3. MTA Headquarters & All-Agency Items

#### **Action Items**

2024 Budget and 2024-2027 Financial Plan Adoption Materials (Available in the Exhibit Book and MTA.Info)

Authorization to Issue 2024 MTA and TBTA New Money Bonds, Bond Anticipation Notes, and Refunding Obligations; Reimbursement Resolutions for Federal Tax Purposes Staff Summary (Resolution Available in the Exhibit Book and MTA.Info) - Page 17

#### **Procurements**

MTAHQ Procurement Report - Page 21 MTAHQ Competitive Procurements - Page 25

#### 4. Information Items

#### Metro-North Railroad & Long Island Rail Road

LIRR Procurements - Page 31

#### **NEW YORK CITY TRANSIT, and MTA BUS OPERATIONS**

NYCT Procurement - Page 37

**Bridges and Tunnels (No Items)** 

First Mutual Transportation Assurance Company (No Items)

#### 5. MTA Consolidated Reports

Positions - Page 39 Fuel Hedge Program - Page 42

#### 6. Real Estate Agenda

Real Estate Action Items - Page 45 Real Estate Info Items - Page 106

		FINANCE COMMITTEE DECEMBER 2023	
		DECEMBER 2023	
<u>Action</u>		<u>Amount</u>	Short Description
Adoption of 2024 Budget and 2024- 2027 Financial Plan			The Committee will recommend action to the Board on the Final Proposed Budget for 2024 and 2024-2027 Financial Plan.
Approval of Supplemental Resolutions Authorizing New Money Bonds, Refunding Bonds, Reimbursement for Federal Tax Purposes.			Board approval to allow for the issuance of new money bonds to fund existing approved bond financed capital projects under MTA and TBTA active bond resolutions; to allow for the refunding of fixed-rate bonds from time to time provided that such refundings comply with the Board approved refunding policy; and to allow for the reimbursement of capital expenditures at a later date from the proceeds of tax-exempt bond sales.
<u>Agency</u>	Vendor Name	Total Amount	Summary of Action
MTAHQ	P&A Adminstrative Services	\$1,500,000	Adminstrative & Record keeping Services for MTA FSA benefits
MTAHQ	CaremarkPCS	\$414,500,000	NYCTA Pharmacy Benefits Manager
MTAHQ	Greystone	\$2,811,738	Contract extension, tenant management and accounting services to the MTA on behalf of MTA Real Estate
MTA Real Estate	Vendor Name	Amount	Short Description
Metropolitan Transportation Authority ("MTA") and Metro-North Railroad ("MNR")	N/A	NA	Modification to the policy for licensing Graybar Retail Kiosks in Grand Central
Metropolitan Transportation Authority ("MTA")	Rosen's Café, LLC ("Rosen's")	Five (5) years with one (1) five (5) year renewal option	Terminal, New York, NY
Metropolitan Transportation Authority ("MTA") on behalf of New York City Transit ("NYCT")	Housing is a Human Right LLC, c/o The Hudson Companies Incorporated and Housing Works ("Hudson/Housing Works")	\$49.67 per square foot per annum with approximately 3% annual increases and 10% sales above a \$500,000 annual break point (with market rate rent reset option term).	License with Rosen's Café LLC for a retail unit in the lobby at 2 Broadway, New York, NY
MTA New York City Transit ("NYCT")	Gail Lloyd Enterprises	N/A	Development agreement with Housing is a Human Right LLC, c/o The Hudson Companies Inc. and Housing Works to construct a Rail Control Center Annex at 806 9th Avenue, New York, NY
New York City Transit ("NYCT")	LIC Northern Boulevard Owner, LLC	\$42 PSF	Lease with Gail Lloyd Enterprises for swing space at 168-25 Jamaica Avenue in support of the relocated Jamaica Bus Terminal in Queens, NY
MTA New York City Transit ("NYCT")	City of New York ("City")	1.25% escalations in lieu of Operating Expenses, included above.	Lease amendment with LIC Northern Boulevard Owner, LLC for office and warehouse space consolidation at 33-00 Northern Blvd, Queens NY
MTA Long Island Rail Road ("LIRR")	Terwilliger Bartone Properties, LLC ("Terwilliger Bartone")	Approximately \$228 per square foot. Total amount not to exceed \$912,000.	Surrender of master leased property to the City of New York at the Smith-Ninth Street station in Brooklyn, NY
Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("MNR")	New York City Department of Parks and Recreation ("Parks")	None	License with Terwilliger Bartone for a public walkway at the LIRR Westbury Station, Westbury, NY
MTA Bridges and Tunnels ("B&T")	Edward Forni	To be determined pursuant to PAL 1266 (12-a)	Acquisition of permanent easements from NYC Parks and Recreation at the Hutchinson River Parkway Extension in support of the Penn Station Access Project, Bronx, NY
		None	License with Edward Forni for a Food and Beverage Counter at Randall's Island Building 104, New York, NY

# Minutes of the Metropolitan Transportation Authority Finance Committee Meeting 2 Broadway, 20th Floor Board Room New York, NY 10004 Wednesday November 29, 2023 12:45 p.m.

The following Finance Committee Members were present:

Hon. Neal Zuckerman, Chair

Hon. Andrew Albert

Hon. Jamey Barbas

Hon. Norman E. Brown

Hon. Samuel Chu

Hon. David R. Jones

Hon. Blanca P. López\*

Hon. Haeda B. Mihaltses

Hon. Lisa Sorin

The following Finance Committee Members were absent:

Hon. John Samuelsen

Hon. Vincent Tessitore, Jr.

The following Board Members was also present:

Chair Janno Lieber

Hon. Midori Valdivia

The following staff members attended:

Kevin Willens, Chief Financial Officer

Lisette Camilo, Chief Administrative Officer

Olga Chernat, Deputy Chief, Financial Services

Richard Davey, President, New York City Transit

David Florio, Chief Real Estate Transactions and Operations Officer

Robert Free, President, Long Island Rail Road

Paige Graves, General Counsel

Jon Kaufman, Chief, Strategic Initiatives

David Keller, Acting Co-Deputy Chief, Management & Budget, Consolidated Analysis

Jaibala Patel, Deputy Chief Financial Officer

Catherine Rinaldi, President, Metro-North Railroad

Steve Weiss, Acting Co-Deputy Chief, Management & Budget, Agency Analysis

To hear the content of public comments, details of Committee presentations, and Committee Members' comments and questions as well as any part of the Finance Committee meeting, please refer to the video recording of the meeting produced by the MTA, available and maintained on the MTA website:

https://new.mta.info/transparency/board-and-committee-meetings/november-2023

<sup>\*</sup>Attended remotely via Zoom.

#### 1. SUMMARY OF ACTIONS

Chair Zuckerman called to order the meeting of the Finance Committee.

#### 2. PUBLIC COMMENTS

There were three public speakers (\*attended remotely):

Kara Gurl, Permanent Citizens Advisory Committee to the MTA

Matthew Buchys Hyland\*

Jason Anthony, Amazon Labor Union

#### 3. APPROVAL OF MINUTES

The minutes of the meeting held on October 23, 2023, were approved.

#### 4. COMMITTEE WORK PLAN

There were no changes to the work plan.

#### 5. <u>BUDGETS/CAPITAL FINANCE</u>

#### **November Financial Plan**

Kevin Willens, Chief Financial Officer presented highlights of the November Financial Plan. Mr. Willens discussed the 2023 year-to-date results are modestly better than MTA budget projections. The November Plan 2024-2027 revenue and expense projections are in-line with the July Financial Plan, as new State and City funding sources are coming in as expected and existing dedicated taxes and subsidies continue to grow. There is \$427 million of operating savings identified for 2024, which is ahead of the \$400 million target. In addition, MTA will pay-off a \$2.9 billion COVID-era deficit note (issued under the Federal Reserve Municipal Liquidity Facility program) on December 15, 2023. Mr. Willens explained the proposed 2024 budget is \$19.3 billion, and the July Plan forecast remains on target in the November Plan, as MTA revenues, including farebox, toll and state and local dedicated taxes and subsidies continue to recover. While State and local taxes and subsidies fund a larger portion of operation than before the COVID pandemic, farebox revenues are tracking the mid-point forecast and toll revenues have been strong. However, paid ridership has recently fallen below the mid-point forecast particularly for NYCT bus ridership. Paid ridership at the railroads has been above forecast. Expense growth has been constrained to below the rate of inflation. With the November Plan, MTA has balanced budgets through 2027. Mr. Willens concluded by outlining five risks to the financial plan:

- 1. Continued paid ridership recovery lower growth than the projected 80% pre-pandemic ridership (versus the current 70%) could cost MTA \$325 per year for 5% lower recovery.
- 2. Dedicated tax receipts a slower economy and/or softer real estate market could cost the MTA \$250-\$750 million per year.
- 3. Casino revenue timing could be slower than anticipated, currently assumed at \$500 per year in 2026 and 2027.
- 4. Operating efficiencies if less than full implementation could cost \$400-\$500 million per year.
- 5. Capital program remains funded if the New Jersey litigation delays congestion pricing, assumes \$100-\$200 million per year in higher MTA debt service costs.

#### Operating Efficiencies

Richard Davey, President, New York City Transit, Catherine Rinaldi, President Metro North

Railroad and Rob Free, President Long Island Rail Road presented an update on their mandate to achieve operating efficiencies. MTA is committed to saving \$500 million in recurring operating costs, starting with \$100 million in 2023, \$400 million in 2024, growing to \$500 million in 2025. \$427 million in savings has been identified across operating agencies and incorporated into the proposed budget. MTA identified these operating efficiency initiatives through detailed analysis and benchmarking. Initiatives are focused on harnessing technology and data, developing common standards, sharpening management focus on cost drivers, and investing in capital. Mr. Davey outlined NYCT initiatives and Ms. Rinaldi and Mr. Free outlined railroad initiatives. Mr. Willens concluded the presentation by stating continual measurement and monitoring will ensure savings are achieved. MTA will measure budgeted versus actual costs across agencies and departments and MTA will monitor initiative implementation and underlying practice changes to ensure interdependencies enable agency savings and the creation of an "early warning system" if initiatives fall off track and savings are at risk.

#### **Finance Watch**

Olga Chernat, Deputy Chief, Financial Services, presented Finance Watch and reported on October 25, 2023, Fitch Ratings upgraded its ratings on the Transportation Revenue Bonds to A from A-and revised its outlook from Negative to Stable. Based on that upgrade and the credit quality of the banks providing the letter of credit support, on October 27, 2023, and November 8, 2023, the long-term enhanced ratings on existing subseries of Transportation Revenue Variable Rate Bonds were also upgraded.

#### 6. MTA HEADQUARTERS AND ALL-AGENCY ITEMS

#### I. <u>Information Items</u>

Chair Zuckerman noted two information items for MTAHQ, the 2023 Semi-Annual Investment Summary and the Finance Committee Charter. Both items were available in the Committee Exhibit Book and on the MTA website.

#### II. Procurements

Lisette Camilo, Chief Administrative Officer, reported one procurement action for MTAHQ for \$12.8 million. This was a request for approval for the award of an estimated quantity purchase contract for the as-needed supply and delivery of office supplies and copy paper to Staples Contract & Commercial LLC. The contract period will be three years with two 12-month Options to be exercised at the MTA's discretion for a total duration of five years. Through negotiations, Procurement was able to net additional discounts to many Market Basket items as well as increases to the Non-Market Basket Subcategory Discounts. The negotiated Market Basket pricing is, on average, 19 percent less than the unit pricing for the same items under the current contract. The negotiated Non-Market Basket Discounts are, on average, 8 percent higher than the average Non-Market Subcategory discount under the current contract.

The Committee voted to recommend the procurement item before the Board for approval.

#### 7. METRO-NORTH RAILROAD/LIRR

There were no items for Metro-North Railroad or LIRR.

#### 8. NYCT/MTA BUS OPERATIONS

There were no items for NYCT/MTA Bus operations.

#### 9. BRIDGES AND TUNNELS

There was one information item for Bridges and Tunnels, which was approved by its respective committee, requesting the Board approve an award to three competitively solicited personal service contracts to Atkins, P.A. P.C.; Gannett Fleming Engineers and Architects, P.C.; and Henningson, Durham & Richardson Architecture and Engineering, P.C. for miscellaneous toll collection consultant support services on an as-needed basis.

#### 10. FIRST MUTUAL TRANSPORTATION ASSURANCE COMPANY (FMTAC)

There were no items for FMTAC.

#### 11. MTA CONSOLIDATED REPORTS

Chair Zuckerman stated MTA Consolidated Financial and Operational Reports for October could be found in the Committee Book.

#### 12. <u>REAL ESTATE AGENDA</u>

David Florio, Chief Real Estate Transactions and Operations Officer, reported six action items and two information items.

#### I. Action Items

#### **All Agency**

1. All-Agency modification to the existing policy covering license transactions for non-revenue generating uses on MTA agency property.

#### **NYCT**

- 2. An acquisition of temporary and permanent easements from the New York City Department of Parks and Recreation in support of accessibility improvements at Broadway Junction Station in Brooklyn.
- 3. A lease with Generation Next Realty, Inc. for the relocation of the NYCT Atlantic Cable Shop to 2016 Pitkin Avenue in Brooklyn.
- 4. A license amendment with Winfield Street 2nd Avenue LLC for a retail unit at the 96th Street Station on the Second Avenue Subway.

#### **Bridges & Tunnels**

5. A license with the City of New York for the reconstruction and maintenance of the Vincent F. Albano Playground in Manhattan.

#### Metro-North

6. The acquisition of 4 Fisher Lane from 4 Fisher Lane Realty Co., LLC in support of the Automotive Fueling Station project in North White Plains, NY.

#### II. <u>Information Items</u>

#### Metro-North

1. A short-term parking permit between MNR and Storm King Art Center for the use of parking spaces at Salisbury-Mills Cornwall Station, Cornwall, NY.

#### **Real Estate Department**

**2.** A report on agreements entered into directly by the MTA Real Estate Department pursuant to Board policy.

#### 13. ADJOURNMENT

Upon motion duly made and seconded the Committee voted to adjourn the meeting. Respectfully submitted,

Joanne S. Feld, Deputy Director, Finance

## **Proposed 2024 Finance Committee Work Plan**

I. RECURRING AGENDA ITEMS Responsibility

Approval of Minutes Board Secretary

Finance Committee Work Plan MTA CFO
BudgetWatch MTA OMB
FinanceWatch MTA Finance

Procurements (if any)

Action Items (if any)

MTA Procurement
Agency

MTA Consolidated Reports MTA OMB

Real Estate Agenda MTA Real Estate

II. SPECIFIC AGENDA ITEMS Responsibility

<u>January 2024</u>

Other:

Other:

Action Item:
Approval of Proposed Work Plan

MTA CFO

Special Report: Finance Department 2023 Year-End Review MTA Finance

DRAFT MTA Financial Statements 3<sup>rd</sup> Quarter for the Nine-Months
Ended September 2023

MTA Comptroller

February 2024

Action Items:
2023 TBTA Operating Surplus
B&T/MTA OMB

Mortgage Recording Tax – Escalation Payments to Dutchess,
Orange and Rockland Counties

MTA Treasury

Orange and Nookiana Counties With Treasury

February Financial Plan 2024-2027 MTA OMB

March 2024

Resolution to Authorize the Execution, Filing and Acceptance of
Federal Funds

MTA Grants Mgmt.

All-Agency Real Property Disposition Guidelines and All-Agency

Personal Property Disposition Guidelines MTA Real Estate/MTA Corporate Compliance

All-Agency Annual Procurement Report MTA Procurement

Other:
MTA Prompt Payment Appual Report 2023

MTA Prompt Payment Annual Report 2023 MTA Financial Operations

April 2024 Other:

Annual Report on Variable Rate Debt MTA Finance

May 2024

Action Items:

MTA Annual Investment Report MTA Treasury

Other:

DRAFT MTA Financial Statements Fiscal Year-End Twelve-Months

Ended December 2023 MTA Comptroller Station Maintenance Billings MTA Comptroller

Annual Pension Fund Report (Audit Committee Members to be invited) MTA Chief Investment

Officer

Annual FMTAC Meeting MTA Risk & Insurance

Mgmt.

Annual FMTAC Report MTA Risk & Insurance

Mgmt.

**June 2024** 

Action Item:

PWEF Assessment MTA Capital Program

Funding/MTA OMB

**July 2024** 

2025 Preliminary Budget/July Financial Plan 2025-2028 MTA OMB

Other:

DRAFT MTA Financial Statements 1st Quarter for the

Three-Months Ended March 2024 MTA Comptroller

September 2024

2025 Preliminary Budget/July Financial Plan 2025-2028 MTA OMB

(Public comment will be accepted on the 2025 Preliminary Budget)

October 2024

Other:

DRAFT MTA Financial Statements 2<sup>nd</sup> Quarter for the Six-Months

Ended June 2024 MTA Comptroller Annual Review of MTA's Derivative Portfolio - MTA Finance

Including Fuel Hedge

MTA 2024 Semi-Annual Investment Report MTA Treasury

November 2024

2025 Final Proposed Budget/November Financial Plan 2025-2028 MTA OMB

Other:

Review and Assessment of the Finance Committee Charter MTA CFO

December 2024

Adoption of 2025 Budget and 2025-2028 Financial Plan MTA OMB

Action Items:

Authorization to Issue 2025 MTA and TBTA New Money Bonds,

Bond Anticipation Notes, and Refunding Obligations; Reimbursement

Resolutions for Federal Tax Purposes MTA Finance

Other:

Draft 2025 Finance Committee Work Plan MTA OMB

#### III. DETAILS

#### January 2024

Action Item:

Approval of Proposed Work Plan

The Finance Committee Chair will recommend action to approve the Proposed 2024 Work Plan.

Other:

Special Report: Finance Department 2023 Year-End Review

The MTA Finance Department will present a report that summarizes financing activities for 2023.

#### DRAFT MTA Financial Statements for the Nine-Months Ended, September 2023

Included for information is a copy of the Independent Accountant's Review Report of MTA Financial Statements for the nine-months ended, September 30, 2023.

#### February 2024

Action Items:

#### 2023 TBTA Operating Surplus

The MTA Comptroller should be prepared to answer questions on a staff summary requesting (1) transfer of TBTA 2023 Operating Surplus and Investment Income, (2) advances of TBTA 2023 Operating Surplus, and (3) the deduction from 2023 TBTA Operating Revenue, funds which shall be paid into the Necessary Reconstruction Reserve.

#### Mortgage Recording Tax – Escalation Payments to Dutchess, Orange and Rockland Counties

By State statute, Dutchess, Orange and Rockland Counties are entitled to a share of MTA's MRT-1 and MRT-2 tax receipts collected in these counties during the prior year. The amount may be no less than \$1.5 million for Dutchess and Orange Counties, and no less than \$2.0 million for Rockland County. If the annual amounts collected exceed 1989 collection levels (the statutorily determined base period), proportional upward "escalation" adjustments are mandated by statute. MTA Treasury and MTA Office of Management & Budget will be prepared to answer questions on the related Staff Summary authorizing the payments.

Other:

#### February Financial Plan 2024-2027

The MTA Office of Management & Budget will present, for information purposes, a revised 2024-2027 Financial Plan reflecting any technical adjustments from the Adopted Budget and the incorporation of certain "below-the-line" policy actions into the baseline.

#### March 2024

Action Items:

Resolution to Authorize the Execution, Filing and Acceptance of Federal Funds

The MTA Office of Grants Management will hold a public hearing in accordance with Federal law

and then request the Board's approval of a resolution that would authorize the Chairman or a designated officer to execute the applications and accept grants of financial assistance from the Federal government.

All-Agency Real Property Disposition Guidelines and All-Agency Personal Property Disposition Guidelines

Board approval of above guidelines as required annually by Public Authorities Law Sections 2895-2897. MTA Real Estate and MTA Corporate Compliance should be prepared to answer questions regarding these guidelines.

#### All-Agency Annual Procurement Report

The Agencies and the MTA Procurement Division should be prepared to answer questions on this State-required report.

Other:

#### MTA Annual Prompt Payment Status Report

The Deputy Chief of Financial Operations should be prepared to discuss a report, to be included in the Agenda materials, that reviews MTA-wide success in meeting mandated prompt-payment deadlines (including the interest penalties incurred as a result of late payment).

#### April 2024

Other:

#### Annual Report on Variable Rate Debt

The MTA Finance Department will present a report that summarizes the performance of the MTA's various variable-rate debt programs, including a discussion of the savings (compared to long-term rates) achieved through variable rate debt and a discussion on the current policy and limits on the use of variable rate debt.

#### May 2024

Action Item:

#### MTA Annual Investment Report

The MTA Treasury Division should be prepared to answer questions on this State-required report.

Other:

#### DRAFT MTA Financial Statements for the Twelve-Months Ended, December 2023

Included for information is a copy of the Independent Accountant's Audit Report of MTA Financial Statements for the Twelve-Months ended, December 31, 2023.

#### Station Maintenance Billings

Under the Public Authorities Law, the Board is required to certify to the City and the counties in the

Metropolitan Transportation District the respective allocation of costs related to the operation, maintenance and use of Commuter Railroad passenger stations. The City and county assessments are based on a legislatively-prescribed formula.

#### **Annual Pension Fund Report**

The Chair of the MTA DB & MaBSTOA Pension & Deferred Compensation/Chief Investment Officer, representatives of the various pension fund boards, and their pension consultants should be prepared to answer questions on a report, to be included in the Agenda materials, that reviews the 2023 investment performance and other experience of the various MTA pension funds. Among other matters, this report should (i) make recommendations on appropriate investment-earnings assumptions in light of the experience of the past three years; (ii) discuss the implications for asset allocations in light of such recommendations; (iii) discuss the effect on (under) funding of the systems in light of such performance and recommendation; (iv) provide appropriate comparisons with other public pension systems; and (v) solicit the opinions of the Board Operating Committees on these recommendations in light of their effects on Agency budgets.

#### Annual Meeting of the First Mutual Transportation Assurance Company

The MTA's Captive Insurance Company will hold its statutorily required annual meeting in which it will review the prior year's operations as well as submit its financial statements and actuarial report for final approval. The MTA Risk and Insurance Management Divisions, along with the FMTAC's outside investment managers, should be prepared to answer questions on reports.

#### June 2024

Action Item:

#### **PWEF Assessment**

The Board is requested to authorize remittance to the State Public Work Enforcement Fund for the current calendar year As required by State statute, State agencies and authorities are required to pay an assessment based on the value of public work construction projects to cover costs incurred in enforcing the State's prevailing wage laws.

#### July 2024

#### 2025 Preliminary Budget/July Financial Plan 2025-2028

The Chief Financial Officer and MTA Office of Management & Budget will present an updated forecast for 2024, a Preliminary Budget for 2025, and a Financial Plan for 2025-2028.

#### Other:

#### DRAFT MTA Financial Statements for the Three-Months Ended, March 2023

Included for information is a copy of the Independent Accountant's Review Report of MTA Financial Statements for the Three-Months ended, March 31, 2024.

#### September 2024

2025 Preliminary Budget/July Financial Plan 2025-2028

(Public comment will be accepted on the 2025 Preliminary Budget.)

#### October 2024

#### Other:

#### DRAFT MTA Financial Statements for the Six-Months Ended, June 2024

Included for information is a copy of the Independent Accountant's Review Report of MTA Financial Statements for the Six-Months ended, June 30, 2024.

#### Annual Review of MTA's Derivative Portfolio – Including Fuel Hedge

The Finance Department will provide an update on MTA's portfolio of derivative contracts.

#### MTA 2024 Semi-Annual Investment Report

The MTA Treasury Division should be prepared to answer questions on this report.

#### November 2024

#### 2025 Final Proposed Budget/November Financial Plan 2025-2028

The MTA Chief Financial Officer and MTA Office of Management & Budget will present an updated forecast for 2025, a Final Proposed Budget for 2025, and an updated Financial Plan for 2025-2028.

#### Other:

#### Review and Assessment of the Finance Committee Charter

MTA Chief Financial Officer will present the most updated Finance Committee Charter to the Finance Committee members for them to review and assess its adequacy. The annual assessment is required under the current Committee Charter.

#### December 2024

#### Adoption of 2025 Budget and 2025-2028 Financial Plan

The Committee will recommend action to the Board on the Final Proposed Budget for 2025 and 2025-2028 Financial Plan.

#### Action Items:

<u>Approval of Supplemental Resolutions Authorizing New Money Bonds, Refunding Bonds, Reimbursement for Federal Tax Purposes.</u>

Board approval to allow for the issuance of new money bonds to fund existing approved bond financed capital projects under MTA and TBTA active bond resolutions; to allow for the refunding of fixed-rate bonds from time to time provided that such refundings comply with the Board approved refunding policy; and to allow for the reimbursement of capital expenditures at a later date from the proceeds of tax-exempt bond sales.

#### Other:

#### **Draft** 2025 Finance Committee Work Plan

The MTA Chief Financial Officer will present a proposed 2025 Finance Committee Work Plan that will address major issues, SBP and budget process issues, and reports required by statute.



#### THE METROPOLITAN TRANSPORTATION AUTHORITY

#### FINANCE COMMITTEE

The Charter for the Finance Committee was adopted by the Board Chair and a majority of the members of Board of the Metropolitan Transportation Authority, a public benefit corporation established under the laws of the State of New York (together with any other entity or corporation for which the members of the Metropolitan Transportation Authority serve as a board of directors, the "MTA"), as amended on March 21, 2018.

#### I. PURPOSE

The Finance Committee (the "Committee") shall assist the Board Chair and the Board by (1) reviewing, providing guidance, and making recommendations with respect to the MTA's core financial policies and (2) reviewing, providing guidance and making recommendations with respect to MTA real estate matters.

#### II. COMMITTEE AUTHORITY

In discharging its role, the Committee is empowered to investigate any matter brought to its attention. To facilitate any such investigation, the chairperson of the Committee shall have access to all books, records, facilities and staff of the MTA (including any of its subsidiary corporations or affiliates). The foregoing is not intended to alter or curtail existing rights of individual Board members to access books, records or staff in connection with the performance of their fiduciary duties as Board members.

#### III. COMMITTEE MEMBERSHIP

The Committee shall consist of 3 or more members of the Board, appointed by the Board Chair. If not otherwise a member of the Committee, each Vice-Chair of the Board shall be an *ex officio* member of the Committee. The Board Chair shall appoint the chairperson of the Committee. In the absence of the chairperson at a meeting of the Committee, the Board Chair shall appoint a temporary chairperson to chair such meeting. A member of the Committee may be removed, for cause or without cause, by the Board Chair.

#### IV. COMMITTEE MEETINGS

The Committee shall meet on a regularly-scheduled basis at least 11 times per year, and more frequently as circumstances dictate. The Committee shall cause to be kept adequate minutes of all its proceedings and records of any action taken. Committee members will be furnished with copies of the minutes of each meeting. Meetings of the Committee shall be open to the public, and the Committee shall be governed by the rules regarding public meetings set forth in the applicable provisions of the Public Authorities Law and Article 7 of the Public Officers Law

that relate to public notice, public speaking and the conduct of executive session. The Committee may form and assign responsibilities to subcommittees when appropriate.

The Committee may request that any member of the Board, the Auditor General, any officer or staff of the MTA, or any other person whose advice and counsel are sought by the Committee, attend any meeting of the Committee to provide such pertinent information at the Committee requests. The Chief Financial Officer and/or the Director of the Division of Management and Budget, the Director of Finance, and the MTA Director of Real Estate, with respect to real estate matters, shall (1) furnish the Committee with all material information pertinent to matters appearing on the Committee agenda, (2) provide the chairperson of the Committee with all information that is material to the Committee's monitoring and oversight of the MTA's core financial policies and real estate matters, and (3) inform the chairperson of the Committee of any matters not already on the Committee agenda that should be added to the agenda in order for the Committee to be adequately monitoring and overseeing the MTA's core financial policies and real estate matters.

#### V. COMMITTEE REPORTS.

The chairperson of the Committee shall report on the Committee's proceedings, and any recommendations made.

#### VI. **KEY RESPONSIBILITIES**

The following responsibilities are set forth as a guide with the understanding that the Committee may diverge as appropriate given the circumstances. Committee is authorized to carry out these and such other responsibilities assigned by the Board Chair or the Board, from time to time, and take any actions reasonably related to the mandate of this Charter.

To fulfill its purpose, the Committee shall:

- 1. review the MTA's annual budget, and ensure that the MTA operates on a self-sustaining basis, as required by applicable law, and with support from various levels of government;
- 2. monitor the MTA's compliance during the fiscal year with its annual budget;
- review the financial requirements of the MTA's capital plans; 3.
- 4. review annually the proposed plan to meet the financial requirements of the MTA's capital plans, as well as any financing proposals during the fiscal year that deviate from the proposed financial plan for that year;
- 5. review any proposal relating to the incurrence (or repayment) of material indebtedness or other financing arrangement;

- 6. review any proposed procurements submitted to the Committee by the Chief Procurement Officer or Agency Procurement Officers;
- 7. oversee the operations of MTA headquarters, including by reviewing proposed procurements for MTA headquarters that require Board approval;
- 8. oversee the operations of the First Mutual Transportation Assurance Company ("FMTAC"), including by reviewing proposed procurements for FMTAC;
- 9. review annually the scope and terms of the MTA's insurance policies and coverage;
- 10. monitor the economic performance of the various MTA pension plans;
- 11. review and make recommendations to the Board with respect to the leasing and acquisition of real property; the licensing of customer services and amenities; the maximizing of advertising opportunities; the disposition or conveyance of interests in real property; the management of occupancies on the property of the MTA and the adoption or amendment of any policies relating thereto;
- 12. review and make recommendations to the Board with respect to the procurement of certain professional services in support of the activities of the real estate department, including real estate brokerage and other specialized consultant services;
- 13. review the MTA's offering and management of leasing, licensing, or other business opportunities on the property of the MTA and its subsidiaries and affiliates; and
- 14. provide support and guidance to the MTA in its formulation of its real estate policies and procedures.

In addition, the Committee shall have the following responsibilities:

- 1. set the annual work plan for the committee;
- 2. conduct an annual self-evaluation of the performance of the Committee, including its effectiveness and compliance with this Charter;
- 3. review and assess the adequacy of this Charter annually; and
- 4. report regularly to the Board Chair and the Board on Committee findings and recommendations and any other matters the Committee deems appropriate or the Board Chair or the Board requests, and maintain minutes or other records of Committee meetings and activities.

Subject
Authorization to Issue 2024 MTA and TBTA New Money Bonds, Bond Anticipation Notes, and Refunding Obligations; Reimbursement Resolutions for Federal Tax Purposes
Department
Finance
Department Head Name
Kevin Willens, Chief Financial Officer
Department Head Signature
Project Manager Name

Date
December 20, 2023
Vendor Name
vendor Name
Contract Number
Contract Manager Name
Contract Manager Name
Table of Contents Ref #

Board Action								
Order	То	Date	Approval	Info	Other			
1	Finance Comm.	12/18/23						
2	Board	12/20/23						

Olga Chernat, Deputy Chief, Financial Services

Internal Approvals						
Order	Approval	Order	Approval			
1	Legal	2	Chief of Staff			

#### **PURPOSE:**

The MTA Finance Department is seeking the MTA and TBTA Boards' authorization and approval of the necessary documentation to issue new money bond anticipation notes (BANs) and bonds to finance (i) capital projects set forth in approved transit and commuter capital programs, (ii) MTA short-term (12 months or less) interim working capital borrowings, (iii) capital projects set forth in MTA Bridges and Tunnels capital programs, and (iv) costs of the TBTA central business district tolling program (the "CBDTP"). In order to provide additional flexibility relating to the issuance of such BANs and bonds during the year, the aggregate principal amounts authorized hereby reflect amounts consistent with the most recent Financial Plan, as such Financial Plan may be amended from time to time (the "Authorized Maximum Amounts"), currently (i) up to \$4.5 billion in the case of transit and commuter capital programs, (ii) up to \$500 million in the case of MTA Bridges and Tunnels capital programs (other than CBDTP), (iii) up to \$300 million to fund project expenses necessary for implementation of CBDTP, and (iv) up to \$1.2 billion in the case of MTA working capital borrowings.

In addition, the MTA and TBTA Boards periodically adopt reimbursement resolutions to maintain the ability of MTA and MTA Bridges and Tunnels to finance (i) capital projects in the capital improvement programs and for the CBDTP and (ii) working capital and liquidity needs on a tax-exempt or tax-advantaged basis, consistent with Federal tax law. The MTA Finance Department also seeks adoption of the consolidated supplemental resolutions to preserve the ability to finance certain capital projects on a tax-exempt or tax-advantaged basis.

With respect to short-term working capital/liquidity notes, the MTA Finance Department believes it is in the best interests of MTA to maintain sufficient liquidity to provide secure levels of resources to address seasonal liquidity needs. This is necessary both to properly manage cash flow risk and support MTA's credit ratings. The working capital notes are expected to mature and be repaid from available dedicated taxes and subsidies within 12 months of issuance and to be used to address a timing mismatch between expenses and revenues rather than be used as deficit financing. Although the primary security of such working capital notes will be refunding notes or bonds, the authorizing resolution sets forth the intention of MTA to deposit funds from available revenues or subsidies amounts necessary to pay principal and interest on such maturing notes rather than issue refunding notes or bonds. This is to establish that the working capital notes are intended solely as interim working capital for 12 months or less rather than as longer-term deficit financing.

The MTA Finance Department will report to the MTA and TBTA Boards on the results of each note and bond issue, and planned note and bond issues. It is expected that the MTA Finance Department will seek renewed authorization and approval for debt issuance annually hereafter to update debt issuance expectations.

The attached annual supplemental resolutions provide for capital project and working capital financings with the issuance of MTA's Transportation Revenue obligations, Dedicated Tax Fund senior and subordinate obligations and Payroll Mobility Tax working capital obligations, and of TBTA's General Resolution senior and subordinate obligations, Payroll Mobility Tax senior and subordinate obligations, Sales Tax Revenue (TBTA Capital Lockbox – City Sales Tax) senior and subordinate obligations and CBDTP obligations.

#### **DISCUSSION:**

The MTA and TBTA Boards' approval is sought for the following two resolutions, documents and activities in connection with the issuance of bonds and BANs in an aggregate principal amount not to exceed the amount necessary to finance, as applicable, (i) capital projects for the transit and commuter systems set forth in approved capital programs and capital projects set forth in MTA Bridges and Tunnels capital programs, (ii) certain MTA working capital projects ("New Money Working Capital Notes"), and (iii) costs of CBDTP:

- Multiple credit supplemental resolution authorizing MTA new money bonds, bond anticipation notes, refunding obligations and parity reimbursement obligations for transit and commuter programs and working capital purposes (collectively, "MTA Obligations"), including providing for the following:
  - o Issuance of new money bonds and bond anticipation notes in an amount sufficient to produce net proceeds of up to the Authorized Maximum Amount applicable to transit and commuter programs (excluding obligations issued to refinance such new money bonds and bond anticipation notes), in one or more series from time to time, necessary to finance MTA transit or commuter capital programs (less amounts issued for such purposes under the TBTA multiple credit supplemental resolution referenced below), or to retire such obligations when due, plus accrued interest, applicable issuance costs and any original issue discount;
  - Issuance of new money bonds and bond anticipation notes (including the New Money Working Capital Notes) to finance MTA working capital in one or more series from time to time, or to retire such obligations when due, plus accrued interest, applicable issuance costs and any original issue discount;
  - Issuance of refunding obligations without limitation to refund and/or refinance other outstanding obligations that meet the Board's adopted policy on refundings, if applicable;
  - Issuance of MTA Obligations in competitive or negotiated public sales, by direct placement or in connection with a revolving credit or other loan agreements;
  - Issuance of MTA Parity Reimbursement Obligations and other Parity Debt in an amount sufficient to secure any Credit Facilities entered into in connection with the issuance of MTA Obligations; and,
  - o Reimbursement of expenditures for MTA capital programs and working capital/liquidity needs.
- Multiple credit supplemental resolution authorizing TBTA senior and subordinate new money bonds, bond
  anticipation notes, refunding obligations and parity reimbursement obligations (collectively, "TBTA
  Obligations") for TBTA capital projects, MTA transit or commuter capital programs and costs of CBDTP,
  including providing for the issuance of the following:
  - o Issuance of TBTA general resolution senior and subordinate new money bonds and bond anticipation notes in an amount sufficient to produce net proceeds of up to the Authorized Maximum Amount applicable to TBTA capital projects (excluding obligations issued to refinance such new money bonds and bond anticipation notes) in one or more series from time to time, necessary to finance TBTA capital projects, or to retire such obligations when due, plus accrued interest, applicable issuance costs and any original issue discount;
  - o Issuance of new money bonds and bond anticipation notes in an amount sufficient to produce net proceeds of up to the Authorized Maximum Amount applicable to transit and commuter programs (excluding obligations issued to refinance such new money bonds and bond anticipation notes) in one or more series from time to time, necessary to finance MTA transit or commuter capital programs (less amounts issued for

- such purposes under the MTA multiple credit supplemental resolution referenced above), or to retire such obligations when due, plus accrued interest, applicable issuance costs and any original issue discount;
- o Issuance of new money bonds and bond anticipation notes in an amount sufficient to produce net proceeds of up to the Authorized Maximum Amount applicable to the CBDTP (excluding obligations issued to refinance such new money bonds and bond anticipation notes) in one or more series from time to time, necessary to finance or refinance the costs of the CBDTP pursuant to a previously approved resolution of TBTA;
- Issuance of refunding obligations without limitation to refund and/or refinance other outstanding obligations that meet the Board's adopted policy on refundings, if applicable;
- Issuance of TBTA Obligations in competitive or negotiated public sales, or by direct placement;
- Issuance of Parity Reimbursement Obligations and other Parity Debt in an amount sufficient to secure any Credit Facilities entered into in connection with the issuance of TBTA Obligations; and,
- Reimbursement of expenditures for each of the MTA Bridges and Tunnels capital programs, the MTA
  capital programs and the CBDTP.

With respect to the above-referenced financial transactions, the MTA and TBTA Boards' approval, as applicable, is sought:

- (a) delegating authority to the Chairman, the Chief Financial Officer or the Deputy Chief, Financial Services of MTA, or their designees, to award the obligations either pursuant to competitive bid or to members (or entities related to such firms) of the Board-approved MTA underwriting syndicate or authorized purchasers under a federal or State of New York program and to execute and/or deliver in each case, where appropriate:
  - o Notices of Sale and bid forms,
  - o Purchase Agreements with underwriters and other authorized purchasers,
  - o Direct Purchase Agreements,
  - o Revolving Credit Agreements or other Loan Agreements,
  - o Official Statements and other disclosure documents,
  - o Continuing Disclosure Agreements and related filings,
  - o Remarketing Agreements and Firm Remarketing Agreements,
  - o Dealer and Broker/Dealer Agreements,
  - o Issuing and Paying Agent and Tender Agent Agreements,
  - o Credit Facilities and related Parity Reimbursement Obligations and Parity Debt,
  - o Related Subordinated Contract Obligations,
  - o Escrow Agreements, and
  - o Investment Agreements.

Any such documents will be in substantially the form of any document previously entered into by MTA or TBTA for previous issues, with such changes as approved by any one or more of the foregoing officers.

(b) authorizing such officers to terminate, amend, supplement, replace or extend any such documents, including Credit Facilities (and related Parity Reimbursement Obligations and Parity Debt), as they shall deem advisable, and to take such other actions as may be necessary or desirable to effectuate the issuance of the new money bonds and BANs and other financial transactions set forth above, on behalf of MTA, TBTA or other MTA subsidiaries and affiliates.

#### **ALTERNATIVES:**

There are no viable funding alternatives to (i) meeting the bond funded portion of approved capital programs, and (ii) financing working capital to address seasonal liquidity needs as well as to support MTA's credit ratings.

#### **RECOMMENDATION:**

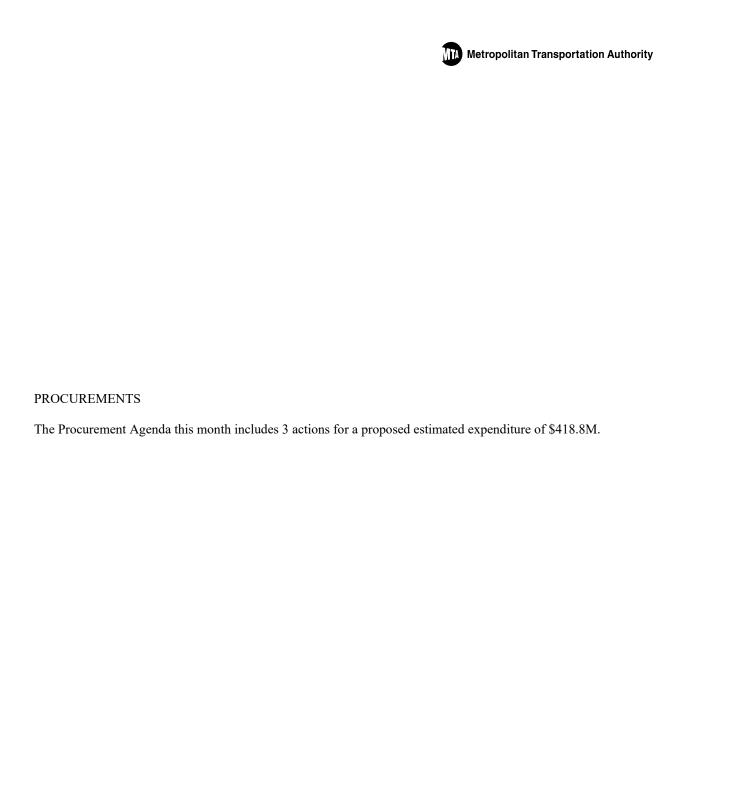
The MTA and TBTA Boards approve the above-referenced resolutions and documents and all other actions described above, including the execution and delivery of such other documents, and the taking of all other actions, from time to time deemed necessary or desirable by such officers in connection therewith. The authorization to issue the bonds and

bond anticipation notes and take other related actions hereunder shall continue in effect without any further action by the MTA and TBTA Boards until the adoption by the MTA and TBTA Boards of subsequent bond supplemental resolutions authorizing future BANs and bond issues (except that rollover 2024 BANs and bonds may still be issued to refinance 2024 BANs outstanding at any time, and the authorization to issue obligations to finance working capital/liquidity needs and the CBDTP shall continue until modified or repealed) unless (a) the MTA and TBTA Boards shall have confirmed the effectiveness of this authorization for an additional period, or (b) the MTA and TBTA Boards shall have modified or repealed this authorization.



# **MTA** Headquarters Procurements

Lisette Camilo, Chief Administrative Officer/Interim Chief Procurement Officer



Subject	Reques Procure		rization to Av	vard Various	1	Decem	ber 15, 2023		
Departi		rocurement							
Departi	nent Head Nam		·						
Departi	nent Head Sign	ature							
	L	isette C	amilo						
Project	Manager Name Rose D						Inter	rnal Approvals	
Order	To	Date	Approv	al Info	Other		Approval		Approval
1	Committee	12/18/23			0 0000		CAO		
2	Board	12/20/23	,				Legal		
							CFO		
					Internal	Approvals	(cont.)		
Order         Approval         Order         Approval				Order	Approval	Order	Approval		

#### **PURPOSE**

To obtain approval of the Board to award various contracts and purchase orders, and to inform the MTA Headquarters Committee of these procurement actions.

#### **DISCUSSION**

MTA Headquarters proposes to award Noncompetitive procurements in the following categories: None

MTA Headquarters proposes to award Competitive procurements in the following categories:							
Schedule F:	Personal Service Contracts	1	\$	1.5 M			
Schedule H:	Modifications to Personal/Miscellaneous Service Contracts	2	\$	417.3 M			
	SUBTOTAI	3	\$	418.8 M			
MTA Headquarters proposes to award Ratifications in the following categories: None							
	TOTAI	3	\$	418.8 M			

**COMPETITIVE BIDDING REQUIREMENTS**: The procurement actions in Schedules A, B, C, and D are subject to the competitive bidding requirements of PAL 1209 or 1265-a relating to contracts for the purchase of goods or public work. Procurement actions in the remaining Schedules are not subject to these requirements.

**BUDGET IMPACT**: The purchases/contracts will result in obligating funds in the amounts listed. Funds are available in the current operating/capital budgets for this purpose.

**RECOMMENDATION:** That the purchases/contracts be approved as proposed. (Items are included in the resolution of approval at the beginning of the Procurement Section.)

#### **BOARD RESOLUTION**

**WHEREAS**, in accordance with Sections 1265-a and 1209 of the Public Authorities Law and the All-Agency General Contract Procurement Guidelines, the Board authorizes the award of certain noncompetitive purchase and public work contracts, and the solicitation and award of requests for proposals regarding purchase and public work contracts; and

WHEREAS, in accordance with the All-Agency Service Contract Procurement Guidelines and General Contract Procurement Guidelines the Board authorizes the award of certain noncompetitive miscellaneous service and miscellaneous procurement contracts, certain change orders to purchase, public work, and miscellaneous service and miscellaneous procurement contracts, and

**WHEREAS**, in accordance with Section 2879 of the Public Authorities Law and the All-Agency Service Contract Procurement Guidelines, the Board authorizes the award of certain service contracts and certain change orders to service contracts.

NOW, the Board resolves as follows:

- 1. As to each purchase and public work contract set forth in annexed Schedule A, the Board declares competitive bidding to be impractical or inappropriate for the reasons specified therein and authorizes the execution of each such contract.
- 2. As to each request for proposals (for purchase and public work contracts) set forth in Schedule B for which authorization to solicit proposals is requested, for the reasons specified therein, the Board declares competitive bidding to be impractical or inappropriate, declares it is in the public interest to solicit competitive request for proposals, and authorizes the solicitation of such proposals.
- 3. As to each request for proposals (for purchase and public work contracts) set forth in Schedule C for which a recommendation is made to award the contract, the Board authorizes the execution of said contract.
- 4. As to each action set forth in Schedule D, the Board declares competitive bidding impractical or inappropriate for the reasons specified therein and ratifies each action for which ratification is requested.
- 5. The Board authorizes the execution of each of the following for which Board authorization is required: (i) the miscellaneous procurement contracts set forth in Schedule E; (ii) the personal service contracts set forth in Schedule F; (iii) the miscellaneous service contracts set forth in Schedule G; (iv) the modifications to personal/miscellaneous service contracts set forth in Schedule H; (v) the contract modifications to purchase and public work contracts set forth in Schedule I; and (vi) the modifications to miscellaneous procurement contracts set forth in Schedule J.
- 6. The Board ratifies each action taken set forth in Schedule K for which ratification is requested.



#### **DECEMBER 2023**

#### LIST OF COMPETITIVE PROCUREMENTS FOR BOARD APPROVAL

#### Procurements Requiring Majority Vote:

#### F. Personal Service Contracts

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

1. P&A Administrative Services, Inc.

\$1,500,000

Staff Summary Attached

Five-year base + two 1-year Options

Contract# 15888

Award of a contract for administrative and record-keeping services in connection with the MTA Flexible Spending Account ("FSA") program.

# H. Modifications to Personal Service Contracts and Miscellaneous Service Contracts Awarded as Contracts for Services

(Staff Summaries required for items estimated to be greater than \$1,000,000.)

2. CaremarkPCS Health, LLC

\$414,500,000

Staff Summary Attached

42 months

Contract# 0006000020.3

Modification to the contract for the provision of pharmacy benefits manager program services, in order to add funding and extend the contract by 12 months.

3. Greystone Select, Inc.

\$2,811,738 (estimate)

Staff Summary Attached

Five years and nine months

Contract# 8743-0100.7

Modification to the contract for tenant management and accounting services, in order to add one fulltime employee and extend the contract by six months.



Page 1 of 2

Item Num	ber: 1			SUMMARY INFORMATION			
Departme	ent: ople Officer, Hugo Piz	arro		Vendor NameContract NP&A Administrative Services, Inc.15888			
				Description Administrative & Record-Keeping Services for MTA Flexible Spending Account Plan (FSA)			
Internal A	Approvals			Total Amount:			
Order	Approval	Order	Approval	\$1,500,000 (not-to-excee			
1	Procurement	6	CFO	Contract Term (including Options, if any)			
				January 1, 2024–December 31, 2030			
2	People			Option(s) included in Total Amount? ⊠Yes ☐ No [	□ N/A		
				Renewal?	0		
3	People, Tax- Favored Programs			Procurement Type  ☑ Competitive ☐ Noncompetitive			
4	DDCR			Solicitation Type  ☑ RFP ☐ Bid ☐ Other:			
5	Legal			Funding Source  ☑ Operating ☐ Capital ☐ Federal ☐ Other:			
			1				

#### **Purpose**

To recommend that the Board approve the award of a competitively negotiated all-agency personal services contract to P&A Administrative Services, Inc. ("P&A") for administrative and record-keeping services in connection with the MTA's Flexible Spending Account ("FSA") program. The contract term is for a period of five years, beginning January 1, 2024, with two 1-year options, that may be exercised separately or concurrently, for a total not-to-exceed amount of \$1.5 million.

#### Discussion

The MTA Deferred Compensation Committee has, since January 1990, operated a voluntary tax-favored program authorized under certain sections of the Internal Revenue Code. This tax-favored program is operated for the benefit of employees of the MTA and its subsidiaries and affiliates, allowing employees to pay for qualified health care and dependent care using pre-tax income through payroll deductions. Approximately 6,500 employees currently participate in the FSA plan.

In 2017, the Board approved the award of a competitively negotiated all-agency personal services contract to P&A for the provision of services related to the FSA portion of the program. The contract will expire on December 31, 2023. The program's costs are offset by approximately \$932,000 per year in savings due to reductions to the employer portion of FICA taxes that otherwise would be owed on wages, resulting in a net-zero cost to the MTA for this service.

The Request for Proposals was publicly advertised in July 2023 and letters advising potential proposers of its availability were mailed to 10 firms. Proposals were received from three firms: P&A; PayFlex Systems USA Inc. ("PayFlex"); and Total Administrative Services Corporation ("TASC").

The Selection Committee ("SC"), comprised of representatives from MTA Headquarters People and Pension departments, evaluated each proposal in accordance with the following: (1) Stability and reputation of the proposer and demonstration of successful experience providing FSA administration services for comparable plans; (2) Proposer's experience with successful conversion of FSA plans from another provider; (3) Commitment of resources including time, number, and qualifications of key personnel assigned to perform the services required by the MTA and quality of oral presentation by key personnel who will perform the work, if requested by the MTA; (4) Usefulness, convenience, and overall quality of end- customer's (i.e., participants') user experience available across platforms (web, app, phone, etc.); (5) A demonstrated understanding of the MTA's service requirements, and any additional value-added services that a proposer recommends; (6) Flexibility, quality, and capabilities of proposer's IT systems with respect to the MTA's/plan sponsor's access to the record-keeping database (for billing, reporting, demographic changes, enrollment information, etc.); (6) Diversity Practices; and (7) Total Cost.



Page 2 of 2

The SC deemed all three proposers technically qualified and recommended that each be invited for oral presentations. Upon completion of the oral presentations, the SC recommended entering into negotiations with all three and having each proposer submit its Best and Final Offer ("BAFO"). After reviewing the BAFOs, the SC unanimously determined that P&A's proposal provided the best value to the

P&A initially proposed a per-person per-month ("PPPM") fee of \$2.30; PayFlex proposed \$2.45; and TASC proposed \$3.06. Following negotiations, P&A submitted its BAFO of \$2.00 PPPM, the lowest among the three proposers. This represents a savings of 18 percent when compared to P&A's initial cost proposal and is 41 percent lower than the current \$3.40 PPPM fee. In comparison to the existing contract, an annual cost savings of \$109,200, or \$764,400 total savings over the seven-year contract term, was achieved. Based on the foregoing, the BAFO is deemed fair and reasonable. P&A has been satisfactorily providing administrative and record-keeping services for MTA's FSA accounts for 14 years.

The contract resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions.

P&A has certified that pursuant to EO 16, it is not doing business in Russia.

#### M/W/DBE Information

The MTA Department of Diversity and Civil Rights has recommended no goals for this contract.

#### **Impact on Funding**

This contract will be funded by the MTA Operating Budget. Based on prior experience, there will continue to be a net-zero cost to the MTA for the FSA Plan because the PPPM fees are offset by savings in employer tax contributions.

#### <u>Alternatives</u>

Do not continue the FSA Plan. This is not a practical alternative. This voluntary program has been favorably accepted by both non-represented and represented employees. Employee interest and enrollment is expected to increase annually. Additionally, the MTA does not have the capability to perform these services internally.

#### Recommendation

To approve the award of a competitively negotiated all-agency personal services contract to New York-based P&A for administrative and record-keeping services in connection with the MTA FSA program in the not-to-exceed amount of \$1.5 million.

#### Schedule H: Modifications to Personal Service & Miscellaneous Service Contracts

#### Item Number: 2

Vendor Name (Location)			
CaremarkPCS Health, LLC (Woonsocket, Rhode Island)			
Description:			
Pharmacy Benefits Manager (PBM) Program			
Contract Term (including Options, if any)			
June 1, 2019–December 31, 2023			
Option(s) included in Total Amount? ☐ Yes ☐ No ☐ n/a			
Procurement Type ☐ Competitive ☐ Noncompetitive			
Solicitation Type ⊠ RFP □ Bid □ Other: Modification			
Funding Source			
☐ Operating ☐ Capital ☐ Federal ☐ Other:			
Requesting Department:			
Human Resources, Stephen Scholl			

Contract Number	/O/Mod. #	
0006000020	3	
Original Amount:	\$	944,600,000
Prior Modifications:	\$	425,000,000
Prior Budgetary Increases:		0
Current Amount:	\$	1,369,600,000
This Request:	\$	414,500,000
% of This Request to Current Amount:		30.3%
% of Modifications (including This Request) to Original Amount:		88.9%

#### **Discussion:**

MTA Headquarters is seeking Board approval to extend a competitively negotiated personal service contract, approved by the Board in March 2019 ("Contract"), with CaremarkPCS Health, LLC ("CVS Health") for an additional 12 months (through December 31, 2024) to ensure the continuation of the pharmacy benefit management services until award can be made of the successor contract. The contract modification to extend the Contract will add funding in the amount of \$414.5 million, which includes the cost for the continuation of pharmacy benefit management services for approximately 150,000 active NYC Transit represented employees, retirees, and their dependents in accordance with existing collective bargaining agreements.

Under the Contract, CVS Health provides the pharmacy benefit management services for NYC Transit as a third-party administrator of prescription drug programs. CVS Health is primarily responsible for processing and paying prescription drug claims and, by aggregating prescription drug purchases, CVS Health is able to negotiate favorable rebates and discounts on the behalf of NYC Transit. CVS Health manages two plans: (1) a commercial plan that primarily serves members ineligible for Medicare; and (2) an Employer Group Waiver Plan ("EGWP") serving Medicare-eligible members that takes advantage of financial incentives for employers that are made available through the Affordable Care Act.

In November 2022, the Board approved a 13-month extension of the Contract totaling \$425 million, which included additional funding for the original contract term plus a 180-day option period (through November 27, 2022) and an additional 13-month extension period (November 28, 2022–December 31, 2023). This Board request for approval for an additional \$414.5 million includes funding for the current Contract term in the amount of \$18.7 million and \$395.8 million for the extension through December 31, 2024, for a revised total Contract amount of \$1,784,100,000.

This request for an extension through December 31, 2024, is required for additional time to finalize the procurement, which began in March 2023, and is currently in step two of the RFP process. Once this process has been finalized, Board approval will be sought for the award of the successor contract.

Benefits advisory consultant Mercer Health & Benefits, LLC ("Mercer") was engaged by the MTA to benchmark CVS Health's pricing with the intention of negotiating a one-year extension through 2024. The market survey and analyses performed by Mercer indicated that competitive market conditions exist for the MTA to capture savings for the 2024 plan year. CVS proposed improvement to its pricing. Following negotiations, a total savings of \$15.8 million (driven primarily by higher rebates) were reached, of which \$15,003,000 are savings for the commercial plan, and \$797,000 are savings for the EGWP. Based on the foregoing analysis and negotiations, CVS Health's pricing is determined to be fair and reasonable.

CVS Health has certified pursuant to Executive Order 16, that it is not doing business in Russia.

Applicable cybersecurity terms and conditions and requirements were previously incorporated into the Contract in connection with the November 2022 modification of the Contract.

#### **Impact on Funding**

Funding for this modification is included in NYC Transit's Operating Budget.

#### Schedule H: Modifications to Personal Service & Miscellaneous Service Contracts

#### Item Number: 3

Vendor Name (Location)					
Greystone Select Incorporated (New York, New York)					
Description: Tenant Management and Accounting Services					
Contract Term (including Options, if any) March 1, 2018–December 31, 2023					
Option(s) included in Total Amount?					
Procurement Type  ☐ Competitive ☐ Noncompetitive					
Solicitation Type					
Funding Source					
☑ Operating ☐ Capital ☐ Federal ☐ Other:					
Requesting Department:					
MTA Real Estate Services, David Florio					

Contract Number	Supplemental Agreement #
8743-0100	7
Original Amount:	\$ 19,340,000
Prior Modifications:	\$ 7,567,652
Current Amount:	\$ 27,856,652
This Request:	\$ 2,811,738
% of This Request to Current Amount:	10.1%
% of Modifications (including This Request) to Original Amount:	54%

#### Discussion:

MTA Headquarters is seeking Board approval to modify the all-agency competitive personal services contract awarded to Greystone Select Incorporated ("Greystone"), formerly Greystone & Co, d/b/a Greystone Management Solutions, for tenant management and accounting services in order to add one full-time employee ("FTE") and extend the contract term for six months (January 1, 2024–June 30, 2024).

Greystone currently provides tenant lease compliance enforcement and tenant rent collection/accounting services for all tenants managed by MTA Real Estate. Greystone also provides (1) transaction management services which include acquisitions in support of the Capital Program and leasing of retail and non-retail property to generate non-farebox revenue; (2) a New York State Code Enforcement Official to provide preliminary plan review, operational compliance oversight and construction guidance to assist the Agencies and expedite completion of tenants' design and construction with the Agencies that issue approvals; (3) dispute resolution management of collections matters and biweekly reporting on all legal matters.

Since this contract was awarded in March 2018, there have been Supplemental Agreements to add (1) Request for Proposals ("RFP") administration; (2) Yardi database administration (Yardi is the system that is used as Real Estate's property database and tenant accounting system); (3) transaction management (noted above); (4) easement administration; and (5) management of property acquired for the Capital Program until the MTA Construction and Development ("C&D") contractor begins work.

Additionally, in May 2022, the Board approved a modification to add property management services in connection with Phase 2 of the Second Avenue Subway project and extend the contract from March 1, 2023, to December 31, 2023, to facilitate the preparation of a new RFP solicitation for release in the first quarter of 2023. MTA Procurement solicited a new RFP for these services in January 2023, however, additional time is being requested to complete negotiations and finalize terms for the new contract.

Under this Supplemental Agreement, the FTE will replace the Project Manager currently engaged by MTA Construction and Development to act as a liaison between the (1) the Penn Station master tenant and its subtenants; and (2) MTA C&D's External Partner Program and code approval officials: Long Island Rail Road and Amtrak.

The cost for this Supplemental Agreement is \$2,811,738 (\$2,710,938 for the extension and \$100,800 for the FTE). The six-month extension pricing was negotiated with Greystone, who has agreed to hold current pricing from January–March 2024. For April–June 2024, Greystone proposed an escalation of 4 percent, and this was negotiated down to 3 percent, resulting in a savings of \$10,073. This 3 percent increase is deemed to be in line with the current market Consumer Price Index and is fair and reasonable.

MTA and Greystone are currently moving toward a resolution to finalize the cybersecurity terms and conditions.

Greystone has certified that pursuant to EO 16, it is not doing business in Russia.

#### Schedule H: Modifications to Personal Service & Miscellaneous Service Contracts

#### **Impact on Funding**

The Contract extension will be charged to the Agencies whose tenants are being managed by MTA Real Estate on their behalf and will be allocated proportionally to each Agency.

#### **Alternatives**

MTA Real Estate does not have the staffing to perform these services in-house. The Board previously authorized the delivery of these type of tenant and property management services using third-party providers such as Greystone; a lapse in these services will be detrimental to operations. The extension will allow sufficient time for MTA Procurement to negotiate a new Contract that will address MTA Real Estate's current and anticipated future needs.



#### **Item Number:**

Vendor Name (Location)	Contact Number	Renewal?
Custom Glass Solutions Trumbauersville LLC (Trumbauersville, Pennsylvania)	44561	⊠ Yes □ No
Description		<b>040 004 074 ( ) ()</b>
OEM Purchase Agreements for Window Assemblies	Total Amount:	\$10,234,371 (est.) Estimated Quantity
Contract Term (including Options, if any)		
(January 1, 2024–December 31, 2028)	Funding Source	
Option(s) included in Total Amount?  Yes No	☑ Operating ☐ Capital ☐ Federal ☐ Other:	
Procurement Type	Requesting Department:	
☐ Competitive ☐ Noncompetitive	Maintenance of Equipment, Brad Jenkins	
Solicitation Type	Contract Manager:	
☐ RFP ☐ Bid ☐ Other: OEM Sole-Source	James Lorig	

#### **Discussion:**

As a result of a multi-agency Joint Procurement, Long Island Rail Road ("LIRR"), as the lead agency on behalf of itself and Metro-North Railroad ("MNR"), collectively ("the "Railroads"), and NYC Transit requests approval to award a five-year contract for window assemblies to Custom Glass Solution Trumbauersville, LLC ("Custom Glass") in the estimated value of \$10,234,371. Custom Glass is the Original Equipment Manufacturer ("OEM") of these window assemblies, and these agreements are for LIRR, MNR, and NYC Transit. Custom Glass is the supplier for window assemblies for LIRR's M-3, M-7, and M-9 railcars; C-3 coach cars, and Diesel-Electric/Dual Mode (DE/DM) locomotives; MNR's M-3, Shoreliner, M-7 and M-8 railcars and locomotives; and all NYC Transit subway cars.

Custom Glass is the sole responsible source for the components that will be provided under this contract. Other vendors do not have access to the proprietary designs, specifications, and drawings for these systems or materials and therefore cannot readily provide these components. Under this contract, the OEM will, on a forecasted basis, supply parts and other equipment required to support (1) the Agencies' in-house maintenance programs; and (2) unscheduled maintenance and repairs by the Agencies on their fleet of locomotives, coaches, and electric cars. To maintain a high-car reliability and improved customer service through on-time performance, the Agencies must implement their respective in-house maintenance programs, which require parts being replaced at prescribed intervals. Additionally, parts required to perform unscheduled maintenance and repairs on the cars are needed to ensure safe, reliable, and maintainable operation.

This joint approach utilizes the combined buying power of the three MTA agencies to achieve most favorable uniform pricing and better supply chain management. Additional benefits are process efficiencies that reduce the number and frequency of small purchase activities. The five-year term assures the Agencies that the OEM will continue to maintain its tooling and manufacturing capabilities necessary to produce the parts, which are not available from any other sources. The MTA performed a cost-price analysis on the 101 pre-priced items with comparative data from supporting documentation and historical data of previous purchases from Custom Glass, and these prices will be held firm for the first two-year contract period. Subsequently, a Producer Price Index ("PPI") adjustment will be applied on each consequent anniversary for each year of the contract thereafter.

In accordance with MTA All-Agency Procurement Guideline requirements, the Agencies advertised their intent to procure the items under these agreements on a sole-source basis in the *New York State Contract Reporter*, *NY Post*, and on the internet. No other firms expressed interest in participating in these procurements.

The chart below provides the listing of estimated amounts anticipated to be expended by LIRR, MNR, and NYC Transit over the five-year purchase agreements term. This information is based on historical data and projected/forecasted usage.

Supplier	LIRR	MNR	NYC Transit	MTA Totals
<b>Custom Glass Solutions</b>				
Trumbauersville, LLC	\$4,657,772	\$3,814,787	\$1,761,811	\$10,234,371



The MTA reviewed and evaluated the pricing to determine cost reasonableness with comparative data from supporting documentation and historical data of past purchases.

The MTA entered into negotiations and was able to achieve an estimated cost savings of \$660,972, which is 6 percent lower than the proposed pricing of \$10,895,343. Each Railroad's original proposal pricing decreased as follows: LIRR \$4,915,169 to \$4,657,772 (5 percent reduction); MNR from \$4,177,293 to \$3,814,787 (9 percent reduction); and NYC Transit from \$1,802,881 to \$1,761,811 (2 percent reduction). The LIRR was able to obtain two-year fixed base pricing, and annual adjustments in Years 3, 4, and 5 of the contract.

The negotiated prices will be held firm for the first two years of the contract period. Subsequently, a Producer Price Index ("PPI") adjustment will be applied on each consequent anniversary for Years 3, 4, and 5 of the contract. The adjustment in the final three years of the contract shall be calculated annually, using PPIs published by the U.S. Department of Labor, Bureau of Labor Statistics. Based on the above, the pricing is determined to be fair and reasonable.

This contract is subject to review and approval of the Office of the New York State Comptroller ("OSC") and award will not be made prior to OSC approval.

The contract resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions approved by Legal.

Custom Glass has certified that pursuant to EO 16, it is not doing business in Russia.

#### M/W/SVDOB Information

MTA Department of Diversity and Civil Rights assigned zero goals for this procurement.

#### **Impact on Funding**

This contract is funded by the MTA-Maintenance of Equipment Department's Operating Budget.



#### **Item Number:**

Vendor Name (Location)	Contact Number	Renewal?
United Safety & Survivability Corp. (Exton, Pennsylvania)	0000015965	
Description		Φ4.004.074.(+)
OEM Purchase Agreements for Seating Parts	Total Amount:	\$4,601,071 (est.) Estimated Quantity
Contract Term (including Options, if any)		Lournatou Quartity
January 1, 2024–January 1, 2029	Funding Source	
Option(s) included in Total Amount? ☐ Yes ☐ No	☐ Operating ☐ Capital ☐ Federal ☐ Other:	
Procurement Type	Requesting Department:	
☐ Competitive ☐ Noncompetitive	Maintenance of Equipment, Brad Jenkins	
Solicitation Type	Contract Manager:	
☐ RFP ☐ Bid ☐ Other: OEM Sole-Source	James Lorig	

#### **Discussion:**

As a result of a multi-agency Joint Procurement, Long Island Rail Road ("LIRR"), as the lead agency on behalf of itself and Metro-North Railroad ("MNR"), collectively ("the Railroads"), requests approval to award a five-year contract for engineer seats and related engineer seating component parts to United Safety & Survivability Corporation ("USSC") in the estimated amount of \$4,601,071. USSC is the Original Equipment Manufacturer ("OEM") of these seats and seating parts, and these agreements are for LIRR and MNR.

USSC is the OEM supplier for engineer seating parts for LIRR's M-3, M-7, and M-9 electric railcars; C-3 Coach cars, and Diesel-Electric/Dual Mode (DE/DM) locomotives; and MNR's M-3, Shoreliner, M-7 and M-8 electric railcars and passenger locomotives.

USSC is the sole source for components provided under this contract. Other vendors do not have access to the proprietary designs, specifications, and drawings for these systems or materials and therefore cannot readily provide them. Under this contract, the OEM will, on a forecasted basis, supply parts and other equipment required to support (1) the Railroads' in-house maintenance programs; and (2) unscheduled maintenance and repairs by the Railroads on their fleet of locomotives, coaches, and electric cars over a five-year period. To maintain a high-car reliability and improved customer service through on-time performance, the Railroads must implement their respective in-house maintenance programs, which require parts being replaced at prescribed intervals. Additionally, parts required to perform unscheduled maintenance and repairs on the cars are needed to ensure safe, reliable, and maintainable operation.

This joint approach utilizes the combined buying power of the two MTA Railroads to achieve most favorable uniform pricing and better supply chain management. Additional benefits are process efficiencies that reduce the number and frequency of small purchase activities. The five-year term also assures the Railroads that the OEM will continue to maintain its tooling and manufacturing capabilities necessary to produce the parts, which are not available from any other sources.

In accordance with MTA All-Agency Procurement Guideline requirements, the Railroads advertised their intent to procure the items under these agreements on a sole-source basis in the *New York State Contract Reporter*, *NY Post*, and on the internet. No other firms expressed interest in participating in these procurements.

USSC initially submitted a cost proposal totaling \$4,843,294 with fixed pricing for the base two years of the contract, and annual economic price adjustments for Years 3–5 of the contract based on historical trends. The MTA reviewed and evaluated the proposal pricing to determine cost reasonableness.

The MTA entered into negotiations and achieved an estimated cost savings of \$242,000, resulting in a new total amount of \$4,601,071, which reflects a five percent savings. This resulted in an annualized weighted average increase of 5.9 percent per year.

The negotiated prices will be held firm for the first two years of the contract period. Subsequently, a Producer Price Index ("PPI") adjustment will be applied on each consequent anniversary for Years 3–5 of the contract thereafter. The adjustment in the final three years of the contract shall be calculated annually, using PPIs published by the U.S. Department of Labor, Bureau of Labor Statistics. Based on the above, the pricing is determined to be fair and reasonable.



Upon MTA Board approval, the procurement documents will be presented to the NYS Office of the State Comptroller for approval.

The contract resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions. USSC has agreed to all Terms & Conditions and takes no exceptions to Cyber Security Requirements.

USSC has certified that pursuant to EO 16, that it is not doing business in Russia.

#### M/W/SVDOB Information

MTA Department of Diversity and Civil Rights assigned zero goals for this procurement.

#### **Impact on Funding**

Funding for this project is included in the LIRR and MNR Operating Budget.

#### Alternatives

None are available for the items included in the agreement. Currently, the Railroads do not possess the resources to perform the services associated with this contract. Additionally, both agencies require this work, as these engineer seating parts and seating component parts are vital for safety and maintenance requirements to both Railroads to keep the fleets in service.

#### Recommendations

It is recommended that the MTA Board approve the award of Contract 0000015965 to USSC in the amount of \$4,601,071 for various engineer seats and related engineer seating component parts.



Item Number: 1

Vendor Name (Location)	Contact Number	Renewal?	
Luminator Technology Group LLC (Plano, Texas)	0000015969	⊠ Yes □ No	
Description		#2 200 022 (act )	
OEM Purchase Agreements for Lighting Parts	Total Amount:	\$2,208,822 (est.) Estimated Quantity	
Contract Term (including Options, if any)		Louinatou Quantity	
January 1, 2024–January 1, 2029	Funding Source		
Option(s) included in Total Amount? ☐ Yes ☐ No	☐ Operating ☐ Capital ☐ Federal ☐ Other:		
Procurement Type	Requesting Department:		
☐ Competitive ☐ Noncompetitive	Maintenance of Equipment, Brad Jenkins		
Solicitation Type	Contract Manager:		
☐ RFP ☐ Bid ☐ Other: OEM Sole-Source	James Lorig		

#### **Discussion:**

As a result of a multi-agency Joint Procurement, Long Island Rail Road ("LIRR"), as the lead agency, on behalf of itself and Metro-North Railroad ("MNR"), collectively ("the "Railroads), requests approval to award a five-year contract for various lighting parts to Luminator Technology Group LLC ("Luminator") in the estimated value of \$2,208,822. Luminator is the Original Equipment Manufacturer ("OEM") of these lighting parts, and these agreements are for LIRR and MNR.

Luminator is the OEM supplier for lighting parts for LIRR's M-3, M-7, and M-9 electric railcars; C-3 Coach cars, and Diesel-Electric/Dual Mode (DE/DM) locomotives, and MNR's M-3 and M-7 electric railcars.

Luminator is the sole responsible source for components provided under this contract. Other vendors do not have access to the proprietary designs, specifications, and drawings for these systems or materials and therefore cannot readily provide them. Under this contract, the OEM will, on a forecasted basis, supply parts and other equipment required to support the Railroads' unscheduled maintenance, and repairs by the Railroads on their fleet of locomotives, coaches, and electric cars over a five-year period. To maintain a high-car reliability and improved customer service through on-time performance, the Railroads must implement their respective in-house maintenance programs, which require parts being replaced at prescribed intervals. Additionally, parts required to perform unscheduled maintenance and repairs on the cars are needed to ensure safe, reliable, and maintainable operation.

This joint approach utilizes the combined buying power of the two MTA Railroads to achieve most favorable uniform pricing and better supply chain management. Additional benefits are process efficiencies that reduce the number and frequency of small purchase activities. The five-year term also assures the Railroads that the OEM will continue to maintain its tooling and manufacturing capabilities necessary to produce the parts, which are not available from any other sources.

In accordance with MTA All-Agency Procurement Guideline requirements, the Railroads advertised their intent to procure the items under these agreements on a sole-source basis in the *New York State Contract Reporter*, *NY Post*, and on the internet. No other firms expressed interest in participating in these procurements.

Luminator initially submitted a proposal of \$2,413,502.26, that included fixed contract pricing for Year 1 only, and annual increases for Years 2, 3, 4, and 5. The MTA reviewed and evaluated the pricing to determine cost reasonableness with comparative data from supporting documentation and historical data of past purchases.

The MTA entered into negotiations and was able to achieve an estimated cost savings of \$204,680.26, resulting in a new total amount of \$2,208,822 which reflects an 8.48 percent savings: Each Railroad's original proposal pricing decreased as follows: LIRR \$2,044,960.39 to \$1,862,655.37 (8.91 percent reduction), and MNR from \$368,541.87 to \$346,166.83 (6 percent reduction). LIRR was able to obtain two-year fixed base pricing, and annual adjustments in Years 3, 4, and 5 of the contract.



LIRR pursued alternate sourcing for four high-usage parts that were originally included in this solicitation. As a result, LIRR and MNR engineering departments approved these alternate sources for the designated items, which enabled the Railroads to remove them from the sole-source agreement and utilize the competitive bidding process in the future.

This contract is subject to review and approval of the Office of the New York State Comptroller ("OSC") and award will not be made prior to OSC approval.

The contract resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. Any applicable cybersecurity requirements, to the extent required, have been included in the contract terms and conditions. Luminator has agreed to all Terms & Conditions and takes no exceptions to Cyber Security Requirements.

Luminator has certified that pursuant to EO 16, that it is not doing business in Russia.

#### M/W/SVDOB Information

MTA Department of Diversity and Civil Rights assigned zero goals for this procurement.

#### **Impact on Funding**

Funding for this project is included in the LIRR and MNR Operating Budget.

#### **Alternatives**

None are available for the items included in the agreement. Currently, the Railroads do not possess the resources to perform the services associated with this contract. Additionally, both agencies require this work, as these lighting parts are vital for safety and maintenance requirements to both Railroads to keep the fleets in service.

#### Recommendations

It is recommended that the MTA Board approve the award of Contract 0000015969 to Luminator Technology Group in the amount of \$2,208,822 for Various OEM Lighting Parts.



Page 1 of 2

Department, Department Head Name: Office of MTA Deputy Chief Procurement, Louis A. Montanti  Description Furnish and Deliver 224 Low-Floor 60-Foot Diesel Buses words to purchase up to 446 Additional Buses Total Amount: \$291,677,776 (245 Total Buses)  Order Approval  Approval  Order Approval  Procurement  6 President  Vendor Name New Flyer of America Inc.  B40715  Description Furnish and Deliver 224 Low-Floor 60-Foot Diesel Buses words to purchase up to 446 Additional Buses  Total Amount: \$291,677,776 (245 Total Buses)  (\$266,751,238 Base of 224 Buses + \$24,926,538 Option Additional Buses)  Contract Term (including Options, if any) 119 Months from Notice of Award (inclusive of delivery	SUMMARY INFORMATION		
Furnish and Deliver 224 Low-Floor 60-Foot Diesel Buses won Options to purchase up to 446 Additional Buses  Total Amount: \$291,677,776 (245 Total Buses)  Order Approval Order Approval (\$266,751,238 Base of 224 Buses + \$24,926,538 Option Additional Buses)  Procurement 6 President Contract Term (including Options, if any)  119 Months from Notice of Award (inclusive of delivery)	0.		
Options to purchase up to 446 Additional Buses  Total Amount: \$291,677,776 (245 Total Buses)  Order Approval Order Approval (\$266,751,238 Base of 224 Buses + \$24,926,538 Option Additional Buses)  Order Procurement 6 President Contract Term (including Options, if any)  119 Months from Notice of Award (inclusive of delivery			
Order     Approval     Order     Approval     (\$266,751,238 Base of 224 Buses + \$24,926,538 Option Additional Buses)       1     Procurement     6     President     Contract Term (including Options, if any) 119 Months from Notice of Award (inclusive of delivery)	ith two		
Approval  Procurement  6  President  Additional Buses)  Contract Term (including Options, if any) 119 Months from Notice of Award (inclusive of delivery			
119 Months from Notice of Award (inclusive of delivery	for 21		
buses and provision of warranty support)	of 245		
2 Law Option(s) included in Total Amount?	N/A		
Renewal? ☐ Yes ☒ No			
3 CFO Procurement Type  ☐ Competitive ☐ Noncompetitive			
4 DDCR Solicitation Type  ☑ RFP ☐ Bid ☐ Other:			
5 Buses Funding Source			
☐ Operating ☐ Capital ☐ Federal ☐ Other:			

#### **Purpose**

To request that the Board, pursuant to Public Authorities Law, Section 1209, subdivision 9(g), approve the purchase of 224 low-floor 60-foot diesel buses ("Buses") with two options for up to 446 additional Buses (Option 1 for up to 21 and Option 2 for up to 425) as well as related items such as spare parts, special tools and equipment, diagnostic testing, technical documentation, and training from New Flyer of America Inc. ("New Flyer"). The base award will be in the total estimated amount of \$266,751,238. The Board is also requested to authorize the NYC Transit Assistant Chief Procurement Officer to approve the exercise of up to 21 additional Buses in the estimated amount of \$24,926,538 once funding becomes available. The contract also includes an option to purchase up to 425 additional Buses, which may be included in the 2025–2029 Capital Plan. Should the MTA choose to exercise any of these 425 option Buses, Board approval will be obtained prior to award.

#### Discussion

On February 22, 2022, the Board adopted a resolution authorizing the use of the competitive Request for Proposals ("RFPs") in lieu of competitive bidding to award contracts for the purchase of up to 1,729 buses, which included 245 low-floor 60-foot Buses for NYC Transit. These Buses will be purchased to replace aging buses that have reached the end of their 12-year useful life and will operate out of NYC Transit depots located in Brooklyn, Queens, Manhattan, and the Bronx.

The solicitation was advertised in August 2022, at which time six bus manufacturers were directly contacted in an attempt to maximize participation. Pursuant to the statutory framework, the selection criteria, listed in descending order, were as follows: Overall Project Cost, Delivery, Overall Quality of Proposer and Product, Credit for New York State Content, and Other Relevant Matters. Selection Committee ("SC") members were drawn from NYC Transit Department of Buses ("DOB"), Procurement, Office of Management & Budget, and Operations Planning.

Two low-floor 60-foot bus manufacturers, New Flyer, and Nova Bus US Inc. ("Nova Bus") attended the pre-proposal conference held on September 8, 2022. Initial proposals were received on December 15, 2022, from New Flyer and Nova Bus. Oral Presentations were held in January 2023 and negotiations were conducted between March and October 2023. Negotiations centered on cybersecurity, pricing, delivery, alternate proposals, exceptions/deviation/clarifications to the technical specifications, and the terms and conditions. Nova Bus ultimately withdrew its proposal prior to submitting a Best and Final Offer ("BAFO") as it decided to close its US manufacturing facility.



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New Flyer's BAFO for up to 245 Buses was received on October 20, 2023, in the total amount of \$295,756,218. As the BAFO pricing exceeded the budget allocated for this project and due to funding constraints, it was determined that only 224 Buses would be awarded in the base contract. The remaining 21 Buses have been reclassified as Option buses, which will be exercised once funding becomes available. The SC reviewed the BAFO in accordance with the evaluation criteria and unanimously recommended an award to New Flyer because it affords NYC Transit the Best Value.

Procurement, DOB, and NYC Transit's Cost Price Analysis Unit have determined the final price to be fair and reasonable.

When New Flyer was notified of its selection for award, it offered a unilateral price concession of \$1 million, which could be applied to one bus. The award to New Flyer will consist of \$264,696,094 (\$1,186,978 per bus) for 223 Buses; \$186,978 for one Bus; \$434,411 for qualification testing, diagnostic tools, and manuals; \$991,718 for an estimated quantity of training classes; and \$442,037 for capital spares for a total award amount of \$266,751,238. The award to New Flyer will also include an option to purchase up to 21 additional Buses in the estimated amount of \$24,926,538 as well as an option to purchase up to 425 additional Buses, which may be included in the 2025–2029 Capital Plan. In the event the Authority exercises its option more than one year after the Notice of Award, the BAFO prices are subject to a price adjustment formula.

New Flyer will build four pilot buses in order to expedite delivery of the production buses. Pilot buses are scheduled to be provided to NYC Transit in January 2025. The pilot buses will be used for configuration audit, qualification testing and in-service evaluation. The balance of 220 buses is scheduled to begin being delivered in August 2025 and be completed in November 2027, for an overall period of 45 months from Notice of Award. The above delivery schedule is based on the assumption that Notice of Award will be issued on or before January 31, 2024. New Flyer will utilize its facility in Jamestown, New York, to build subassemblies that will later be incorporated into each of its buses at its manufacturing facility located in St. Cloud, Minnesota.

New Flyer has committed to meeting a total New York State Content for the Buses of \$51,130,621, which represents 17.32 percent of the total award amount for 224 Buses.

New Flyer has certified that pursuant to EO 16, it is not conducting business in Russia.

The contract resulting from this procurement has been evaluated to determine the necessity and appropriate scope, if any, of cybersecurity requirements, including any requirements under federal, state, and local law and regulations. New Flyer has not committed to all of the MTA's cybersecurity requirements but has agreed to review its cybersecurity framework to continuously improve its cybersecurity protections throughout the term of the contract.

#### M/W/DBE Information

The MTA Department of Diversity and Civil Rights (DDCR) has established a zero percent M/WBE and zero percent SDVOB goals on this contract as, historically, there has been limited M/WBE attainment due to the lack of subcontracting availability.

#### **Impact on Funding**

This contract will be funded with 100 percent MTA funds. Funds for this procurement have been approved in the MTA 2020–2024 Capital Programs. A WAR certificate will be secured prior to award.

#### **Alternatives**

There are no alternatives. There is no reason to believe that conducting another solicitation will result in a better outcome.

#### Recommendation

It is recommended that the Board approve the purchase, pursuant to Public Authorities Law, Section 1209, subdivision 9(g), of 224 low-floor 60-foot Buses with two Options for up to 446 additional Buses as well as related items such as spare parts, special tools and equipment, diagnostic testing, technical documentation, and training from New Flyer in the total estimated amount of \$266,751,238 for NYC Transit. The Board is also requested to authorize the NYC Transit Assistant Chief Procurement Officer to approve the exercise of up to 21 additional Buses in estimated amount of \$24,926,538 once funding becomes available.

# METROPOLITAN TRANSPORTATION AUTHORITY

# July Financial Plan - 2023 Mid-Year Forecast **Total Positions by Function and Agency** November 2023

Function/Agency	Mid-Year Forecast	Actual	Variance Favorable/ (Unfavorable)
Administration	4 256	3,821	535
NYC Transit	<b>4,356</b> 972	<b>3,621</b> 678	294
Long Island Rail Road	499	431	68
Grand Central Madison Operating Company	3	2	1
Metro-North Railroad	470	437	33
Bridges & Tunnels	79	50	29
Headquarters	2,127	2,028	99
Staten Island Railway	31	18	13
Construction & Development	63	102	(39)
Bus Company	113	75	`38 <sup>°</sup>
Operations	31,667	30,635	1,033
NYC Transit	23,679	22,827	852
Long Island Rail Road	2,811	2,840	(29)
Grand Central Madison Operating Company	-,	-,	-
Metro-North Railroad	2,247	2,157	90
Bridges & Tunnels	167	113	54
Headquarters	-	-	-
Staten Island Railway	152	139	13
Construction & Development	-	-	-
Bus Company	2,611	2,558	53
Maintenance	33,393	31,516	1,877
NYC Transit	23,580	21,768	1,812
Long Island Rail Road	4,378	4,393	(15)
Grand Central Madison Operating Company	-	-	-
Metro-North Railroad	3,673	3,811	(138)
Bridges & Tunnels	388	353	35
Headquarters	=	-	=
Staten Island Railway	231	188	43
Construction & Development	-	-	-
Bus Company	1,143	1,004	139
Engineering/Capital	1,897	1,726	171
NYC Transit	1,240	865	375
Long Island Rail Road	208	150	58
Grand Central Madison Operating Company	=	-	=
Metro-North Railroad	68	61	7
Bridges & Tunnels	158	121	37
Headquarters	-	-	=
Staten Island Railway	6	6	-
Construction & Development	191	502	(311)
Bus Company	26	21	5
Public Safety	2,752	2,270	482
NYC Transit	834	622	212
Long Island Rail Road	-	-	-
Grand Central Madison Operating Company	-	-	-
Metro-North Railroad	<u>-</u>	<del>-</del>	<del>-</del>
Bridges & Tunnels	585	394	191
Headquarters	1,320	1,243	77
Staten Island Railway	-	=	=
Construction & Development	- 40	-	-
Bus Company	13	11	2
Total Positions	74,066	69,968	4,098

Note: Totals may differ due to rounding Positions data on December 14, 2023 and are subject to revision as well as adjustments warranted by annual audit review.

# METROPOLITAN TRANSPORTATION AUTHORITY

# July Financial Plan - 2023 Mid-Year Forecast **Total Positions by Function and Agency** November 2023

Category	Mid-Year Forecast	Actual	Variance Favorable/ (Unfavorable)
Total Positions	74.066	69,968	4,098
NYC Transit	50,305	46,760	3,545
Long Island Rail Road	7,896	7,814	82
Grand Central Madison Operating Company	3	2	1
Metro-North Railroad	6,458	6,466	(8)
Bridges & Tunnels	1,377	1,031	346
Headquarters	3,447	3,271	176
Staten Island Railway	420	351	69
Construction & Development	255	604	(349)
Bus Company	3,906	3,669	237
Non-reimbursable	66,664	63,882	2,781
NYC Transit	45,327	42,959	2,368
Long Island Rail Road	6,863	6,826	37
Grand Central Madison Operating Company	3	2	1
Metro-North Railroad	5,594	5,994	(400)
Bridges & Tunnels	1,246	900	346
Headquarters	3,376	3,203	173
Staten Island Railway	366	343	23
Construction & Development	21	19	2
Bus Company	3,868	3,636	232
Reimbursable	7,402	6,085	1,317
NYC Transit	4,977	3,800	1,177
Long Island Rail Road	1,033	988	45
Grand Central Madison Operating Company	=	=	=
Metro-North Railroad	864	472	392
Bridges & Tunnels	131	131	-
Headquarters	71	68	3
Staten Island Railway	54	8	46
Construction & Development	234	585	(351)
Bus Company	38	33	5
Total Full Time	73,876	69,801	4,075
NYC Transit	50,133	46,609	3,524
Long Island Rail Road	7,896	7,814	82
Grand Central Madison Operating Company	3	2	1
Metro-North Railroad	6,457	6,465	(8)
Bridges & Tunnels	1,377	1,031	346
Headquarters	3,447	3,271	176
Staten Island Railway	420	351	69
Construction & Development	255	604	(349)
Bus Company	3,888	3,654	234
Total Full-Time Equivalents	191	167	24
NYC Transit	172	151	21
Long Island Rail Road	-	-	-
Grand Central Madison Operating Company			-
Metro-North Railroad	1	1	-
Bridges & Tunnels	-	-	-
Headquarters	-	-	-
Staten Island Railway	=	=	=
Construction & Development	- 40	-	-
Bus Company	18	15	3

Note: Totals may differ due to rounding Positions data on December 14, 2023 and are subject to revision as well as adjustments warranted by annual audit review.

# **METROPOLITAN TRANSPORTATION AUTHORITY** July Financial Plan - 2023 Mid-Year Forecast **Total Positions by Function and Occupational Group**

November 2023

FUNCTION/OCCUPATIONAL GROUP	Mid-Year Forecast	Actual	Variance Favorable/ (Unfavorable)
Administration	4,356	3,821	535
Managers/Supervisors	1,618	1,545	73
Professional, Technical, Clerical	2,683	2,234	449
Operational Hourlies	55	42	13
Operations	31,667	30,635	1,033
Managers/Supervisors	4,048	3,709	339
Professional, Technical, Clerical	1,009	872	138
Operational Hourlies	26,610	26,054	557
Maintenance	33,393	31,516	1,877
Managers/Supervisors	6,135	5,757	379
Professional, Technical, Clerical	1,964	1,544	420
Operational Hourlies	25,293	24,216	1,078
Engineering/Capital	1,898	1,726	172
Managers/Supervisors	539	590	(51)
Professional, Technical, Clerical	1,357	1,134	223
Operational Hourlies	2	2	-
Public Safety	2,752	2,270	482
Managers/Supervisors	882	595	287
Professional, Technical, Clerical	154	120	34
Operational Hourlies	1,716	1,555	161
Total Positions	74,066	69,968	4,098
Managers/Supervisors	13,222	12,196	1,026
Professional, Technical, Clerical	7,167	5,903	1,264
Operational Hourlies	53,676	51,868	1,808

Note: Totals may differ due to rounding Positions data on December 14, 2023 and are subject to revision as well as adjustments warranted by annual audit review.

# Fuel Hedge Program

# Fuel Hedging Program: Active Ultra-Low Sulfur Diesel (ULSD) Hedges

Date	Gallons Hedged	Percent of Expected Gallons Purchased*	Weighted Average Hedge Price for Each Month	2023 Adopted Budget (February Plan) Forecasted Commodity Price
December-23	2,479,089	47	2.76	3.06
January-24	2,756,162	56	2.79	2.72
February-24	2,703,685	53	2.80	2.72
March-24	2,798,962	50	2.78	2.72
April-24	2,576,170	50	2.76	2.72
May-24	2,644,233	50	2.71	2.72
June-24	2,696,809	50	2.63	2.72
July-24	2,551,355	50	2.63	2.72
August-24	2,824,348	50	2.57	2.72
September-24	2,646,658	50	2.56	2.72
October-24	2,669,081	50	2.55	2.72
November-24	2,563,982	50	2.52	2.72
December-24	2,423,438	46	2.50	2.72
January-25	2,053,472	42	2.48	2.57
February-25	1,920,655	37	2.47	2.57
March-25	1,865,900	33	2.48	2.57
April-25	1,502,680	29	2.48	2.57
May-25	1,322,010	25	2.52	2.57
June-25	1,123,544	21	2.57	2.57
July-25	850,315	17	2.57	2.57
August-25	705,917	12	2.57	2.57
September-25	440,933	8	2.54	2.57
October-25	222,227	4	2.49	2.57

<sup>\*</sup>MTA's fuel hedging program mitigates budget risk by dollar cost averaging approximately 50% of projected fuel expenses. The goal of the program is to be 50% hedged for the next 12 months. Monthly hedges are equal to approximately 4% of the projected fuel purchases expected to occur 13-24 months from each hedge execution date. The actual percentage hedged could be higher or lower than the 50% target depending on the actual levels of fuel consumption. While the fuel heding program includes compressed natrual gas, there are currently no active hedges.

# **Annual Impact as of December 5, 2023**

	(\$ in millions)		
	2023	2024	2025
<u>Ultra Low Sulfur Diesel</u>			
Current Prices vs. 2023 Adopted Budget	\$13.926	\$14.723	\$11.730
Impact of Hedge	10.019	( <u>7.210</u> )	(0.438)
Net Impact: Fav/(Unfav)	\$23.945	\$7.513	\$11.292
Compressed Natural Gas			
Current Prices vs. 2023 Adopted Budget	\$32.937	(\$4.272)	(\$23.475)
Impact of Hedge	0.000	0.000	0.000
Net Impact: Fav/(Unfav)	\$32.937	(\$4.272)	(\$23.475)
Summary			
Current Prices vs. 2023 Adopted Budget	\$46.863	\$10.451	(\$11.745)
Impact of Hedge	10.019	(7.210)	(0.438)
Net Impact: Fav/(Unfav)	\$56.882	\$3.241	(\$12.183)

# **DECEMBER 2023**

# MTA REAL ESTATE

# FINANCE COMMITTEE AGENDA ITEMS

#### 1. ADMINISTRATIVE ACTION ITEMS

# MTA Metro-North Railroad

a. Modification to the Grand Central Terminal short-term retail licensing program, New York, NY

### 2. TRANSACTIONAL ACTION ITEMS

# Metropolitan Transportation Authority

- a. License with Rosen's Café LLC for a retail unit in the lobby at 2 Broadway, New York,
   NY
- b. Development agreement with Housing is a Human Right LLC, c/o The Hudson Companies Inc. and Housing Works to construct a Rail Control Center Annex at 806 9th Avenue, New York, NY

# MTA New York City Transit

- c. Lease with Gail Lloyd Enterprises for office space at 168-25 Jamaica Avenue in support of the relocated Jamaica Bus Terminal in Queens, NY
- d. Amended and reinstated lease between NYCT and LIC Northern Boulevard Owner, LLC for office and warehouse space at 33-00 Northern Blvd, Queens NY
- e. Surrender of master leased property to the City of New York at the Smith-Ninth Street Station in Brooklyn, NY

# MTA Long Island Rail Road

 f. License with Terwilliger Bartone for a public walkway at the Westbury Station, Westbury, NY

# MTA Metro-North Railroad

g. Acquisition of permanent easements from NYC Parks and Recreation at the Hutchinson River Parkway Extension in support of the Penn Station Access Project, Bronx, NY

# MTA Bridges and Tunnels

h. License with Edward Forni for a food and beverage counter at Randall's Island Building 104, New York, NY

#### 3. INFORMATION ITEMS

- a. License between NYCT and Beige Family Realty Company LLC for access to property adjacent to the Jamaica Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- License between NYCT and Woodside Landmark Realty LLC for access to property adjacent to the 58th Street Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- c. License between NYCT Ekaterini Kritikos for access to property adjacent to the 58<sup>th</sup> Street Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- d. License between NYCT and John Argyros/2432 Realty LLC for access to property adjacent to the Astoria Substation in connection with the Substation Rehabilitation project, Phase II in Queens, NY
- e. Short-term parking permit between MNR and the Town of Cortlandt for use of parking spaces at the Cortlandt Station, Cortlandt, New York
- f. Short-term parking permit between MNR and Premium Outlet Partners L.P. for use of parking spaces at the Harriman Station, Harriman, New York
- g. Short-term access agreement between MNR and 1 HMB MZL Property Owner, LLC for continued storage operations at 1 Half Moon Bay, Croton-on-Hudson, New York

Legal Name	Popular Name	<u>Abbreviation</u>
Name Vanis Cita Transait Authorite	NATA Name Vanda Cita Turana it	NIVO Topografia
New York City Transit Authority	MTA New York City Transit	NYC Transit
The Long Island Rail Road Company	MTA Long Island Rail Road	<u>LIRR</u>
Metro-North Commuter Railroad Company	MTA Metro-North Railroad	<u>MNR</u>
Triborough Bridge and Tunnel Authority	MTA Bridges and Tunnels	MTA B&T
MTA Construction and Development Company	MTA Construction and Development	MTA C&D
MTA Bus Company	MTA Bus Company	MTA Bus

Staten Island Rapid Transit Operating Authority is a subsidiary of the Metropolitan Transportation Authority. Its popular name is MTA Staten Island Railway (abbreviated as SIR).

Manhattan and Bronx Surface Transit Operating Authority is a subsidiary of the New York City Transit Authority (abbreviated as MaBSTOA).

# MTA METRO-NORTH RAILROAD

Page 1 of 3

Subject
MODIFICATION TO THE GRAND CENTRAL
TERMINAL SHORT-TERM RETAIL LICENSING
PROGRAM
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
KIM TREVISAN

Date	
<b>DECEMBER 20, 2023</b>	
Vandan Nama	
Vendor Name	
Occident at Newsberr	
Contract Number	
Contract Manager Name	
Contract Manager Name	
Table of Contents Ref. #	
rable of Contents Ref. #	

	Board Action				
Order	То	Date	Approval	Info	Other
1	Finance Committee		х		
2	Board		х		

	Internal Approvals			
Order	Approval	Order	Approval	
1	Legal			
3	Chief Administrative Officer			
2	Chief Financial Officer			

AGENCY: Metropolitan Transportation Authority ("MTA") and Metro-North Railroad ("MNR")

PURPOSE: To obtain MTA Board approval for expansion of the Real Estate Policies and Procedures for the Licensing of Real Property in Grand Central Terminal ("GCT") Short-Term Retail

Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020, September 23, 2020, June 29, 2022, and September 21, 2022, to include Retail Kiosks throughout

GCT.

#### COMMENTS:

By Staff Summary dated June 26, 2022 (attached for reference), the MTA Board made permanent a policy governing short-term licenses in GCT ("GCT Short Term Licensing Policy"), allowing MTA Real Estate to enter into short-term license agreements for durations of up to three (3) years. The GCT Short-Term Retail Licensing Policy has been successfully used in GCT to quickly activate vacant retail spaces.

By Staff Summary dated January 23, 2006 (attached for reference), the MTA Board adopted a policy that allows for MTA Real Estate to enter into month-to-month retail agreements for short-term occupancy of Retail Merchandising Units ("RMU") (e.g. retail kiosks) located in the Graybar Passage of GCT ("Graybar Retail Kiosk Policy"). The Graybar Retail Kiosk Policy successfully provided for additional revenue generating opportunities in GCT while also enhancing the overall customer experience.

To avoid redundancy and improve consistency among MTA Real Estate policies, MTA Real Estate would like to sunset the Graybar Retail Kiosk Policy and incorporate and expand it into the GCT Short Term Licensing Policy, as amended:

- 1) Include RMU's as part of the GCT Short Term Retail Licensing program.
- 2) Include the entirety of GCT for possible RMU placements.
- 3) Remove the stated minimum/maximum rental range of \$1,500 \$10,000 and allow negotiation of rent charges to align with what the market will bear.
- 4) Allow for flexible RMU term durations of no more than thirty-six (36) months.

Doing so will increase retail opportunities within GCT, provide for more customer amenities, and generate additional revenue.

# FINANCE COMMITTEE MEETING MODIFICATION TO THE GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM (Cont'd.) Page 2 of 3

As with other licensing and leasing procedures, MTA Real Estate has in place procedures providing governance over kiosk vendor selection protocols.

Based on the foregoing, MTA Real Estate requests authorization to amend the current GCT Short-Term Retail Licensing Policy according to the terms and conditions set forth above.

# FINANCE COMMITTEE MEETING Modification To The Grand Central Terminal Retail Licensing Program (Cont'd.) Metropolitan Transportation Authority Metropolitan Transportation Authority Page 3 of 3





# Metropolitan Transportation Authority

State of New York

Date January 23, 2006

To Members of the Capital Construction, Planning and Real Estate Committee

From Roco Krsulic

Re Proposed policy for Graybar Retail Kiosk Permits

Pursuant to a request from the Metro-North Committee for additional revenue generating opportunities in Grand Central Terminal, GCT Development launched the Graybar Retail Kiosk Program in May 2005. The Kiosk Program is intended to increase retail opportunities in this area of the Terminal, as well as to bring more customers into the in-line retail stores in the Graybar Passage. The kiosks provide another passenger amenity and add to the commuters' overall sense of safety within the building.

We have had six months to evaluate the Program and would like to simplify the process by which the Kiosk Program will move forward. We expect to engage eighteen or more tenants per year, based upon the length of each Permit. Monthly rental rates will vary based upon anticipated sales volume and time of year. Rents would begin at a minimum of \$1,500 per month, and may increase to a maximum of \$10,000 during prime holiday months.

The Real Estate Department is requesting authorization to negotiate and enter into month-to-month retail permits with tenants for the Graybar Retail Kiosk Program as described hereinabove without further notification to or approval from the Committee and Board.

Any permit entered into pursuant to this policy will be reported to the Committee the following month as an Information Item.

Page 1 of 1

Subject
GRAND CENTRAL TERMINAL RETAIL
LICENSING PROGRAM MODIFICATION
Department
REAL ESTATE
Department Herun lame
DAVID FLORIO
Department Head signati re
Project Manager Name
KIM TREVISAN

	Board A :tion				
Order	То	Date	Approval	Info	Other
1	Finance Committee	09/19/22			
2	Board	09/21/22	х		

Internal Approvals						
Order	Approval	Approval Order Approval				
1	Legal					
2	Chief Development Officer					
3	Chief Financial Officer					

AGENCY: Metropolitan Transportation Authority ("MTA") and Grand Central Madison Operating

Corporation ("GCMCOC")

PURPOSE: To obtain MTA Board approval for er oal sion of the Real Estate Policies and Procedures

for the Licensing of Real Property, egalding Grand Central Terminal Retail Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020, September 23, 2020

and June 29, 2022, to include Grand Cerus Madison.

### COMMENTS:

By Staff Summary dated June 26, 2022, (attached), the MTA Board made permanent a revision, adopted by the Board in July 22, 2020 (Staff Summary attached) to the policy governing short-term licenses in Grand Certral Terminal ("GCT Short Term Licensing Policy"), originally adopted by the Board on April 27, 2009. The GCT Short Term Licensing Policy now allows MTA Real Estate to enter into short-term license agreements in Grand Central Terminal, for durations of up to three (3) years – rather the two (2) years under the original policy. The GCT Short Term Licensing Policy has been successfully used in GCT as a post-Covid approach to quickly activate vacant retail spaces while providing time to develop long-term plans for an evolving retail market.

In Grand Central Madison, the same short-term license agreements will be used to engage and activate pop-up retail along the Madison Concourse, and the LIRR mezzanine below, until GCMCOC secures a long-term retail master tenant which will curate long term retail occupancies. By extending the policy to GC Madison MTA Real Estate seeks to ensure MTA customers can enjoy retail amenities and conveniences in Grand Central Madison upon terminal opening – in advance of the retail master tenant.

As with other licensing and leasing procedures, MTA Real Estate has put in place procedures providing governance over public offering and tenant selection protocols.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program to include Grand Central Madison.

a 1 of 1

Subject	
<b>GRAND CENTRA</b>	AL TERMINAL RETAIL
LICENSING PRO	GRAM MODIFICATION
Department	
REAL ESTATE	
Department Head Nam	e
DAVID FLORIO	
Department Head Sign	ature
· I	
Project Manager Name	
KIM TREVISAN	

Date JUNE 29, 2022		
Vendor Name		
Contract Number		
Contract Manager Name		
Table of Contents Ref. #		

	Boa d Action				
Order	То	Date	App oval	Info	Othe
1	Finance Committee	6/27//22	х		
2	Board	6/29/22	×		

Internal Approvals				
Order	Approval	Order	Approval	
1	Legal			
2	Chief Development Officer			
3	Chief Financial Officer			

AGENCY: Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-

North")

PURPOSE:

To obtain MTA Board approval for a permanent modification to Real Estate Policies and

Procedures for the Licensing of Real Property regarding the Grand Central Terminal Retail

Procedures for the Licensing of Real Property regarding the Grand Central Terminal Retail

Licensing Program, as adopted on April 27, 2009 and amended July 22, 2020 and

September 23, 2020

### COMMENTS:

By staff summaries dated July 22, 2020 and September 23, 2020 (each attached), the MTA Board adopted amendments to the policy governing short- term retail licenses at Grand Central Terminal ("GCT Short Term Licensing Policy") originally adopted by the Board on April 27, 2009 (attached). The amendments to the GCT Short Term Licensing Policy are set to xpir in Au ust 2022 unl ss furth r action is tak n by th MTA Board.

As with oth r lic nsin and I asin proc dur s, MTA R al Estat put in plac proc dur s providin ov rnanc ov r public off rin and t nant s I ction protocols.

Th GCT Short T rm Lic nsin olicy, as amend d, has b n xtr mely succ ssful. Th Information It m submitt d to the Finance Committee in April, 2022 reported 15 new or renewed license agreements completed in Grand Central Terminal which contributed to re-populating the retail environment in a post-Covid world. The 3-year term, along with the other modifications, has been utilized to quickly activate retail spaces until the retail market can be better evaluated in a post-Covid world and, in the longer term, will allow the MTA to react nimbly to changing retail trends, as well as demonstrate the value of GCT's retail space generally, when marketing the retail space for longer term leases via a Request for Proposals process.

MTA Real Estate seeks authorization to permanently adopt the GCT Short Term Licensing Program as amended on the terms and conditions stated above.

Page 1 of 1

Subject GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION	Date JULY 22, 2020
Department REAL ESTATE	Vendor Name
Department Head Name JOHN N. LIEBER	Contract Number
Department Head Signature	Contract Manager Name
Project Manager Name DAVID FLORIO	Table of Contents Ref. #

GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION	JULY 22, 2020
Department	Vendor Name
REAL ESTATE	
Department Head Name	Contract Number
JOHN N. LIEBER	
Department Head Signature	Contract Manager Name
Project Manager Name	Table of Contents Ref. #
DAVID FLORIO	
Deard Nation	Internal Approvals

	Board Action				
Order	То	Date	Approval	Info	Other
1	Finance Committee	722/20	х		
2	Board	7/22/20	х		

Internal Approvals					
Order	Approval Order Approval				
1	Legal				
2	Chief Development Officer				
3	Chief Financial Officer				

Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-AGENCY:

North")

PURPOSE: To obtain MTA Board approval for a modification to Real Estate Policies and Procedures

for the Licensing of Real Property, as adopted on April 27, 2009

The modification will expire August 1, 2022 **EXPIRATION:** 

#### COMMENTS:

By staff summary dated April 27, 2009, the MTA Board approved the attached policy and accompanying resolution, authorizing MTA Real Estate to enter into short term license agreements in Grand Central Terminal for up to two years. The policy was created to address retail vacancies that were occurring in the Terminal before Requests for Proposals (RFPs) were awarded and a new tenant would take possession. The policy sought to keep retail space occupied and maintain customer amenities in order to continue to generate revenue.

With the advent of COVID-19, the overall retail market has suffered and many of our tenants, and proposed tenants with whom we were negotiating, are wavering on remaining in the Terminal as their leases and licenses expire.

MTA Real Estate recognizes these current, retail market challenges and the significant impact it has on businesses, especially the retail tenants at Grand Central Terminal. In an effort to avoid vacant or "dark" spaces during a time when responses to RFPs are unknown, MTA Real Estate requests the following:

- 1. Modification of the existing policy to increase the maximum term of new short-term license agreements in Grand Central Terminal to three (3) years (including authorization to enter into new short-term license agreements with existing lessees occupying space under expiring leases for up to three (3) years); and
- 2. Authorization to extend existing, short term, license agreements in Grand Central Terminal for up to an additional three (3) years.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program on the terms and conditions stated above.

Page 1 of 1

Subject GRAND CENTRAL TERMINAL RETAIL LICENSING PROGRAM MODIFICATION	Date SEPTEMBER 23, 2020
Department REAL ESTATE	Vendor Name
Department Head Name JOHN N. LIEBER	Contract Number
Department Head Signature	Contract Manager Name
Project Manager Name DAVID FLORIO	Table of Contents Ref. #

	Board Action				
Order	То	Date	Approval	Info	Other
1	Finance Committee	9/23//20	х		
2	Board	9/23/20	Х		
				/	

Internal Approvals			
Order	Approval	Order	Approval
1	Legal		
2	Chief Development Officer		
3	Chief Financial Officer		

AGENCY: Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("Metro-

North")

PURPOSE: To obtain MTA Board approval for a further modification to Real Estate Policies and

Procedures for the Licensing of Real Property, as adopted on April 27, 2009 and amended

July 22, 2020

EXPIRATION: The modification will expire August 1, 2022

#### COMMENTS:

By staff summary dated July 22, 2020 (attached), the MTA Board approved the amendment of the policy governing short-term licenses that was comprised of:

- 1. Modification of the existing policy to increase the maximum term of new short-term license agreements in Grand Central Terminal to three (3) years (including authorization to enter into new short-term license agreements with existing lessees occupying space under expiring leases for up to three (3) years); and
- 2. Authorization to extend existing, short term, license agreements in Grand Central Terminal for up to an additional three (3) years.

However, the policy amendment failed to include the temporary modification of the limitation of short term license agreements to existing tenants. In light of the impacts of Covid-19, MTA Real Estate seeks to broaden the offering of these short-term licenses beyond the current MTA tenant roster. As with other licensing and leasing policies, MTA Real Estate will put in place procedures that provide governance over public offering and tenant selection protocols.

MTA Real Estate seeks authorization to amend the current Grand Central Terminal Retail Licensing Program on the terms and conditions stated above.

# METROPOLITAN TRANSPORTATION AUTHORITY

Page 1 of 2

Subject
LICENSE WITH ROSEN'S CAFÉ, LLC FOR A
RETAIL NEWSSTAND IN
2 BROADWAY, NEW YORK, NY

Department
REAL ESTATE

Department Head Name
DAVID FLORIO

**Department Head Signature** 

**Project Manager Name** 

# ANDREW GREENBERG

Date	
<b>DECEMBER 20, 202</b>	3
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Board Action					
Order	То	Date	Approval	Info	Other
1	Finance Committee	12/18/23	x		
2	Board	12/20/23	х		

Internal Approvals				
Order	Approval	Order	Approval	
1	Legal			
2	Chief Administrative Officer			
3	Chief Financial Officer			

AGENCY: Metropolitan Transportation Authority ("MTA")

LICENSEE: Rosen's Café, LLC ("Rosen's")
LOCATION: 2 Broadway, New York, NY

PREMISES: 302 square feet of retail space in the central lobby

USE: Sale of traditional prepackaged food, beverage and convenience items and such other

ACTION REQUESTED: items as may be approved by the MTA.

Authorization to enter into a license agreement.

TERM: Five (5) years with one (1) five (5) year renewal option

COMPENSATION: \$49.67 per square foot per annum with approximately 3% annual increases and 10% sales

above a \$500,000 annual break point (with market rate rent reset option term).

Year:	Annual Compensation:
1	\$15,000 plus 10% sales above \$500K
2	\$15,450 plus 10% sales above \$500K
3	\$15,925 plus 10% sales above \$500K
4	\$16,400 plus 10% sales above \$500K
5	\$16,900 plus 10% sales above \$500K

#### **COMMENTS:**

A Request For Proposals ("RFP") for the 2 Broadway lobby newsstand retail space was issued July 19, 2023, with a subsequent addendum issued on August 29, 2023. An analysis comparing all three proposals received shows that one was non-responsive, the second was from the incumbent Kamlesh Inc., and the third from Rosen's, who currently operates



Page 1 of 2

Subject CONSTRUCTION OF THE RAIL CONTROL CENTER ANNEX AT 806 9 <sup>TH</sup> AVENUE, MANHATTAN
Department
TRANSIT ORIENTED DEVELOPMENT
Department Head Name
ROBERT PALEY
Department Head Signature
Project Manager Name
MUNSUN PARK

Date DECEMBER 18, 2023	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

	Board Action				
Order	То	Date	Approva	Info	Other
1	Finance Committee	12/18/23	x		
2	Board	12/20/23	х		

Internal Approvals				
Order	Approval	Order	Approval	
1	Legal			
2	Chief Development Officer			
3	Chief Financial Officer			

AGENCY: Metropolitan Transportation Authority ("MTA") on behalf of New York City Transit ("NYCT")

DEVELOPER: Housing is a Human Right LLC, c/o The Hudson Companies Incorporated and Housing Works

("Hudson/Housing Works")

LOCATION 806 9th Avenue, New York, New York

ACTIVITY: Construction and delivery of 30,000 SF of core-and-shell office space and 15 below-grade

facility parking spaces ("RCC Annex") within an affordable housing development

("Development") on the site of the Rail Control Center ("RCC") parking lot ("RCC Parking Lot")

adjacent to the existing RCC building.

ACTION REQUESTED: Authorization to enter into a development agreement with Developer ("Development

Agreement") on the terms described below.

#### **COMMENTS:**

In May 2008, in connection with the designation of a developer of the Western Rail Yard ("WRY") of the Long Island Rail Road's John D. Caemmerer West Side Yard ("WSY"), including a necessary rezoning of the WRY, the MTA Board authorized the surrender of the RCC Parking Lot to the City of New York ("City") for the construction of affordable housing to supplement affordable housing at the WSY. The RCC Parking Lot and the adjacent existing RCC building are part of the NYCT Master Lease Agreement with the City. A copy of the May 2008 Staff Summary ("West Side Yard Development") and Board Resolution, both of which reference the surrender of the RCC Parking Lot for affordable housing development pursuant to a July 11, 2007 Memorandum of Understanding between the City and MTA are attached to this Staff Summary for reference.

The surrender of the RCC Parking Lot, strategically located adjacent to the RCC, presented operational challenges on where to accommodate the existing RCC emergency response vehicles and the necessary expansion of critical



# CONSTRUCTION OF THE RAIL CONTROL CENTER ANNEX AT 806 9TH AVENUE, MANHATTAN (Cont'd)

Page 2 of 2

infrastructure to support the RCC. The solution was that as a condition of the surrender of the RCC Parking Lot, the City would allocate 30,000 SF of office space and 15 below-grade parking spaces for RCC vehicles within the future Development.

In 2018, the New York City Department of Housing Preservation & Development ("HPD"), as the lead City agency, issued an RFP for the RCC Parking Lot for a mixed-use development with affordable housing, ground floor retail and the RCC Annex. The RFP included specific requirements for the design and construction of the RCC Annex core-and-shell, including a separate building entrance and blast-proof walls between the RCC Annex and other uses in the future Development. Hudson/Housing Works was selected as the Developer in 2019 after a competitive RFP process that included six respondents. In the intervening years, MTA and NYCT staff worked with the Developer on the design of the RCC Annex that would meet the needs of NYCT. The Developer and HPD also received the necessary land use and community approvals as required under the City Uniform Land Use Review Procedure ("ULURP").

The terms of the construction and delivery of the RCC Annex are included in the Development Agreement between MTA and the Developer. The Development, inclusive of the affordable housing, ground floor retail and the RCC Annex will be structured as a master condominium with each of the different building uses occupying a separate condo unit. The RCC Annex condo unit will be indentured into the NYCT Master Lease Agreement with the City.

Upon completion and delivery of the RCC Annex core-and-shell unit, estimated to be in July 2026, the MTA will reimburse the Developer for the design, construction and finance carrying costs of the RCC Annex. The 2020-2024 MTA Capital Program contains \$20 million for the construction of the RCC Annex which was included prior to the Developer being retained and a complete design and cost estimate of the RCC Annex prepared. The current estimate for the RCC Annex is \$23.8 million (Developer scope) which reflects the escalation of construction costs and the significant rise of interest rates in recent years. Additional fit-out costs will be required after the core-and-shell. A Capital Program budget modification will be processed to reflect the difference in cost.

It is anticipated that the Developer will close on the acquisition of the RCC Parking Lot site with the City in January 2024 at which time MTA will simultaneously surrender the Parking Lot to the City. The Development Agreement, Condominium documents, and other closing documents will be concurrently executed between and among MTA, the Developer and the City.

Based on the foregoing, MTA TOD requests authorization to enter into the Development Agreement on behalf of MTA and such other documents and instruments deemed necessary or appropriate to effectuate the Development Agreement and the construction of the RCC Annex on the terms set forth above and such other terms and conditions as the Chair and Chief Executive Officer of MTA or a designee deem necessary or appropriate, and to take all other actions as shall be necessary or desirable consistent with the foregoing to execute the Development Agreement and the construction of the RCC Annex.



Subject	Date
WEST SIDE YARD DEVELOPMENT	MAY 22, 2
Department	Vendor Name
REAL ESTATE	
Department Head Name	Contract Nur
ROCO KRSULIC	
Department Head Signature	Contract Mar
Project Manager Name	Table of Con
ROCO KRSULIC	

Date	
MAY 22, 2008	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref#	

Order	То	Date	Approval	Info	Other
1	Board	05/22/08	х		
	_				

	Interr	nal Appr vals	
Order	Approval	Order	APRIOVED /
			Lega (NV)
		2/1	Chief Financial Officer
		3/2	Executive Director
	5		

Narrative

AGENCY:

Metropolitan Transportation Authority ("MTA") / L) ng Island Rail Road Company ("LIRR")

Joint venture entity of Related Companies . P. and Goldman Sachs Group Inc.

DEVELOPER:

("Developer" or "Related/Goldman")

LOCATION:

John D. Caemmerer West Side Yard ("WSY"), consisting of

The Western Rail Yard ("WRY") bounded by 11<sup>th</sup> and 12<sup>th</sup> Avenues and West 30<sup>th</sup> and 33<sup>rd</sup>

Streets (Block 676, Lot 3); and

The Eastern Rail Yard ("E ?",") bounded by 10<sup>th</sup> and 11<sup>th</sup> Avenues and West 30<sup>th</sup> and 33<sup>rd</sup>

Streets (Block 702, Lc is 1 and 50 and Block 704, Lots 1, 5 and 6)

ACTIVITY:

Mixed-use development

**ACTION REQUESTED:** 

1. Authorize hr 1 TA Chief Executive Officer to execute Conditional Designation Letters

with Developer for the WRY and ERY.

2. Aut to ize the MTA Chief Executive Officer to enter into Contracts and other project

ancuments with the Developer.

TERM:

39 y∈ar ground leases, severable, with options to purchase severed fee parcels.

San Attachment A - Major WRY Transaction Points, and See Attachment B - Major ERY Transaction Points.

SPACE:

Approximately 26.17 acres (each yard is approximately 13.085 acres)

COMPENSATION.

Net Present Value of Ground Leases: One billion and fifty-four million (\$1,054,000,000),

calculated at a discount rate of 6%.

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#### **BACKGROUND:**

In July of 2007, the Metropolitan Transportation Authority ("MTA") issued two separate Requests For Proposals (the "RFPs") for the sale of and/or long term leasing of air space and related real property interests for development at the Eastern Rail Yard ("ERY") and Western Rail Yard ("WRY") sections of the Long Island Rail Road's John D. Caemmerer West Side Yard ("WSY"). The ERY was re-zoned in 2005 as part of the Special Hudson Yards District and presently permits on-site floor area ratio ("FAR") mixed-use development of approximately 6.27 million square feet (11 TA). The WRY will require a re-zoning pursuant to the City's Uniform Land Use Review Procedure ("ULURP"), and as ocialed environmental review, to accommodate large-scale mixed use development and a PS/IS public school. The current WRY zoning is industrial M2-3 with an FAR of 2.

Two of the primary objectives of the RFPs are to maximize revenue for MTA's capital plan and to accure safe, uninterrupted LIRR service at the WSY, which functions as a 24/7 active storage, maintenance, and cleaning facility for LIRR. The RFPs also express MTA's goals of promoting excellence in architecture, urban design, and sustainability in keeping with the City's and State's vision for the economic development and revitalization, of the Hudson Yards area.

In response to the RFPs, on October 11, 2007 the MTA received proposals for box, ya ds from five qualified real estate development firms. An appraisal report commissioned for each site at the time on the issuance of the RFPs was received in November 2007 with the valuation date established to coincide with the proposal submission date. The ERY, assuming a zoning compliant commercial FAR of 8 and a residential FAR of 3, for a total of 11 FAR (approximately 6.27 million square feet), is valued at \$1.176 billion (\$187.56 PSF of FAR). The CRY, with an assumed commercial and residential FAR of 5 each after rezoning, for a projected total of 10 FAR (approximately 5.7 million square feet), is valued at \$1.149 billion (\$201.58 PSF of FAR).

The appraisals consider the sites as developable greenfields and do not deduct from value the substantial costs attributable to the platform and/or infrastructure that must be constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the appraidals constructed over the existing railroad tracks and accessory facilities to support development. However, the constructed over the existing railroad tracks and accessory facilities to support development. However, the constructed over the existing railroad tracks and accessory facilities to support development. However, the constructed over the existing railroad tracks and accessory facilities to support development.

In connection with the proposed developm in of the WRY, beyond the on-site affordable housing requirements set forth in the Principals MOU, the MTA is proposing to make a parcel located on the southeast corner of 54<sup>th</sup> Street and 9<sup>th</sup> Avenue (Block 1044, Lot 3), available to the City of New York for the construction of additional affordable housing at the time of a closing of a WRY develor, and transaction. This parcel, which is owned by the City of New York, is part of the NYCTA Master Lease Agreement.

### COMMUNITY REQUESTS:

Community Board elected officials, and other civic and community groups have expressed concerns and provided recommendations electing to the development of the WSY, including on the following subjects: density, transportation improvements, affo dable housing, community facilities, the public school, open space and urban design elements, connection to the potential Hudson River Park, total preservation of the High Line, and sustainability issues.

# **DISCUSSION OF PROPOSALS:**

The RFPs stated that the MTA would consider proposed dispositions in the form of either a sale, or up to a 99-year non-subordinate lease. The property interests to be conveyed consist of land, in the case of the "Terra Firma" (the vacant land area where there are no LIRR tracks or facilities), or space above a limiting plane, in the case of the areas over which a roof will be required above the LIRR tracks and facilities. Proposers were encouraged to recommend both sale and lease alternatives.

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In response to the RFPs, on October 11, 2007, submissions were received from the following five (5) proposers, each seeking to purchase and/or lease development rights at both the ERY and WRY:

- 1. Brookfield Properties Developer LLC ("Brookfield")
- 2. Extell Development Company ("Extell")
- 3. Hudson Center East LLC and Hudson Center West LLC (a Joint Venture of The Durst Organization, Inc. and Vornado Realty Trust) ("D-V").
- 4. The Related Companies in a partnership with Goldman Sachs ("Related/Goldman")
- 5. TS West Side Holding, LLC (a Joint Venture of Tishman Speyer and Morgan Stanley) ("TSW")

The net present value ("NPV") of each combined yard proposal received in October 2007, assuming exercise of purchase options (and calculated at a 6% discount rate) was as follows: \$908 million from Broot field; \$1.015 billion from D-V; \$598 million from Extell; \$1.049 billion from Related/Goldman; and \$819 million from TSW. These figures are net of proposer-estimated costs for the construction of the roof over the WSY, including referee Force Account.

To aid in the analysis of the proposals, three working groups were formed to address the following subject areas: Design, Finance, and Constructability/Technical Issues, with each group including staff morbors refrom the MTA, LIRR, and the Hudson Yards Development Corporation ("HYDC"), with support from outside real estate, legal, and architectural/engineering consulting firms. After the working groups considered the initial responses and an oral presentation, each working group held separate meetings and presentations with each of the five proposers in order to clarify certain aspects of their submissions or to update the proposers in engineering requirements.

Each working group gave a presentation of its evaluations to the Salecton Committee, which consists of a majority of MTA members and two representatives from HYDC. The Salecton Committee was formed pursuant to the Rail Yards Agreement made between the MTA and the City in September 2006.

In late January, 2008, following the analysis of the October 11, 2007 proposals, the MTA solicited Supplemental Proposals from the five development teams. The solicited summaries of principal terms of a Construction Agreement, Ground Lease, and related transaction documents, reflecting MTA's preferred deal terms and transaction structure.

# DISCUSSION OF SUPPLEMENTAL PROPOSALS:

Four out of the original five propose is es, onded to the request for revised proposals in late February, 2008. Their responses are summarized in the control of the request for revised proposals in late February, 2008. Their responses are summarized in the control of the original five proposals.

		[-V	Extell	Related/Goldman	TSW
Commercial	WF.	1,034,000 zsf	982,000 zsf	1,923,600 zsf	3,190,000 zsf
Office Space	X	within one building.	within one building.	within one building.	within two buildings.
	ERY	4,111,000 zsf	2.680.000 zsf	3,572,980 zsf	4,860,000 zsf
. (		within three buildings.	Within three buildings.	within two buildings.	within three buildings.
PS/IS Suhool	WRY	120,000 zsf	120,000 zsf	120,000 zsf	120,000 zsf
			preferably within the ERY Cultural Facility.		
Retail Space	WRY	141,000 zsf	256,000 zsf	191,956 zsf	210,000 zsf
	ERY	185,000 zsf	409,000 zsf	565,641 zsf	270,000 zsf
Community Space Component	WRY	TBD.	Not included.	8,500 zsf	TBD.

		D-V	Extell	Related	TSW Page 4 of
Preferred Treatment of High Line	WRY and ERY	Removes 10 <sup>th</sup> Ave. Spur. Dismantles and reconstructs Curve on 12th Ave. Dismantles 12th Ave. segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	Removes 33 <sup>rd</sup> /34 <sup>th</sup> Streets connection segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	Retains 30 <sup>th</sup> Street and 12 <sup>th</sup> Ave. segments. Possibly removes 33 <sup>rd</sup> /34 <sup>th</sup> Streets connection segment. Design allows for Bridge across 12 <sup>th</sup> Ave.	Removes 10 <sup>th</sup> Ave. Spur. Demolition and replacement of the Hig Line Curve where necessitated by the construction of underground garage structure. Design grows for Bridge cross 12 <sup>th</sup> Ave
Residential Space	WRY	2,284,000 zsf of Rental Residential 80/20 affordable housing within seven buildings (about 2,950 units, 20% affordable - about 590 units).	3,800,000 zsf of Residential (rental and/or condominium) within seven buildings (about 2,617 units, including about 339 affordable units).	961,576 zsf of Rental Residential 80/20 affordable housing within three buildings (about 1,324 unita, 20% affordable – ab util 2,35 units), including 173,084 zsf of Permanerusy Affordable I lousing within three buildings (au autil 261 units).	8c 7,00c sf c R ntal Residential 8c /20 affordable Lousing within two buildings (about 984 units, 20% affordable about 197 units), including 162,800 sf of Permanently Affordable Housing within two buildings (about 182 units).
	WRY	2,284,000 zsf of Condominium within six buildings (about 2,250 units).	OUT	2,671,145 zsf o. Condominium within seven buildings (about 1,927 units).	1,420,000 zsf of Condominium within four buildings (about 1,092 units).
	ERY	1,778,000 zsf within three buildings (market rate residential: rental and/or condominium, about 1,750 units).	1,718,000 and within two buildings (marke and land)or conforminium, about 1,103 units).	612,392 zsf of 80/20 affordable housing within two buildings (about 830 units, 20% affordable – about 166 units).	460,000 zsf in one building (marke rental, about 528 units
	ERY	(8/8)		1,054,668 zsf of Condominium within three buildings (about 692 units).	480,000 zsf of Condominium withi four buildings (about 444 units).
Cultural Facility Component	ERY	200 000 zst of Residence FAR; 67, 787 sf above-grade Comprint for the Cultural Facility Area.	200,000 zsf of Reserved FAR; no stated footprint of the Cultural Facility Area.	200,000 zsf of Reserved FAR; 30,000 sf above-grade footprint for the Cultural Facility Area.	200,000 zsf of Reserved FAR; 18,000 sf above-grade footprint for the Cultur Facility Area.
Parking Component	WRY	200-1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.	50 (minimum) below- grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within WSY.	263 below-grade accessory parking spaces, plus 30 of the 75 spaces for LIRR Operations to be located within the WSY.	750 below-grade accessory parking spaces, plus a portion the 75 spaces for LIRR Operations to be locate within WSY.
	ERY	450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within the WSY.	450 (minimum) to 1,000 below-grade accessory parking spaces, plus a portion of the 75 spaces for LIRR Operations to be located within the WSY.	450 (minimum) to 1,000 below-grade accessory parking spaces, plus 45 of 75 spaces for LIRR Operations to be located within the WSY.	450 below-grade accessory parking spaces, plus a portion the 75 spaces for LIRR Operations to be locate within the WSY.

The NPV of the combined-yard supplemental proposals were as follows: D-V \$842,000,000; Extell \$1,150,000,000; Related/Goldman \$943,000,000; and TSW \$897,000,000. These figures are again net of proposer-estimated costs for the construction of the LIRR Yards roof structure, including related Force Account, which estimated costs had been adjusted by these proposers after further consultations with LIRR staff.

Following receipt and review of the supplemental submissions, MTA met with each of the proposer teams. In these subsequent discussions, Related/Goldman revealed that it was not in a position to go forward with pursuing an ERY proposal at that time because of the unexpected withdrawal of its proposed anchor commercial tenant. Related/Goldman requested that its single-yard WRY proposal continue to be considered. Due to concert subject the difficulty of coordinating construction plans and activities of different developers at each of the yards, and the potential impacts of less coordinated construction on railroad operations, Related/Goldman's single-yard proposal was suspended from active consideration while discussions proceeded with those remaining proposers offering to develop both of the Yards.

Extell, in its response to the supplemental proposals solicitation, continued to deviate from the Hudson Yard Uniform Tax Exemption Policy ("UTEP"), pricing its proposals based upon an assumed level of property tax; tion well below that provided for by existing tax abatement policies. During on-going discussions, Extell revised its position in part, but continued to rely upon major deviations from UTEP and other tax policies. As a result, the proposal was no longer considered competitive.

Discussions proceeded with Durst-Vornado and TSW. During the discussions with these two proposers, both substantially improved their offers. Thereafter, TSW and D-V were requested to provide their final offers. They were directed to focus principally on financial return to the MTA, expressed as new present value, and project completion certainty. Both proposers were advised that targeted 'deal terms' negotiations would commence with the proposer making the most responsive final offer.

TSW markedly increased its financial offer, reaching a NPV of \$1,004,000,000 (which amount, if calculated taking into account land residual value in the pricing of purchase options, would increase to \$1,054,000,000). Additional negotiations with D-V resulted in it increasing its financial offer to an NPV of \$892,200,000, still far below the NPV represented by TSW's proposal. At that point, D-V was advised that its offer was not competitive and was encouraged to increase its offer prior to the MTA's determination to move to detailed deal negotiations with a single proposer. D-V did not increase its offer at that time. The MTA that advanced to more detailed negotiations with TSW in recognition of its superior final offer. (After MTA had requested and received what were "final" offers, and after MTA had, on that basis, proceeded with and made substantial progress in fleshing out deal terms with TSW, D-V advised MTA that it wished to raise its offer further, eventually describing an offer that MTA calculated was approximately \$970 million in NPV. This was still less than the NPV that had been proposed by TSW in its responsive final offer.)

### SUBSEQUENT DEVELOPM (M.)

The March 26, 2008 Self ction Committee Recommendation.

On March 26, 200c, the Selection Committee unanimously agreed that TSW should be recommended for conditional designation as developer for both the ERY and WRY. At that time TSW offered the best overall combination of total financial raturn, cer ainty of return, railroad operational compatibility, and development experience. TSW's proposals offered NT/. a NPV calculated at \$1,004,000,000 (or \$1,054,000,000 with the inclusion of the residual value), which was the highest of the proposers at that time. Moreover, after intensive negotiations on multiple deal points, MTA was able substantially to enhance the financial certainty features of TSW's proposal. See Attachments A and B to the Staff Summary of March 26, 2008, which summarized major transaction points for TSW's WRY and ERY proposals, as negotiated.

With respect to the scope and scale of impacts on LIRR operations and services, confidence was attained in the course of construction agreement negotiations that TSW would design and construct its project in a manner that would minimize the impact on the LIRR and ensure the ongoing viability of LIRR operations in the WSY. See Attachment C to the Staff Summary of March 26, 2008, outlining principal terms that TSW had agreed would be incorporated into the construction agreement.

The Board Authorization of March 26, 2008 and Ensuing CDL Negotiations with TSW

At the March 26, 2008 meeting of the MTA Board, the Board accepted the Selection Committee's recommendation and adopted resolutions that, among other things, authorized MTA's Chief Executive Officer to execute Conditional Designation Letters ("CDLs") with TSW for the ERY and WRY, provided CDLs could be negotiated by MTA staff to a final form that was satisfactory to MTA and that substantially conformed to the proposed deal terms outlined in the March 26, 2008 staff summary.

Negotiations thereafter proceeded with TSW with the goal of finalizing the CDLs for execution. On April 30, 2000, after over a month of further negotiations, MTA determined that the CDL for the WRY was satisfactory and substantially conformed to the proposed deal terms authorized at the March Board meeting. The WRY CDL was he signed by the parties and held in escrow, together with a check from TSW in the amount of \$11,000,000 (rep esenting \$6,000,000 in participation fees and a \$5,000,000 deposit into an expenses reimbursement fund), in anticipation of inalizing the ERY CDL terms within seven days. Under the terms of the escrow agreement, the release from escrow of the WRY CDL and the \$11,000,000 check was made conditional upon the parties coming to final acceptable can store for the ERY CDL as well as upon the satisfactory conclusion of discussions between TSW and the City of New York concerning various matters relating to Hudson Yards redevelopment.

Despite intensive negotiations, MTA and TSW were unable to agree to terms with respect to the ERY CDL that were consistent with the deal terms outlined in the March 26, 2008 staff summary and chi May 13, 2008 TSW informed MTA that it was withdrawing its development proposals for the WRY and ERY

MTA Staff's Renewed Discussions with the Remaining Proposers.

At the time of TSW's withdrawal, MTA publicly announced (nat if would be resuming discussions with the other proposers in an effort to obtain acceptable terms for development transactions for the ERY and WRY. MTA quickly received expressions of interest from all three of the remaining proposers that had participated in the Supplemental Proposal process.

Related/Goldman, as noted above, had in March 2 108 indicated to MTA that it was not in a position at that time to go forward with pursuing an ERY proposal. Related Column now advised MTA that it desired to conclude development transactions for both the ERY and WRY and the it would be willing to consider as a basis for the transaction the deal terms that MTA had negotiated at length vith TSW. To that end, Related/Goldman asked to be provided with the detailed CDLs which had not been fully executed by TSW.

Extell Development Corp., as noted above, had previously submitted proposals with high land valuations, but which were based upon assumed real property, tax levels well below those provided for by existing tax abatement policies, meaning that the value of its proposal of ATTA would decline substantially in the event Extell did not obtain such favorable levels of tax abatement from the laxing authorities. Extell now indicated that it wished to reformulate its proposals to remove this highly problematic frature, assuming that it could reach an appropriate understanding with the City of New York with respect to real property to vation matters.

D-V also contract the MTA to express an interest in both yards. Subsequently D-V stated that it wished to re-enter substantive discussions with MTA only if MTA would agree to negotiate exclusively with D-V in an effort to reach a final deal, making that the MTA would not be permitted to speak to other proposers about deal terms during such proposed exclusive, period nor consider any offers from the other proposers in the event that a tentative agreement with D-V was reached. D-V also indicated that it did not want to recommence negotiations based on the TSW deal structure, but rather on the basis of the deal framework and terms that D-V had last discussed with the MTA in late March, and which had not been the subject of detailed negotiations between D-V and MTA. Finally, D-V did not confirm that its financial offer would remain at or above the level that had been reached when those discussions had left off in March.

MTA, in an effort to move the process forward to a prompt conclusion, provided copies of the CDLs — in the form that had been achieved through negotiations with TSW — to the three proposers, subject to a confidentiality agreement. Because MTA was not willing to limit competition by entering into exclusive negotiations with D-V on the terms described above, MTA staff resumed substantive discussions with the other two proposers.

Extell initiated discussions with the City to address tax abatement issues that affected the framework of its proposal. Based upon progress it reported in those discussions, Extell indicated to MTA that it would be in a position to reformulate its proposals so that Extell, rather than MTA, assumed any risk arising from Extell obtaining a less favorable tax abatement treatment than it was seeking. Extell also communicated that MTA could anticipate revised offers with a combined NPV of at least \$900 million. Extell further indicated that although it was willing to negotiate using the TSW CDLs as a starting point, it was not willing to bind itself to the terms set forth in those documents.

After Related/Goldman had reviewed the relevant documents, they agreed to conclude a deal with the MTA by executing CDLs in substantially the form that had been negotiated with TSW at a combined NPV of \$1.000 billion dollars. Further discussions over the May 17 and 18 weekend culminated in Related/Goldman agreeing to increase its propositiouch that the financial value to MTA increased to a NPV of \$1.054 billion, an amount equal to the value of the Board-authorized TSW transactions (incorporating the residual values in both calculations), subject to Relate /Go. Iman's right to opt to delay base rent payments for up to an additional two years with respect to parcels upon which me building construction had begun within the original abatement period. Exercise of the extension of the abatement period by up to two years on such undeveloped parcels would only be permitted if (i) the Developer paid increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii) me Developer increased its default payment guarantee by the full amount of the delayed rent such that MTA would recoup he full amount of the delayed rent in the event that Developer defaulted under the lease prior to construction start. The maximum anticipated impact of this abatement extension provision upon the NPV to the MTA (that is, under a cenario where no building had been commenced on any parcel on the WRY and the ERY and the abatement extension was for a full two year period) is approximately \$43 million, i.e., a reduction of the total NPV to the MTA from a resimated \$1.054 billion to an estimated \$1.011 billion.

#### SELECTION COMMITTEE RECOMMENDATION

On Sunday, May 18, 2008 the West Side Yards Selection Corne ittee convened and unanimously agreed that the Selection Committee recommend that the MTA Board authorize the conditional designation of the Related/Goldman joint venture for the development of the WRY and ERY. Notable features of the Related/Goldman proposals that support this recommended outcome include the following:

- The economics of Related/Goldman 's proposals stribstantially conform to the favorable financial terms that the Board approved at its March meeting for a "SW Lansaction. The only material difference between the TSW and the Related/Goldman financial proposals is the potential for an additional two year abatement extension in the Related/Goldman transaction which, in the vorst case as described above, could cause the NPV of the Related/Goldman transaction to be really and from \$1.054 billion to \$1.011 billion were unfavorable economic conditions to result in the Develop rinc commencing building construction on any parcel within the first five years of the ERY lease, or the first four years of the WRY lease.
- The Related/Goldman develor pent entities have signed CDLs (which embody the terms set forth in Attachments A and B he ato, which attachments are identical to Attachments A and B to the March 26, 2008 TSW staff summary except for the inclusion of the option for an additional two year abatement described above, and in Attachment C of the March 26, 2008 TSW staff summary) that are being held in escrow and will become effective upon MT. Board approval. Related/Goldman has also deposited an \$11 million check that will be cashed upon MTA Board approval (\$6 million of which is for participation fee payments and \$5 million of which is to fund an expenses reimbursement fund). The Selection Committee and MTA staff believe that MTA's interests are best selved by consummating this certain transaction now, rather than exposing MTA to the substantial risk of reduced competition and the uncertainty of an acceptable future transaction.
- Celated Goldman agreed to substantially the same construction agreement terms that had been acceptable to LICR and had been agreed to with TSW with respect to its interactions with the LIRR and the protection of LIRR operations and services.
- The Related/Goldman joint venture offers a compelling combination of development expertise and financial
  acumen and resources. Related has more than 30 years experience in development, including in mixed-use
  environments such as the Time Warner Center (developed on land purchased from MTA). Goldman Sachs, as a
  leading global investment bank, possesses the expertise and resources to provide sound financial structure to
  an undertaking of this magnitude.
- The Related/Goldman proposals have a higher proportion of residential space relative to commercial space, and
  offer more affordable (and more permanent affordable) housing on-site at the Hudson Yards than did the TSW
  proposals, These features may enhance the prospects for favorable zoning outcomes for the WRY ULURP
  process that are consistent with orderly achievement of a successful WRY closing.

- The Related/Goldman proposals provide for retention of the High Line on both the south and the west, and do
  not propose removal of the Spur within the ERY, thus reducing the possibility of delays associated with disputes
  relating to the demolition of portions of the High Line.
- The Related/Goldman plan proposes LEED certification by the U.S. Green Building Council, as a LEED Neighborhood Development rated district, representing a significant commitment to green development in the United States.

In conclusion, it is recommended that the Boards of MTA, LIRR and TBTA adopt the attached resolutions which, among other things, authorize:

- 1. The MTA Chief Executive Officer to execute Conditional Designation Letters with Related/Goldman of the conditionally designated developer, for an exclusive period of 165 days, for the proposed disposition of certain developable property rights in the Eastern and Western Rail Yards.
- 2. The MTA Chief Executive to enter into Contracts and other project documents with Related/Goldman as may be negotiated pursuant to the Conditional Designation Letters.
- 3. The MTA to serve as Co-Lead Agency with the New York City Planning Commissi( n, CPC") for the environmental review of the proposed mixed-use development over the Western Rail Yard and associated actions pursuant to applicable State and local environmental laws and regulations.
- 4. The TBTA to convey its property interests in the WSY to the MTA prior to the Closing of the proposed transactions.

#### RESOLUTION

# BOARDS OF THE METROPOLITAN TRANSPORTATION AUTHORITY LONG ISLAND RAIL ROAD TRIBOROUGH BRIDGE AND TUNNEL AUTHORITY

WHEREAS, Metropolitan Transportation Authority ("MTA") owns Lot 50 in Block 762 (the "MPB Lot"), which is located on the north side of West 30<sup>th</sup> Street between 10<sup>th</sup> and 1 th Avenues in Manhattan; and

WHEREAS, Triborough Bridge and Tunnel Authority ("TBTA") owns the remainder of the real property on the West Side of Manhattan generally bounded on the north by West 33<sup>rd</sup> Street, on the east by 10<sup>th</sup> Avenue, on the south by West 30<sup>th</sup> Street and on the worth by 12<sup>th</sup> Avenue, including rights to occupy the portion of such property under 11<sup>th</sup> Avenue (the "TBTA Property", and together with the MPB Lot, the "Rail Yards"), which Rail Yards comprise (i) that portion located to the east of 11<sup>th</sup> Avenue (the "Eastern Rail Yard" or "ERY") and (ii) that portion located to the west of 11<sup>th</sup> Avenue (the "Western Rail Yard" or "WRY"); and

WHEREAS, TBTA intends to transfer ownership of the TBTA Property to the MTA for a nominal sum, pursuant to Section 553(p) of the Folic Authorities Law; and

WHEREAS, the City of New York has tak in steps to expand the Manhattan central business district and to promote the economic development interests of the City and State of New York by revitalizing the Far West Side of Manhattan into a mixed-use commercial and residential area by, among other things, rezoning portions or what is known as the Hudson Yards Redevelopment Area and undertaking, in conjunction with the MTA, the extension of the Number 7 subway line west from Times Square (the "Number 7 Line Extension Project"); and

WHEREAS, the MTA one City in September 2006 entered into (a) a memorandum of understanding (the Rail Yards MOU"), which provided for, among other things, the issuance of Requests for 7 ro osc. 12 by the MTA for development of the Eastern Rail Yard and for the Western Rail Yard, with the selection of a developer or developers for such yards to be made by the MTA Board, and (b) a memorandum of understanding (the "Number 7 Line MOU") for the design construction and funding of the Number 7 Line Extension Project; and

WPEREAS, on July 11, 2007, MTA and the City entered into a further memorandum of understanding (the "July 11 MOU"), by which the City and MTA, recognizing that the WRY requires re-zoning to accommodate mixed-use development, identified certain actions within the control of the City and MTA to be undertaken to accomplish the City's goals of promoting the orderly development of the Hudson Yards Redevelopment Area in accordance with sound planning objectives and MTA's goals of achieving the maximum revenue from the development of the WRY for application to MTA's capital plans for investment in the New York region's public transportation system while assuring safe, continuous, uninterrupted service by the Long Island Rail Road ("LIRR"); and

WHEREAS, pursuant to the July 11 MOU, the City and MTA set forth a number of shared understandings, including that (i) Design Guidelines for the WRY annexed to the July 11 MOU represented planning and design goals that WRY development should promote and achieve; (ii) an affordable housing commitment by the developer of the WRY would be included in the WRY RFP, requiring developing all rental housing at the WRY as "80/20" housing (subject to allocation of sufficient tax-exempt bond cap or other equivalent low-cost financing to the developer and the availability of such other incentives as generally available for development of 80/20 housing in the City of New York); (iii) the City would support in the WRY reaming a density bonus in an effort to foster the creation of permanently affordable low in some housing on-site and the City would additionally contribute \$40 million to construct or otherwise create new affordable housing off-site of the WRY, including at a possible site (the 48/10 Site") owned by the City at 48th Street and 10th Avenue, to complement the on site affordable housing commitment; (iv) in the event the City wished to construct off-site affor 'ab'e housing using such capital funds at a site (the "54/9 Site") at 54<sup>th</sup> Street and 9<sup>th</sup> Avenue (17th ch is owned in fee by the City but subject to NYCT leasehold control), authorization of the Board would be sought to make such site available to the City for such project (subject to the light of NYCT to maintain occupancy of a portion of the premises for operations) at the time MTA was closing the sale or lease of the WRY for development based upon a re-zoning conclying with the Design Guidelines; (v) a WRY School Floor Area bonus should be included in the WRY rezoning, subject to the creation of which bonus the WRY RFP would require a WRY developer to reserve a location for a school, to be built and paid for by be City; (vi) the City would fund and perform in a timely manner a re-profiling of 33<sup>rd</sup> Stree west of 11<sup>th</sup> Avenue to provide better site access at WRY; (vii) the City would make water a d sewer available in the streets adjacent to the WRY, at City expense, in sufficient capacities and on a timely basis to service the development on the WRY contemplated by the Design (funcionnes; and (viii) the City would pay the annual operations and maintenance cos's of the linear open space located on the High Line structure along West 30th Street; and

WHEREAS, the MTA or 1 Now York City Planning Commission ("CPC") propose to serve as Co-Lead Agencies for the environmental review of the proposed mixed-use development over the WRY, pursuant to the State Environmental Quality Review Act ("SEQRA") and, in the case of CPC, the New York City Environmental Quality Review ("CEQR"); and

WHEREAS, the actions to be analyzed in such review (collectively, the "Proposed Action") include (1) the lease and/or sale of the air space and related real property interests over the WRY by MTA to an entity selected by MTA through a competitive process to carry out such mixed-up development; (2) the rezoning by the City of the WRY pursuant to the Uniform Land Use Review Procedure; (3) the establishment of new legal grades in West 33<sup>rd</sup> Street between 11<sup>th</sup> and 12<sup>th</sup> Avenues to facilitate a proposed platform over the WRY; (4) the construction of a PS/IS school above the WRY; (5) the associated disposition of the 54/9 Site and the 48/10 Site for the development of affordable housing at such sites; and (6) such other zoning map changes, text amendments, off-site improvements, development rights transfers, and other agency actions as may be necessary or appropriate to facilitate such mixed-use development and to implement any necessary mitigation measures; and

WHEREAS, in view of the size and scope of the Proposed Action, MTA staff has determined that the Proposed Action might result in one or more significant environmental impacts, and accordingly recommends that MTA cooperate with the CPC in issuing a positive declaration, undertaking scoping, and preparing a draft and a final environmental impact statement for the Proposed Action;

WHEREAS, on July 11, 2007, MTA issued and thereafter publicly advertised a Requestive Proposals (the "WRY RFP") for mixed-use development of the WRY, inviting proposals for dispositions in the form of either a sale, or up to a 99-year lease, of the developable WRY property rights; and

WHEREAS, on October 11, 2007, MTA received submissions from five propolers in response to the WRY RFP, including Extell Development Company ("Extell"); Brookfield Properties Developer LLC ("Brookfield"); The Related Companies in a partne ship with Goldman Sachs ("Related/Goldman"); TS West Side Holding, LLC (c/o Tishman Speyer Properties) ("TSW"); and Hudson Center East LLC and Hudson Center West LLC (coicin venture of The Durst Organization, Inc. and Vornado Realty Trust) ("D-V"); and

WHEREAS, on January 28, 2008, MTA requested supplemental proposals from the five proposers, and, in such supplemental proposal solicitation, included a draft Conditional Designation Letter ("CDL") to be completed by each of the proposers, which CDL, if later executed by the MTA and a proposer in a mutually acceptable form, would provide a conditionally designated developer an exclusive term (the "Designation Term") to fully negotiate and execute a contract to enter into ground lease and the other documents and agreements needed in connection with the proposed disposition of the developable WRY rights; and

WHEREAS, on February 26, 2006, MTA received supplemental submissions from four of the five above-noted proposers in response to its solicitation; and

WHEREAS, as further a scribed in the staff summary accompanying this resolution, MTA staff, in working groups formed with representatives of Hudson Yards Development Corporation, engaged in detailed review of the October 11, 2007 and February 26, 2008 submissions of the proposers, hear presentations from proposers, conducted discussions and negotiations with the proposers and reported on relevant aspects of the proposals to the Selection Committee created pursuant to the Rail Yards MOU (the "Selection Committee"); and

VEREAS, the submissions of the proposers have been summarized to the Board, as set forth in the naterials contained in and annexed to the staff summary, and the Selection Committee has recommended that Related/Goldman be conditionally designated by the MTA Board as the Western Rail Yard developer; and

WHEREAS, the fair market value of the WRY development rights in question has been tested and evaluated through a competitive selection process, the methods, terms and conditions of which have permitted full and free competition, involving public advertisement for proposals, the

receipt of competitive proposals, the conduct of discussions and negotiations with the proposers in order to maximize value, and the presentation of the competitive proposals to the Board by public staff summary; and

WHEREAS, the WRY CDL, upon execution by the MTA and a proposer, will serve to design te the Conditionally Designated Developer as the exclusive party with whom MTA will negetiate the transaction for the WRY during the Designation Term, and will provide that (i) the conditional designation does not create or give rise to any contractual or other legans enforceable rights, obligations or liabilities of any kind on the part of any party, other than for the conditionally designated proposer and MTA to negotiate the transaction in good faith and to carry out their express obligations set forth therein; (ii) if the conditionally designated proposer and MTA cannot in good faith successfully conclude contract negotiations during the Designation Term, either party may choose to terminate the conditional 'esignation without liability for any costs or expenses incurred by the other party in the praction, clarification, submission or negotiation of the RFP and proposer's response there, such CDL, the Contract or any other project document, except for any liabilities incurred ander the Temporary Entry Permit that survive such termination and/or amounts reimbursed to ATA, LIRR and other parties under the WRY Expenses Reimbursement Agreement; and (iii) in the event that a Contract is not entered into on or prior to the end of the Designation Term for any reason, as more particularly set forth in the CDL, certain fees shall be retained by MIA, and MTA may choose to negotiate with other proposers or other potential developers, to terminate the selection process or to begin a new selection process for such Yard; and

WHEREAS, the Boards of the MTA, T3TA and LIRR find the proposal of the developer recommended by the Selection Cor mittee for designation to be the most advantageous to the MTA, price and other factors set is run in the WRY RFP having been considered; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the proposed disposition of the WRY property fights is for not less than fair market value and is proposed to be made upon proper terms and conditions, and that an appraisal of the value of such property rights has been made by an in top indent appraiser as set forth in the accompanying staff summary and included in the record of the transaction; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the disposal of the WRY property rights is intended to further the public welfare and to advance the economic levelorment interests of the MTA by, inter alia, enhancing the ability of MTA to develop and in prove commuter transportation and other services related thereto within the metropolitan commuter transportation district and creating substantial sources of revenue to MTA, and that, in addition, the disposal of the property rights in question is intended to advance the economic development interests of the City and State of New York ("State") as well as the interest of MTA in transit-oriented development, by spurring the revitalization of the Hudson Yards Redevelopment Area, which is expected to result in the creation and retention of substantial number of job opportunities and the creation or retention of substantial sources of revenues to the City, State, and MTA; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find that the terms and conditions of the proposed disposition will provide for safe, continuous, and uninterrupted LIRR service, while enhancing the WRY by providing for a roof structure, or platform, over such yard, as well as other improvements to such yard;

NOW THEREFORE, upon the recommendation of MTA's Chairman, Executive Director and Chief Executive Officer, and the Selection Committee, the Boards of the MTA, TETA and LIRR resolve as follows:

- 1. The Executive Director and Chief Executive Officer is hereby authorized  $\omega$  execute a Conditional Designation Letter with RG WRY LLC, designating RG WPV LLC as the conditionally designated developer for the proposed disposition of certain divelopable property rights in the Western Rail Yard.
- 2. The Executive Director and Chief Executive Officer and his is spective designees are hereby authorized to take all necessary or appropriate actions for the MTA to participate as a co-lead agency with the CPC in the environmental review of the Proposed Action and to cooperate with the CPC in carrying out their respective obligations under SEQRA and CEQR, including, without limitation, issuing a positive declaration for the Proposed Action, completing a public scoping process for and preparing a draft and final environmental impact statement with respect to the Proposed Action and publishing all notices and conducting all public meetings and hearings as shall be required in connection with the foregoing.
- 3. Subject to the foregoing, the Executive Director and Chief Executive Officer and his respective designees are hereby authorized to execute a contract and any other necessary or appropriate agreements, leases, decis, documents, and other instruments and to take any other necessary or appropriate step, to implement the proposed disposition of certain developable property rights in the 'We tear kail Yard and the construction of improvements thereon as part of the development thereof including but not limited to: (i) the transfer of the ownership of the WRY from TBTA o MTA; (ii) effectuation of the terms and conditions of the Conditional Designation Letter, a.d./or such other terms and conditions as MTA and Developer may negotiate, such terms to be acceptable to the Executive Director and the Chief Executive Officer, and (iii) effectuation of the terms and conditions of the July 11 MOU as pertinent to the WRY; provided that the contract and other project documents shall provide that such contract and project do uments shall not be binding on the MTA unless and until (a) the MTA Board and the PC shall have completed the environmental review of the Proposed Action in accordance with the requirements of SEQRA and CEQR and (b) on the basis of that review, the MTA Board shall have made written findings concerning the environmental impacts of the Proposed Action in accordance with SEQRA and its implementing regulations, 6 NYCRR, Part 617, and approved the material terms of the contract and the other project documents.

4. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to take any and all actions as may be necessary, desirable or convenient to satisfy applicable legal or regulatory requirements in connection with the foregoing actions.

For Reference Puriposes Of Dated: May 22, 2008

### <u>RESOLUTION</u>

# BOARDS OF THE METROPOLITAN TRANSPORTATION AUTHORITY LONG ISLAND RAIL ROAD and TRIBOROUGH BRIDGE AND TUNNEL AUTHORITY

WHEREAS, Metropolitan Transportation Authority ("MTA") owns Lot 50 in Block 102 (the "MPB Lot"), which is located on the north side of West 30<sup>th</sup> Street betweer 10<sup>th</sup> and 11<sup>th</sup> Avenues in Manhattan; and

WHEREAS, Triborough Bridge and Tunnel Authority ("TBTA") of which remainder of the real property on the West Side of Manhattan generally bounded on the portion by West 33<sup>rd</sup> Street, on the east by 10<sup>th</sup> Avenue, on the south by West 30<sup>th</sup> Street and on the west by 12<sup>th</sup> Avenue, including rights to occupy the portion of such property under 11 h Avenue (the "TBTA Property", and together with the MPB Lot, the "Rail Yard"), which Rail Yards comprise (i) that portion located to the east of 11<sup>th</sup> Avenue (the "Eastern Rail Yard" or "ERY") and (ii) that portion located to the west of 11<sup>th</sup> Avenue (the "Western Rail Yard" or "WRY"); and

WHEREAS, TBTA intends to transfer ownership of the TBTA Property to the MTA for a nominal sum, pursuant to Section 553(p) of the Public Authorities Law; and

WHEREAS, the City of New York has taken steps to expand the Manhattan central business district and to promote the economic development interests of the City and State of New York by revitalizing the Far West Side of Manhattan into a mixed-use commercial and residential area by, among other things, rezoning portions of what is known as the Hudson Yards Redevelopment Area and undertaking in conjunction with the MTA, the extension of the Number 7 subway line west from Times Squary (the "Number 7 Line Extension Project"); and

WHEREAS, the MA and City in September 2006 entered into (a) a memorandum of understanding (the Rail Yards MOU"), which provided for, among other things, the issuance of Requests for Proposals by the MTA for development of the Eastern Rail Yard and for the Western Kail Yard, with the selection of a developer or developers for such yards to be made by the MTA Board; and (b) a memorandum of understanding (the "Number 7 Line MOU") for the resign, construction and funding of the Number 7 Line Extension Project; and

WHEREAS, on July 11, 2007, MTA issued and thereafter publicly advertised a Request for Proposals for development proposals for the ERY (the "ERY RFP"), which is currently zoned as set forth in the Special Hudson Yards District zoning to accommodate large-scale mixed use development, which RFP invited proposals for dispositions in the form of either a sale, or up to a 99-year lease, of the developable property rights; and

WHEREAS, on July 11, 2007, MTA and the City entered into a further memorandum of understanding (the "July 11 MOU"), by which the City and MTA recognized that certain actions within the control of the City and MTA should be undertaken to accomplish the City's goals of promoting the orderly development of the Hudson Yards Redevelopment Area in accordance with sound planning objectives and MTA's goals of achieving the maximum revenue from the development of the ERY for application to MTA's capital plans for investment in the Nevertee by the Long Island Rail Road ("LIRR"); and

WHEREAS, pursuant to the July 11 MOU, the City has agreed, among other things to make water and sewer available in the streets adjacent to the ERY, at City expense, in sufficient capacities and on a timely basis to service the development on the ERY contemplated by the ERY zoning, to fund and perform in a timely manner a re-profiling of 3 <sup>10</sup> Street east of 11<sup>th</sup> Avenue to provide better site access at ERY, and to pay the annual operations and maintenance costs of the linear open space located on the High Line structure along West 30<sup>th</sup> Street, and the MTA agreed, inter alia, to require ERY developers to reserve concern the ERY for use as a cultural facility, in consideration for which reservation of space the City has agreed to pay the MTA the sum of \$15,000,000 at the time of closing by the MTA of the sale or lease of the ERY; and

WHEREAS, on October 11, 2007, MTA received submissions from five proposers in response to the ERY RFP, including Extell Development Company ("Extell"); Brookfield Properties Developer LLC ("Brookfield"); The Related Companies in a partnership with Goldman Sachs ("Related/Goldman"); TS West Side Holding, LLC (c/o Tishman Speyer Properties) ("TSW"); and Hudson Center East LLC and Hudson Center West LLC (a joint venture of The Durst Organization, Inc. and Vornado Pearty Trust) ("D-V"); and

WHEREAS, on January 28, 2008, MTA requested supplemental proposals from the five proposers, and, in such supplemental proposal solicitation, included a draft Conditional Designation Letter ("CDL") to be completed by each of the proposers, which CDL, if later executed by the MTA and a proposer in a mutually acceptable form, would provide a conditionally designated developer an exclusive term (the "Designation Term") to fully negotiate and execute a contract to enter into ground lease and the other documents and agreements needed in connection with the proposed disposition of the developable ERY rights; and

WHE LEAS, on February 26, 2008, MTA received supplemental submissions from four of the live above-noted proposers in response to its solicitation; and

WHEREAS, as further described in the staff summary accompanying this resolution, MTA staff, in working groups formed with representatives of Hudson Yards Development Corporation, engaged in detailed review of the October 11, 2007 and February 26, 2008 submissions of the proposers, heard presentations from proposers, conducted discussions and negotiations with the proposers, and reported on relevant aspects of the proposals to the Selection Committee created pursuant to the Rail Yards MOU (the "Selection Committee"); and

WHEREAS, the submissions of the proposers have been summarized to the Board, as set forth in the materials contained within and annexed to the staff summary, and the Selection Committee has recommended the MTA Board authorize the MTA to conditionally designate Related/Goldman as the Eastern Rail Yard developer; and

WHEREAS, the fair market value of the ERY development rights in question has been to ted and evaluated through a competitive selection process, the methods, terms and conditions of which have permitted full and free competition, involving public advertisement for proposals, the receipt of competitive proposals, the conduct of discussions and negotiations with the proposers in order to maximize value, and the presentation of the competitive proposals to the Coard by public staff summary; and

WHEREAS, the ERY CDL, upon execution by the MTA and a propose: will serve to designate the conditionally designated developer as the exclusive party with viban MTA will negotiate the transaction for the ERY during the Designation Term, and will provide that (i) the conditional designation does not create or give rise to any contractual or other legally enforceable rights, obligations or liabilities of any kind on the part of any party, other than for the conditionally designated proposer and MTA to negotiate the transaction in good faith and to carry out their express obligations set forth therein; (ii) if the conditionally designated proposer and MTA cannot in good faith successfully conclude contract regonations during the Designation Term, either party may choose to terminate the conditional designation without liability for any costs or expenses incurred by the other party in the paration, clarification, submission or negotiation of the RFP and proposer's response thereto such CDL, the contract or any other project document, except for any liabilities inc 'rred under the Temporary Entry Permit that survive such termination and/or amounts reimbu sec to MTA, LIRR and other parties under the ERY Expenses Reimbursement Agreement and (iii) in the event that a contract is not entered into on or prior to the end of the Design tich Term for any reason, (a) as more particularly set forth in the CDL, certain fees shall be retained by MTA, and (b) MTA may choose to negotiate with other proposers or other poles tial developers, to terminate the selection process or to begin a new selection process for such Yard; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find the proposal of the developer recommended by the Selection Committee for designation to be the most advantageous to the MTA, price and other factors set forth in the ERY RFP having been considered; and

Y. HE. E.A.S, the Boards of the MTA, TBTA and LIRR further find that the proposed disposition of the ERY property rights is for not less than fair market value and is proposed to be made upon proper terms and conditions, and that an appraisal of the value of such property rights has been made by an independent appraiser as set forth in the accompanying staff summary and included in the record of the transaction; and

WHEREAS, the Boards of the MTA, TBTA and LIRR further find that the disposal of the ERY property rights is intended to further the public welfare and to advance the interests of the MTA by, inter alia, enhancing the ability of MTA to develop and improve commuter transportation and

other services related thereto within the metropolitan commuter transportation district and creating substantial sources of revenue to MTA, and that, in addition, the disposal of the property rights in question is intended to advance the economic development interests of the City and State of New York ("State"), and the interest of the MTA in transit oriented development, by spurring the revitalization of the Hudson Yards Redevelopment Area, which is expected to result in the creation and retention of substantial number of job opportunities and the creation of retention of substantial sources of revenues to the City, State, and MTA; and

WHEREAS, the Boards of the MTA, TBTA and LIRR find that the terms and conditions of the proposed disposition will provide for safe, continuous, and uninterrupted LIRR service, while enhancing the ERY by providing for a roof structure over such yard, as well as other improvements to such yard.

NOW THEREFORE, upon the recommendation of MTA's Chairman xecutive Director and Chief Executive Officer, and the Selection Committee, the Boar is of the MTA, TBTA and LIRR resolve as follows:

- 1. The Executive Director and Chief Executive Officer is herely authorized to execute a Conditional Designation Letter with RG ERY LLC designating RG ERY LLC as the conditionally designated developer for disposition of certain developable property rights in the Eastern Rail Yard.
- 2. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to execute a contract and any other necessary or appropriate agreements, contracts, leases, deeds, documents, and other instruments, and to take any other necessary or appropriate steps, to implement the proposed disposition of certain developable property rights in the Eastern Rail Yard and the construction of in provements thereon as part of the development thereof, including but not limited to (i) the transfer of the ownership of the ERY from TBTA to MTA; (ii) effectuation of the terms und conditions of the Conditional Designation Letter, and/or such other terms and conditions as Mira and Developer may negotiate, such terms to be acceptable to the Executive Director and the Chief Executive Officer, and (iii) effectuation of the terms and conditions of the July 11 MOU as pertinent to the ERY.
- 3. The Executive Director and Chief Executive Officer and his respective designees are hereby authorized to take any and all actions as may be necessary, desirable or convenient to satisfy ar plicable legal or regulatory requirements in connection with the foregoing actions.

Da'ed: May 22, 2008

### ATTACHMENT A - MAJOR WRY TRANSACTION POINTS

Deal Structure	99-year ground lease, severable, with options to purchase severed fee parcels.
Contract Deposit	<ul> <li>Total 10% of Initial Land Value (ILV), payable as follows:</li> <li>5% of ILV deposited in escrow on Contract execution; payable to MTA at Transaction Closing (delivery of possession).</li> <li>2.5% of ILV payable at first anniversary of Transaction Closing</li> <li>2.5% of ILV payable at second anniversary of Transaction Closing</li> </ul>
Initial Land Value	\$494 Million ILV.
Rent Factor; Annual Base Rent	Annual Base Rent equal to 6.5% of II V less Contract Deposit (or, in case of Severed Parcel on which construction of Building has been commenced prior to full finding of Contract Deposit, less such portion of Contract Deposit as has been or is thereafter funded), escalated as here v.
Base Rent Escalations	<ul> <li>Fixed Escalation: 10% every 5 years following Transaction Closing</li> <li>FMV Reset: at years 30, 55 and 80 of each Severed Lease Parcel, with initial Reset on all Severed Lease Parcels no later than 40th anniversary of Transaction Closing</li> <li>FMW Resets valued as if encumbered by Lease and unimproved by Roof, capped at 120% of previous year's Base Rent, with valuation disputes to be resolved by a "baseball" arbitration process.</li> </ul>
Base Kont Abatement	<ul> <li>Annual Base Rent 100% abated for maximum 2 years from Transaction Closing; 50% abated for maximum of additional 3 years from second anniversary of Transaction Closing</li> <li>Base Rent with respect to Severed Parcels during Building construction is greater of (i) allocated Severed Parcel Base Rent at then-current abatement level, or (ii) 50%. Allocated Base Rent at completion (TCO) of each Building is 100%.</li> </ul>
Option for Rent Delay [THIS IS THE ONLY PROVISION	Developer has the option to delay base rent payments for up to an additional two years with respect to parcels upon which no building construction had begun within the original base abatement period described above. Developer's right to

THAT IS DIFFERENT FROM THE TSW TRANSACTION SUMMARY]	exercise such option to extend the abatement period by up to two years on such undeveloped parcels is conditioned upon (i) the Developer agreeing to pay increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii). the Developer increasing its default payment guaranty by the full amount of the delayed rent such that MTA would recoup the full amount of the delayed rent in the event that Developer defaults under the lease prior to construction start.
Fee Purchase Option Exercise, Price	<ul> <li>Fee purchase option for each Building exercisable at time of receipt of TCO or any time thereafter.</li> <li>Fee purchase price equals present value of all remaining Base Rent under Severed Parcel lease, including escalations and FMV Resets (with FMV Resets assumed at 120% of previous year's rent), plus value of MTA reversion; rv it terest at lease expiration, discounted to date of fee closing at 6.5%.</li> </ul>
Guaranties	<ul> <li>Base Rent Guaranty of full amount of base Rent, in effect from commencement of initial phase of loof construction until completion of full WRY Rolf, capped at \$250 Million</li> <li>Roof Completion Guaranty in effect from commencement of each respective phase of Roof construction, guaranteeing lienfree final completion of such phase of Roof construction capped at (x) 115% of nord costs plus (y) associated soft costs such as architectural and ongineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Roof construction loan (the than loan amounts which are not funded by reason of 30 ro ver default.)</li> </ul>
N Pe	• Ruilaing Completion Guaranty in effect during period of Building construction, guaranteeing lien-free substantial completion of Building on each Severed Parcel capped at (x) 115% of hard costs plus (y) associated soft costs such as architectural and engineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Building construction loan (other than loan amounts which are not funded by reason of Borrower default.)
	Default Payment Guaranty covers required Default Payments (i.e., any unpaid installments of Deposit and Base Rent due under Lease from Transaction Closing until Developer surrenders possession of site (other than Severed Parcels with respect to which a Buildings Completion Guaranty has been delivered) to MTA, plus additional default payment per schedule). Default Payment Guaranty expires when Default Payments have been paid in full or are otherwise reduced to

	zero.			
	Guarantor to be creditworthy entity satisfactory to MTA with net worth at all times sufficient to provide commercially reasonable coverage levels of Guaranty obligations.			
PILOT and PILOST	Full PILOT payable, subject to UTEP, 421-a, and other statutory abatements available to Developer without regard to MTA exemption.			
	Full PILOST to MTA on core and shell and initial tenant improvements in all buildings (commercial and residentia).			
Tax-Exempt Roof Financing Savings	50% of net savings to MTA.			
No. 7 Line	<ul> <li>If at any point, No. 7 Line target completio. date is extended:</li> <li>(x) for first 12 months of delay 50% "Base Rent holiday" (i.e., 50% of whatever Base Rent would otherwise be</li> </ul>			
	<ul> <li>(y) for any delay beyond 12 months, 100% Base Rent abatement until late that is 2 years prior to then-scheduled completion data 2, which time 50% Base Rent abatement commences, (i.e., schedule is pushed out, such that in all events, Base Rent will not be payable until 2 years prior to the anticipated delivery of the No. 7 Line.)</li> </ul>			
<u> </u>	<ul> <li>All of the above is subject to true-up if lost time is made up and No 7 is completed by January 2014.</li> <li>Developer will have the right to terminate transaction with Deposit and all Base Rent refunded to Developer if No. 7 Line is terminated or if target completion date does not provide for completion by January 2020.</li> </ul>			
Litigation	So long as no injunction, Developer to close on original Contract terms at earlier of (i) favorable final non-appealable order in litigation, or (ii) 18 months. If Developer demonstrates to MTA's reasonable satisfaction that due to pending litigation it is not feasible to obtain financing on commercially reasonable terms for Project commencement, closing extended for additional period until favorable final non-appealable order in litigation, not to exceed additional 18 months. If Developer does not close after additional extension, MTA may elect to terminate Contract and retain 25% of Deposit, and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the WRY Expenses Fund, the WRY portion of the Shea Facility Fund and the WRY			

	portion of the Site Preparation Fund.
	position of the offer reputation raile.
Zoning Risk	If final zoning does not allow for 10 FAR with mix of commercial and residential square footages per WRY Design Guidelines, Developer may terminate Contract with MTA to retain 25% of Contract Deposit and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the WRY Expenses Fund, the WRY portion of the Shea Facility Fund and the WRY portion of the Site Preparation Fund.
Environmental	• Liability for pre-existing conditions discovered during Study Period and Contract Period capped at \$2.5MM if no Transaction Closing (such amount (or LOC) put into environmental find prior to entry onto site).
	• Upon Transaction Closing, Developer assumes and liability (other than Spill No. 04-07411 as identified in RFP, for which Developer assumes no liability).
SEQRA/Board Approval Risk	If MTA Board makes the SEQRA find ngs that would allow the Project but does not approve the Transaction, Developer gets refund of Deposit plus all amounts previously advanced to MTA (full amounts of deposits made for E. vironmental Fund, Expenses Fund, Shea Fund, Site Preparation Ford), PLUS liquidated damages in amount equal to 10% of LV plus 18 months of WRY Rent, PLUS at Developer's option, unwinding of ERY transaction (with Deposit plus all ERY Rent the etofore paid by Developer refunded to Developer).
Terra Firma Construction Prior to Roof Commencement	If zoning vould allow WRY to be developed in a manner which would allow v substantial development to take place without commencement of a reasonable allocation of the Roof, then the parties will agree on an equitable mechanism to the adjust the parchase price with respect to early land development where no portion of the Roof is required, subject to subsequent true-up.
Springing Payment on EPV Pefault	If Developer defaults on ERY lease, a springing payment of \$100M, payable in no more than two installments over the 24 month period next following the ERY default, will be due under WRY lease. If Developer fails to make such payment Developer will be in default under the WRY lease, in which case WRY Default Payment provisions apply (but not the \$100M payment).
Construction Issues	See attached.
WRY Outside Closing Date	WRY Contract will contain performance milestones to undertake ULURP and close Transaction by specified outside date, subject

expense Fund initial deposit at \$5M for ERY and WRY, plenished to \$2M evironmental Deposit (or LOC) at \$2.5M WRY RY portion of Shea Facility Fund (and WRY portion of Separation Fund, if applicable), per MTA CDL Draft (may nded upon Contract execution, rather than CDL, at Develoction)  articipation Fee of \$3M upon CDL execution.  Stent with Developer Site Plan and Master Plan Proposal oper to reconstruct and maintain (or cause to be maintain
RY portion of Shea Facility Fund (and WRY portion of Separation Fund, if applicable), per MTA CDL Draft (may nded upon Contract execution, rather than CDL, at Develocition)  articipation Fee of \$3M upon CDL execution.  Stent with Developer Site Plan and Master Plan Proposal
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stent with Developer Site Plan and Master Plan Proposal
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oper to reconstruct and maintain (or cause to be maintain
Line per Developer proposal, at Dovelor er's sole cost and

### ATTACHMENT B - MAJOR TRANSACTION POINTS

Deal Structure	99-year ground lease, severable, with options to purchase severed fee parcels.				
Contract Deposit	Total 10% of Initial Land Value (ILV), payable as follows:				
	5% of ILV deposited in escrow on Contract execution; payable to MTA at Transaction Closing (delivery of possession).				
	• 2.5% of ILV payable at first anniversary of Transaction Closing				
	2.5% of ILV payable at second anniversary of Trar saction Closing				
Initial Land Value	\$376 Million ILV.				
Rent Factor; Annual Base Rent	Annual Base Rent equal to 6.5% of ILV has Contract Deposit (or, in case of Severed Parcel on which control tion of Building has been commenced prior to full funding of Contract Deposit, less such portion of Contract Deposit as has been or is thereafter funded), escalated as below				
Base Rent Escalations	<ul> <li>Fixed Escalation: 10% every 5 years following Transaction Closing</li> <li>FMV Reset. at years 30, 55 and 80 of each Severed Lease Parcel, with in tial Reset on all Severed Lease Parcels no later than 4% th anniversary of Transaction Closing</li> <li>FNV Fesets valued as if encumbered by Lease and unimproved two Roof, capped at 120% of previous year's Base Rent, with variation disputes to be resolved by a "baseball" arbitration process.</li> </ul>				
Base Reat Abatement	Annual Base Rent 100% abated for maximum 3 years from Transaction Closing; 50% abated for maximum 3 years from third anniversary of Transaction Closing				
'O'	<ul> <li>Base Rent with respect to Severed Parcels during during Building construction is greater of (i) allocated Severed Parcel Base Rent at then-current abatement level, or (ii) 50%. Allocated Base Rent at completion (TCO) of each Building is 100%.</li> </ul>				
Option for Rent Delay [THIS IS THE ONLY PROVISION	Developer has the option to delay base rent payments for up to an additional two years with respect to parcels upon which no building construction had begun within the original base abatement period described above. Developer's right to				

THAT IS DIFFERENT FROM THE TSW TRANSACTION SUMMARY]	exercise such option to extend the abatement period by up to two years on such undeveloped parcels is conditioned upon (i) the Developer agreeing to pay increased future rent in an amount that would result in MTA recouping one-half of the NPV of the delayed rent and (ii) the Developer increasing its default payment guaranty by the full amount of the delayed rent such that MTA would recoup the full amount of the delayed rent in the event that Developer defaults under the lease prior to construction start.
Fee Purchase Option Exercise, Price	<ul> <li>Fee purchase option for each Building exercisable at time of receipt of TCO or any time thereafter.</li> <li>Fee purchase price equals present value of all remaining Base Rent under Severed Parcel lease, including escalations and FMV Resets (with FMV Resets assumed at 120% of previous year's rent), plus value of MTA reversion ry interest at lease expiration, discounted to date of fee closing at 6.5%.</li> </ul>
Guaranties	<ul> <li>Roof Completion Guaranty in effect from commencement of Roof construction, guaranteeir is lien-tree final completion of entire Roof construction capped. (x) 115% of hard costs plus (y) associated soft costs such as architectural and engineering, to the extent not the red fore paid, less amounts to be funded pursuant to the Roof construction loan (other than loan amounts which are not funded by reason of Borrower default.) Roof construction to be on a continuous basis till completion.</li> <li>Building Completion Guaranty in effect during period of Building construction guaranteeing lien-free substantial completion of Building on each Severed Parcel, capped at (x) 11% of hard costs plus (y) associated soft costs such as a chitectural and engineering, to the extent not theretofore paid, less amounts to be funded pursuant to the Building construction loan (other than loan amounts which are not funded by reason of Borrower default.)</li> <li>Default Payment Guaranty covers required Default Payments</li> </ul>
	(i.e., any unpaid installments of Deposit and Base Rent due under Lease from Transaction Closing until Developer surrenders possession of site to MTA (other than Severed Parcels with respect to which a Buildings Completion Guaranty has been delivered), plus additional default payment per schedule). Default Payment Guaranty expires when Default Payments have been paid in full or are otherwise reduced to zero, and upon commencement of construction of Roof, with Roof Completion Guaranty delivered.
	Guarantor to be creditworthy entity satisfactory to MTA with net worth at all times sufficient to provide commercially

	reasonable coverage levels of Guaranty obligations.				
PILOT and PILOST	Full PILOT payable, subject to UTEP, 421-a, and other statutory abatements available to Developer without regard to MTA exemption.				
	<ul> <li>Full PILOST to MTA on core and shell and initial tenant improvements in all buildings (commercial and residential).</li> </ul>				
Tax-Exempt Roof Financing	50% of net savings to MTA.				
Savings					
No. 7 Line	• If at any point, No. 7 Line target completion date is extended:				
	• (x) for first 12 months of delay, 50% "Base Pent holiday" (i.e., 50% of whatever Base Rent would the wise be payable during that period)				
	• (y) for any delay beyond 12 months, 150% Base Rent abatement until date that is 2 y ars prior to then-scheduled completion date, at which time 50% Base Rent abatement commences, (i.e., schedule is oushed out, such that in all events, Base Rent will not be payable until 2 years prior to the anticipated del very of the No. 7 Line.)				
	• All of the above is subject to true-up if lost time is made up and No. 7 is completed by January 2014.				
	• Develope will have the right to terminate transaction with Deposit and all Base Rent refunded to Developer if No. 7 Line is terminated or if target completion date does not provide for completion by January 2020.				
O Q	So long as no injunction, Developer to close on original Contract terms at earlier of (i) favorable final non-appealable order in hitigation, or (ii) 18 months. If Developer demonstrates to MTA reasonable satisfaction that due to pending litigation it is not feasible to obtain financing on commercially reasonable terms for Project commencement, closing extended for additional period until favorable final non-appealable order in litigation, not to exceed additional 18 months. If Developer does not close after additional extension, MTA may elect to terminate Contract and retain 25% of Deposit, and refund to Developer the remainder of the Contract Deposit plus all unspent/uncommitted funds in the ERY Expenses Fund, the ERY portion of the Shea Facility Fund and the ERY				
	portion of the Site Preparation Fund.				
Environmental	<ul> <li>Liability for pre-existing conditions discovered during Study Period and Contract Period capped at \$2.5MM if no Transaction</li> </ul>				

	Closing (such amount (or LOC) put into environmental fund prior to entry onto site).
	Upon Transaction Closing, Developer assumes full liability.
	<ul> <li>MTA to demolish Metals Purchasing Building and cap soil at MTA's cost and expense. Developer responsible for abatement of soil conditions below Metals Purchasing Building.</li> </ul>
Terra Firma Construction Prior to Roof Commencement	If Developer elects to construct a Building on terra firma (i.e., without construction of Roof), both Base Rent and Fee Purchase price will be calculated based upon Gross Land Value and no. In V, with true-up when Roof is subsequently commenced.
Springing Payment on ERY Default	If Developer defaults on ERY lease, a springing payment of \$100M, payable in no more than two installments over the 24 month period next following the ERY default, will be due under WRY lease. If Developer fails to make such power to Developer will be in default under the WRY lease, in which case WRY Default Payment provisions apply (but not the \$100M payment).
Construction Issues	See attached.
CDL Expense Deposits	• Expense Fund init al deposit at \$5M for ERY and WRY, replenished to \$2M
	Environmenta (Deposit (or LOC) at \$2.5M ERY
	• ERY portion of Shea Facility Fund (and ERY portion of Site Preparation Fund, if applicable), per MTA CDL Draft (may be fur as dupon Contract execution, rather than CDL, at Developer the ticn)
6	• Participation Fee of \$3M upon CDL execution
Site Plan and Uses	Consistent with Developer Site Plan and Master Plan Proposal
High Line	Developer to reconstruct and maintain (or cause to be maintained) High Line (except Spur), per Developer proposal, at Developer's sole cost and risk.

# DEFAULT PAYMENT SCHEDULE

Year	ERY Payment Type Due	ERY Payment Amount Due	Guaranteed Additional ERY Default Amout Due	WRY Payment Type Due	WRY Payment Amount Due	Guaranteed Additional WRY Defaul Amout Nue
2009 (ERY Closing)	5% Deposit 0% Rent*	\$18.8M	Remainder of Deposit	-0-	-0-	0,
2010 (WRY Closing)	2.5% Deposit 0% Rent*	\$9.4M	Remainder of Deposit	5% Deposit 0% Rent*	\$24.71/s	Remainder of Deposit
2011	2.5% Deposit 0% Rent*	\$9.4M	18 months	2.5% Deposit 0% Rent*	\$12.35M	Remainder of Deposit
2012	50% Rent*	\$10.99814	12 months rent	2.5% Deposit 50% Rent*	\$12.35M \$14.45M	18 months rent
2013	50% Rent*	\$10.998M	6 months rent	50% Rent*	\$14.45M	12 months rent
2014	50% Rent*	\$10.998M	0	50% Rent*	\$14.45M	6 months rent
2015	100% Rent	\$21.996M	0	100% Rent	\$28.9M	0
	buildings. Re allocated ren	ent w/r/t indiv	vidual buildings ent abatement le	during cons	truction is g	

# MTA NEW YORK CITY TRANSIT

Page 1 of 2

Subject LEASE WITH GAIL LLOYD ENTERPRISES FOR OFFICE SPACE IN SUPPORT OF THE RELOCATED JAMAICA BUS TERMINAL IN QUEENS, NY
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
RAYMOND SMYTH

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	
rable of Contents Ref. #	

	Board Action						
Order	Order To Date Approval Info Other						
1	Finance Committee	12/18/23	x				
2	Board	12/20/23	х				

Internal Approvals							
Order	Approval	Order	Approval				
1	Legal						
2	Chief Administrative Officer						
3	Chief Financial Officer						

AGENCY: MTA New York City Transit ("NYCT")

LESSOR: Gail Lloyd Enterprises

LOCATION: 168-25 Jamaica Avenue, Queens NY

PREMISES: 2,051 square foot space located on the second floor

USE: Bus operation support space for the relocated Jamaica Bus Terminal

TERM: 10-Year term with annual termination options after year 5; and 5 annual renewal options after year

10

RENT: \$42 PSF

ESCALATIONS: Three percent (3%) annual increases

### COMMENTS:

The Jamaica Bus Terminal ("JBT") is currently located at the intersection of 89th Avenue and Merrick Boulevard in Queens, New York. NYCT, MTA Bus Company, and Nassau County (through its operator, NICE Bus) actively conduct operations at the JBT. The current lease for the JBT expired in September 2023 and the property was recently sold to a developer and is anticipated to become a mixed-use development in the coming years which will include a new JBT. Therefore, an alternative location is required in order to ensure bus operations can continue uninterrupted once NYCT has to vacate the JBT location. A parking lot owned by Greater Jamaica Development Corporation ("GJDC") was identified as a suitable replacement site for the JBT. A lease agreement with GJDC, approved by the MTA Board in January 2023, is currently being finalized. On a parallel path, a sublease is being negotiated between MTA and Nassau County for the shared used of bus operations with NICE Bus.

A swing space is required to support bus operations at the replacement site. Following a search conducted by MTA Real Estate in the immediate vicinity of the replacement site, a 2,051 square foot space within a retail complex was identified as a suitable location for the swing space. The Lessor has expressed willingness to enter into a lease agreement with NYCT. Pending approval by its Legislature, Nassau County has expressed a desire to enter into a sublease agreement as a subtenant of NYCT paying a pro-rata share of rent based on the sublease for the JBT replacement site.



# FINANCE COMMITTEE MEETING LEASE WITH GAIL LLOYD ENTERPRISES FOR OFFICE SPACE IN SUPPORT OF THE RELOCATED JAMAICA BUS TERMINAL IN QUEENS, NY (cont'd)

Page 2 of 2

MTA Real Estate initiated preliminary negotiations with the Lessor for a lease. The proposed annual rent is \$42 per square foot, inclusive of costs related to the \$340,000 build-out of the space which is being performed by the Lessor on behalf of the MTA.

Subject to negotiations, the MTA has the option to pay a portion of the build-out cost and receive a reduced rent.

Should the MTA elect to vacate the site prior to year fifteen (15), a payment equal to the unamortized buildout costs and reimbursement of broker commission will be required. A security deposit equal to three (3) months of rent will also be required.

Based on the foregoing, MTA Real Estate is requesting authorization for NYCT to enter into a lease with Gail Lloyd Enterprises and a sublease with Nassau County (or NICE Bus) based on the terms outlined above.

Page 1 of 4

Subject

AMENDED AND RESTATED LEASE BETWEEN
NYCT AND LIC NORTHERN BOULEVARD
OWNER, LLC FOR OFFICE AND WAREHOUSE
SPACE AT 33-00 NORTHERN BLVD, QUEENS,
NY

Department
REAL ESTATE
Department Head Name
DAVID FLORIO

Department Head Signature

Project Manager Name
CHRISTINE STODDARD

Board Action							
Order	Order To Date Approva Info Other						
1	Finance Committee	12/18/23	х				
2	Board	12/20/23	х				

Internal Approvals						
Order	Approval	Order	Approval			
1	Legal					
2	Chief Administrative Officer					
3	Chief Financial Officer					

AGENCY/LESSEE: MTA New York City Transit Authority ("NYCT")

LESSOR: LIC Northern Boulevard Owner, LLC

LOCATION 33-00 Northern Boulevard, Long Island City, NY

ACTIVITY: An amended and restated lease (the "A&R Lease")

USE: Consolidation of office space ("Office Space") for NYCT's Paratransit, Electronic Maintenance

Division ("EMD") and Operations Planning, and relocation of EMD warehouse space

("Warehouse Space")

PREMISES: Extension Premises ("Extension Premises"):

Paratransit – 139,283 rentable square feet ("RSF") of Office Space on the entire 8th and partial

7<sup>th</sup> flooi

Operations Planning – approximately 17,539 RSF of Office Space on a portion of the 6th floor

Storage Space – approximately 1,000 RSF

Expanded Premises ("Expanded Premises"):

EMD – approximately 47,902 RSF of Office Space on a portion of the 5th floor and 23,404 RSF

of Warehouse Space on a portion of the ground floor

Partial 6<sup>th</sup> Floor: - 2,200 RSF (optional)

Operations Planning – approximately 5,261 RSF of Office Space on a portion of the 6th floor

(optional)

Must Take Premises ("Must Take Premises")

EMD – approximately 11,000 RSF of Warehouse Space on a portion of the ground floor

Extension Premises, Expanded Premises and Must Take Premises hereinafter collectively

referred to as the "Premises".



### AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

**ACTION REQUESTED:** 

Authorization to enter into the A&R Lease to extend Paratransit and Operations Planning's existing lease and expand the premises to accommodate the relocation of EMD's Office Space and Warehouse Space functions

LEASE TERM:

Extension Premises – through expiration of the term for the Expanded Premises.

Storage Space – through expiration of the term for the Expanded Premises.

Expanded Premises - Twenty (20) Years from the later of (such date being the "Final Rent Commencement Date") A) the Rent Commencement Date of the Expanded Premises (if possession occurs simultaneously for all portions of the Premises) and B) the Rent Commencement Date of the last portion of the Expanded Premises (if possession occurs on

separate dates for the respective portions of the Expanded Premises).

**TERMINATION** OPTION:

NYCT shall have a one-time right to terminate, for all or a portion of the Lease, effective on the fifteenth (15th) anniversary of the Final Rent Commencement Date, upon eighteen (18) months prior notice. NYCT will pay a termination fee of the unamortized portion of (i) Landlord's unamortized Contribution towards Tenant's initial alterations and improvements to the Premises, on a straight-line basis over 20 years, (ii) the broker's commission. The calculation of such termination fee shall only take into account such amounts applicable to the portion of the Premises being terminated.

**RENT** COMMENCEMENT: Extension Premises - Three (3) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work

Expanded Premises, Office Space - Six (6) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work

Expanded Premises, Warehouse - Twelve (12) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work

Must Take Premises - Twelve (12) months following NYCT's possession and occupancy of the Premises upon substantial completion of Lessor's Work following the earlier to occur: (a) vacancy of the existing tenant currently located in the Must Take Premises or (b) January 1, 2027.

BASE RENT:

	Rent/SF*	Square Feet	Annual Rent		
Rent Commencement – 5 <sup>th</sup> Anniversary of Rent Commencement					
Office	\$35.34	212,185	\$7,498,618		
Warehouse	\$20.09	23,404**	\$470,186		
5 <sup>th</sup> Anniversary of Rent Commencem	nent – 10 <sup>th</sup> Anniversary of Rent	Commencement			
Office	\$39.42	212,185	\$8,364,333		
Warehouse	\$22.64	34,404	\$778,907		
10th Anniversary of Rent Commence	ment – 15 <sup>th</sup> Anniversary of Rent	Commencement			
Office	\$43.90	212,185	\$9,314,922		
Warehouse	\$25.45	34,404	\$875,582		
15th Anniversary of Rent Commencement – 20th Anniversary of Rent Commencement					
Office	\$48.83	212,185	\$10,360,994		
Warehouse	\$28.53	34,404	\$981,546		

<sup>\*</sup> Net of \$5.41 per square foot in exempt real estate taxes

<sup>\*\*</sup> Additional 11,000+/- square feet of must take space will be added in year 3



# AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

Page 3 of 4

RENT ESCALATIONS: 1.25% escalations in lieu of Operating Expenses, not included in rent amounts set forth above.

REAL ESTATE TAXES: The Extension Premises are exempt from the imposition of real estate taxes pursuant to Public

Authorities Law Section 1275, and the Expansion Premises and Must Take Premises will also

be exempt from the imposition of real estate taxes.

RENEWAL OPTION: One (1) 10-year and two (2) 5-year renewal options, for all or a portion of the Premises, at 100%

Fair Market Value ("FMV"), upon twelve (12) months' prior written notice. NYCT may elect

renewal options in any order.

PARKING: Thirty-one (31) exclusive parking spaces at \$350 per month, per parking space, with 10%

increases every five (5) years of the Final Rent Commencement Date.

UTILITIES: Directly metered to the public utility.

CLEANING: Lessee to provide cleaning services at its own cost and expense beginning January 1, 2027.

LESSOR'S WORK: Lessor, at Lessor's expense, will design and construct the core and shell of the Premises

based on a preliminary design and scope prepared by NYCT, to be further refined in the A&R Lease. NYCT is responsible for the fit-out of the Premises following delivery of the core and shell by Lessor, with a Tenant Improvement allowance of \$100 per SF (office) and \$50 per SF

(warehouse) for the Expansion Premises; and \$75 per SF for the Extension Premises.

RIGHT OF FIRST

OFFER:

Lessee shall have the right of first option ("ROFO") to purchase the Building or to enter into a ground lease for the Building in which the Premises are located prior to Lessor marketing the Building for sale or lease to the general public; provided however, if Tenant elects to terminate only a portion of the Premises, Landlord shall have the right to terminate Tenant's ROFO and

request costs incurred by Landlord to amend the tax lots.

### COMMENTS:

At 33-00 Northern Boulevard, NYCT's Paratransit and Operations Planning departments currently have offices in the building pursuant to an existing lease. Paratransit's call center and supporting offices, each of which provide public transit for individualized rides, have been occupying their premises at 33-00 Northern Boulevard since 2005. In 2016, NYCT's Operations Planning Department added their Signage Unit's printing division and support offices to their premises at 33-00 Northern Boulevard under the existing lease. The addition of the space for Operations Planning brought the NYCT's combined office space total to approximately 150,000 square feet in the aggregate between the two departments. In 2016, the term of the existing lease was extended up to and including December 31, 2026.

MTA Real Estate engaged its exclusive real estate consultant and broker, CBRE, Inc., to develop a strategy to consolidate NYCT's office and warehouse footprint in Long Island City to achieve cost savings and operational efficiency. NYCT's Electronics Maintenance Division ("EMD") currently has office and warehouse facilities located at a nearby building in Long Island City that is due to expire in June 2024. As EMD's lease is expiring, such expiration creates an opportunity that allows for the consolidation of all three departments into one, centralized location. Furthermore, Operations Planning will consolidate all its personnel into the Premises which will accommodate the future growth of Operations Planning. Paratransit, which has been occupying its premises at 33-00 Northern Boulevard since 2005, will also be afforded the opportunity to reconfigure and renovate their Premises.

Relocating EMD's function to 33-00 Northern Boulevard will increase operational efficiency by accommodating increased personnel, with a larger square-footage footprint, as well as provide increased access to warehouse storage with loading



# AMENDED AND RESTATED LEASE BETWEEN NYCT AND LIC NORTHERN BOULEVARD OWNER, LLC FOR OFFICE SPACE AND WAREHOUSE SPACE LOCATED AT 33-00 NORTHERN BLVD, QUEENS, NY

Page 4 of 4

docks for both individual and shared use. Further, 33-00 Northern Boulevard sits directly under NYCT's 36th St subway station, which will allow direct fiberoptic connection to critical subways communication infrastructure.

As part of the A&R Lease, the Lessor will contribute a minimum of \$18,171,625 to NYCT for the buildout of the Premises across all departments. Any funds not initially spent by NYCT for the buildout will be allocated to refurbishment of the Premises throughout the duration of the lease term. All work to be performed by the Lessor upon Lessor's receipt of the scope of work provided by NYCT.

In light of the above, CBRE, Inc. on behalf of MTA Real Estate, was directed to conduct a market survey and identify suitable relocation sites. There are no other available locations suitable for an office consolidation of this size, which included both warehouse and parking to accommodate and support NYCT's operations in Long Island City. CBRE, Inc. performed a fair market rental value ("FMV") survey and concluded that the proposed rent payable under the A&R Lease is within the FMV range for comparable properties, ranging from \$38.50 - \$43.50 per square foot. The rent negotiated falls within this range.

Based on the foregoing, MTA Real Estate requests authorization to enter into the A&R Lease with the Lessor on the above-described terms and conditions.

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Subject SURRENDER OF NEW YORK CITY TRANSIT LEASED PROPERTY TO CITY OF NEW YORK IN BROOKLYN
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
ARTURO ESPINOZA

<u>.                                    </u>	
Date	
DECEMBER 20, 2023	
·	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Board Action								
Order	r To Date Approval Info Other							
1	Finance Committee	12/18/23	x					
2	Board	12/20/23	х					

Internal Approvals					
Order	Approval	Order	Approval		
1	Legal				
3	Chief Administrative Officer				
2	Chief Financial Officer				

AGENCY: MTA New York City Transit ("NYCT")

GRANTEE: City of New York ("City")

LOCATION: A portion of Block 477, Lot 1 on the tax map of the Borough of Brooklyn, King's County,

City and State of New York, which borders the Gowanus Canal and 9th Street in the

Gowanus neighborhood of Brooklyn (the "Gowanus Property")

SURRENDERED AREA: A portion of the Gowanus Property not to exceed 4,000 square feet (the "Surrendered

Area")

ACTION REQUESTED: Authorization to enter into a surrender agreement

COMPENSATION: Approximately \$228 per square foot. Total amount not to exceed \$912,000.

### COMMENTS:

NYCT is acquiring easements on property owned by the New York City Department of Parks and Recreation ("Parks") pursuant to the attached staff summary dated November 29, 2023, in support of a capital project to undertake accessibility improvements at the Broadway Junction subway station complex in Brooklyn.

In connection with the acquisition of easements on Parks' property, there is a legal requirement to provide in-kind substitution of real property, which may consist of one or more parcels, whose total value meets or exceeds the value of the easements acquired by NYCT.

The Surrendered Area is one such parcel that was identified as a suitable candidate for the in-kind substitution. The Surrendered Area is adjacent to the NYCT's Smith – 9th St subway station on the Culver Line and, as part of the Gowanus Property it is subject to an Agreement of Lease between the City and NYCT dated June 1, 1953 (the "Master Lease"). An independent valuation of the Surrendered Area determined the fair market value of the Surrendered Area is approximately \$228 per square foot. A property line survey of the Gowanus Property is underway which will determine the exact dimensions and size of the Surrendered Area, which is not expected to exceed 4,000 square feet or \$912,000 in value.

The projected maximum value of the Surrendered Area reduces the shortfall referenced in the November 29, 2023, staff summary from \$4,730,000 to \$3,818,000. MTA Real Estate is collaborating with Parks to identify additional parcels whose value meets or exceeds the remaining shortfall.

### FINANCE COMMITTEE MEETING



# SURRENDER OF NEW YORK CITY TRANSIT LEASED PROPERTY TO CITY OF NEW YORK IN BROOKLYN (Cont'd.) Page 2 of 2

Parks will construct a public access path within the Surrendered Area. The surrender agreement will be approved as to form by MTA Legal. In the surrender agreement to formally release NYCT's leasehold interest in the Surrendered Area back to the City under the Master Lease, NYCT will retain rights within the un-surrendered portion Gowanus Property to operate and maintain the subway. Additionally, if NYCT proposes to locate an elevator in the Gowanus Property in a future MTA Capital Plan, both parties will cooperate on a suitable location for the same within the Surrendered Area, and the area occupied by the elevator and associated improvements in the Surrendered Area will be added to the Master Lease.

Based on the foregoing, MTA Real Estate requests authorization for NYCT to enter into a surrender agreement with the City of New York under the above-described terms and conditions.

Page 1 of 2

Subject

ACQUISITION OF TEMPORARY AND PERMANENT EASEMENTS FROM THE NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION IN SUPPORT OF ACCESSIBILITY IMPROVEMENTS AT NYCT'S BROADWAY JUNCTION STATION IN BROOKLYN, NY

Department

**REAL ESTATE** 

Department Head Mount

**DAVID FLORIO** 

**Department Head Signature** 

**Project Manager Name** 

**ARTURO ESPINOZA** 

	1 age 1 of 2
Date	
NOVEMBER 29, 2023	
•	
Vendor Name	
Contract Number	
Contract Manager Name	
Contract manager Name	
Table of Contents Ref. #	

Board Action					
Order	То	Date	Approval	/\fo	Other
1	Finance Committee	11/27/23	х		
2	Board	11/29/23	х		6

Internal Approvals								
Order	Order Approval Order Approval							
1	Legal							
3 Chief Administrative Officer								
2	Chief Financial Officer							

AGENCY: MTA New York City Transit ("NYCT")

GRANTOR: New York City Department of Parks and Recreation ("Parks")

LOCATION: Portion of Kings County Block 1547 Lot 1 in Callahan-Kelly Playground ("the Park")

adjacent to NYCT's Broadway Junction subvay station in Brooklyn

EASEMENT AREA: Temporary easements totaling 14,316 square feet and permanent easements totaling

9,616 square feet

USE: Construction, maintenance, and operation of accessivility improvements

ACTION REQUESTED: Authorization to enter into easement agreements

COMPENSATION: \$8,330,000 for all easements with an offset of \$3,600,000 for a portion of Sackman Street

to be transferred to Parks and additional offsets of parcels worth at least \$4,730,000 to be

transferred to Parks.

#### COMMENTS:

In support of a capital project to install accessibility improvements at the Broadway Junction subway station complex serving the A, C, J, Z, and L lines, temporary and permanent easements need to be acquired in adjacent property belonging to Parks. The easements will allow for the expansion of the station headhouse to create space for new elevators and ramps along with new aerial bridges to improve circulation throughout the station complex.

New York State legislation, included in the 2020-2021 Enacted Budget, added PAL 1266 (12-a) to create a new valuation procedure for transfers to or acquisitions by the MTA of City of New York (the "City") owned real property, or interests in real property, needed by the MTA for certain capital projects in the 2015-2019 and 2020-2024 capital programs. The legislation adding PAL 1266 (12-a) was enacted so that the MTA can acquire from the City the real property interests needed for critical MTA capital projects timely, efficiently, and cost-effectively.

### FINANCE COMMITTEE MEETING



# ACQUISITION OF TEMPORARY AND PERMANENT EASEMENTS FROM THE NEW YORK CITY DEPARTMENT OF PARKS AND RECREATION IN SUPPORT OF ACCESSIBILITY IMPROVEMENTS AT NYCT'S BROADWAY JUNCTION STATION IN BROOKLYN, NY (Cont'd.)

Page 2 of 2

PAL 1266 (12-a) requires valuations of the City's real property interests and negotiations with the City to determine fair market value to be conducted after 1) the MTA has identified the need for such property interests, and 2) the City has consented to their transfer or acquisition.

The MTA has identified to the City the real property interests that the MTA needs to construct the accessibility improvements at the Proadway Junction subway station complex, and the City has consented to the transfer / sale of said real property interests to the MTA.

The New York State Assembly and Senate in June 2022 approved a bill authorizing this parkland alienation for the MTA acquisition of said real project, interests at Parks' Callahan Kelly Playground and the Governor signed the bill in August 2022. An additional bill for technical corrections to the 2022 legislation was passed in May 2023 and signed by the Governor in July 2023.

Pursuant to PAL 1266 (12-a), after the Min acquires title to the real property interests, the MTA will make a written offer to compensate the City the fair market value for said real property interests, based on an appraisal, and if needed will commence negotiations with the City to detainine fair market value.

Since the Park received federal funding, any action to alienate any portion of the Park requires an additional process overseen by the National Park Service called conversion, the result of which is a requirement for identifying property whose value meets or exceeds the value of the real property interests alienated from Parks to serve as substitute parkland to be transferred to Parks permanently. Only property of sufficient recreational usefulness as a park qualifies; it is insufficient to compensate Parks with funds. One such parked was identified early in the process and was included in the 2022 alienation legislation: the portion of Sackman Street adjacent to the Park. Thus, the alienation legislation authorized NYCT to undertake the process of a mapping action to formally discontinue and close a portion of Sackman Street (known as a "de-mapping") bordering the Park and then subsequently transferring jurisdiction of such de-mapped area to Parks.

An independent valuation of the easement areas alienated from Parks and the portion of Sackman Street to be transferred to Parks resulted in a shortfall of \$4,730,000 and the need to identify additional parcels in the Borough of Brooklyn to make up the difference. A significant driver of that shortfall is the requirement to value the temporary easements as permanent easements when the duration of the temporary occupancy is greater than 6 months, which is the case in this project. Therefore, in order to make up the shortfall, MTA identified additional parcels controlled by NYCT and they are being appraised. MTA Real Estate will negotiate terms and work with Parks to transfer the desired parcels to Parks' jurisdiction. The property acquisition will be subject to satisfactory completion of any her essary environmental reviews.

Based on the foregoing, MTA Real Estate requests authorization to proceed with negotiations and er, er into easement agreements with Parks at the above-described terms and conditions. This Staff Summary will be updated to include any of the additional parkland replacement parcels identified to satisfy the above-described shortfall and the rinal terms and conditions will be presented to the Finance Committee and Board for approval.

# MTA LONG ISLAND RAIL ROAD

Page 1 of 1

Subject LICENSE WITH TERWILLIGER BARTONE PROPERTIES, LLC FOR A PUBLIC WALKWAY AT THE LIRR WESTBURY STATION, WESTBURY, NY
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
XAVIER CARRERA

	. ago . s
Date	
DECEMBER 20, 2023	
,	
Vendor Name	
Contract Number	
Contract Manager Name	
Contract manager Name	
Table of Contents Ref. #	

Board Action					
Order	То	Date	Approval	Info	Other
1	Finance Committee	12/18/23	x		
2	Board	12/20/23	x		

Internal Approvals								
Order	Order Approval Order Approval							
1	Legal							
3	Chief Administrative Officer							
2	Chief Financial Officer							

AGENCY: MTA Long Island Rail Road ("LIRR")

LICENSEE: Terwilliger Bartone Properties, LLC ("Terwilliger Bartone")

LOCATION: Westbury Station, Westbury, NY

USE: Public access walkway from the east end of the outbound platform at the LIRR Westbury

Station.

ACTION REQUESTED: Authorization to enter into a license agreement for the construction, repair, and

maintenance by Terwilliger Bartone of a public access walkway to the station platform

COMPENSATION: None

### COMMENTS:

Terwilliger Bartone, a development company, recently constructed a residential building adjacent to the LIRR Westbury Station ("the Station") and is seeking to construct a public access walkway to the Station platform. The public access walkway will create direct access from the residential building directly to the Station platform and provide an additional public access point for LIRR's ridership.

Pursuant to the MTA Real Estate Department Policies and Procedures for the Licensing of Real Property, Circumstance 3, MTA Real Estate is authorized to award a license without implementing MTA's RFP competitive process as long as the proposed licensed area is situated and adjacent to a property owner who is the only single adjacent property owner who can make use of the proposed licensed area. In this case, Terwilliger Bartone's property is located directly across from the Station platform access point and, as a result, Terwilliger Bartone is the only single adjacent property owner who can make use of the proposed licensed area.

Based on the foregoing, MTA Real Estate requests authorization to grant a license on behalf of the LIRR to Terwilliger Bartone under the above-described terms and conditions.

# MTA METRO-NORTH RAILROAD

Page 1 of 2

Subject ACQUISITON OF EASEMENTS AT NYC PARKS' HUTCHINSON RIVER PARKWAY EXTENSION
FOR PENN STATION ACCESS, BRONX, NY  Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
ANGELA SZU

Date	
<b>DECEMBER 20, 2023</b>	
· · · · · · · · · · · · · · · · · · ·	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	_

	Board Action					
Order To Date Approval Info Other						
1	Finance Committee	12/18/23	x			
2	Board	12/20/23	х			

Internal Approvals								
Order	Order Approval Order Approval							
1	Legal							
2	Chief Administrative Officer							
3	Chief Financial Officer							

AGENCY: Metropolitan Transportation Authority ("MTA") and MTA Metro-North Railroad ("MNR")

GRANTOR: New York City Department of Parks and Recreation ("Parks")

LOCATION: Areas within the Hutchinson River Parkway Extension which are contiguous to Bronx

Block 4411 Lot 1 ("Parkway Property")

EASEMENT AREAS: Subject to change following further design refinements, the approximate sizes are:

- (I) Co-op City Station western egress and ancillary facilities
  - a. 8,427± square feet
  - b. 595± square feet
- (II) Railroad right-of-way augmentations
  - a. 2,341± square feet (grading)
  - b. 877± square feet (grading and overhead catenary structure)
  - c. 831± square feet (subsurface drainage)

USE: Easements in support of the Penn Station Access Project ("PSAP")

ACTION REQUESTED: Acquisition of permanent easements in support of the PSAP for the Co-op City Station and

along Amtrak's Hell Gate Line.

TERM: Permanent

COMPENSATION: To be determined pursuant to PAL 1266 (12-a)

### COMMENTS:

In connection with the construction of PSA, a number of permanent acquisitions will be required for stations including platforms, stairways, walkways for Americans with Disabilities Act compliance, as well as electrical substations, and Right-of-Way ("ROW") augmentations along Amtrak's Hell Gate Line.

### FINANCE COMMITTEE MEETING



# ACQUISITON OF EASEMENTS AT NYC PARKS' HUTCHINSON RIVER PARKWAY EXTENSION FOR PENN STATION ACCESS, BRONX, NY (Cont'd.)

Five permanent easements within the Parkway Property near the proposed Co-op City Station in the Bronx have been identified as required for the PSAP. Two of the easements will be acquired for the Co-op City Station western egress and ancillary facilities and three of the easements will be acquired for Amtrak's Hell Gate Line Right-of-Way augmentations.

Per Parks, the lands within Hutchinson River Parkway Extension are Parkway Property, not parkland, so alienation is not required to authorize Parks' conveyance of real property interests within the Parkway Property.

Enacted by the New York State legislation and included in the 2020-2021 Enacted Budget, PAL 1266 (12-a) created a valuation procedure for transfers to, or acquisitions by, the MTA of City of New York (the "City") owned real property, or interests in real property, needed by the MTA for certain capital projects in the 2015-2019 and 2020-2024 capital programs. PAL 1266 (12-a) requires valuations of the City's real property interests and negotiations with the City to determine fair market value to be conducted after 1) the MTA has identified the need for such property interests, and 2) the City has consented to their transfer or acquisition. The legislation was enacted to enable the MTA to acquire from the City the real property interests needed for critical MTA capital projects timely, efficiently, and cost-effectively.

The MTA has identified the permanent easements required for PSA within the Parkway Property, and the City has consented to the transfer of the permanent easements within the Parkway Property to the MTA.

Pursuant to PAL 1266 (12-a), after the MTA acquires title to the real property interests, the MTA will make a written offer to pay the City the fair market value for the said real property interests based on an appraisal, and if needed, will commence negotiations with the City to determine fair market value. MTA Real Estate will inform the MTA Board after negotiations with the City have concluded and the fair market value for the said real property interests is determined.

Based on the foregoing, MTA Real Estate requests authorization for the MTA to acquire property interests from Parks on the above-described terms and conditions.

# MTA BRIDGES & TUNNELS



Page 1 of 2

Subject
LICENSE WITH EDWARD FORNI FOR A FOOD
AND BEVERAGE OPERATION AT RANDALL'S
ISLAND BUILDING 104, NEW YORK, NY
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
RAYMOND SMYTH

Date DECEMBER 20, 2023	
,	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Board Action						
Order To Date Approval Info Other						
1	Finance Committee	12/18/23	x			
2	Board	12/20/23	х			

Internal Approvals							
Order	Order   Approval   Order   Approval						
1	Legal						
2	Chief Administrative Officer						
3	Chief Financial Officer						

AGENCY: MTA Bridges and Tunnels ("B&T")

LICENSEE: Edward Forni

LOCATION Building 104 Training Facility at Randall's Island, New York, NY

PREMISES: Approximately 487 SF in a portion of the Building 104 Training Facility Cafeteria

USE: Food and beverage operation within B&T's employee cafeteria

ACTION REQUESTED: Approval to enter into a license agreement with Edward Forni

COMPENSATION: None

### COMMENTS:

MTA Real Estate issued a Request for Proposal ("RFP") seeking a food and beverage operator to occupy a portion of the employee cafeteria ("Premises") located within the Building 104 Training Facility.

The sole proposer under the RFP was Edward Forni who has an extensive background of relevant prior work experience extending over twenty (20) years managing, owning, and operating various delis, an Italian supermarket, grocery and sandwich store, and catering service. The Licensee intends to operate the Premises as a deli providing meals, snacks, and beverages to the two-hundred fifty (250) B&T employees and weekly visitors estimated to attend the Building 104 Training Facility for training purposes.

The term of the license agreement will be ten (10) years. B&T will provide utilities, including electricity, gas, and water at no cost to the Licensee. Additionally, B&T will be responsible for service contracts for the kitchen hood, Ansul system and any grease traps located within the Premises.

The Premises will be delivered to the Licensee in clean and in working-order condition upon commencement of the term of the license agreement. The Licensee will thereafter be responsible to ensure that all equipment remains clean and in operational condition. B&T will retain ownership of all existing appliances and equipment.



### FINANCE COMMITTEE MEETING

# LICENSE AGREEMENT WITH EDWARD FORNI FOR THE FOOD AND BEVERAGE OPERATION AT RANDALL'S ISLAND BUILDING 104 TRAINING FACILITY, NEW YORK, NEW YORK (Cont'd)

Page 2 of 2

Given that the Licensee's operations will serve to benefit B&T employees and the MTA, no compensation is being requested under the license agreement; however, the MTA will request a security deposit in the amount of five thousand dollars (\$5,000.00) to cover any potential damages to the Premises during the term of the license agreement.

MTA Legal has drafted the license agreement, approved as to form, and the Licensee will be required to provide appropriate insurance coverage and indemnification for the above use.

Based on the foregoing, MTA Real Estate requests authorization to enter into a license agreement on behalf of B&T with Edward Forni under the above-described terms and conditions.



Page 1 of 1

Subject

LICENSE BETWEEN NYCT AND BEIGE FAMILY REALTY COMPANY LLC FOR ACCESS TO PROPERTY ADJACENT TO THE JAMAICA SUBSTATION IN CONNECTION WITH SUBSTATION REHABILITATION PROJECT, PHASE II IN QUEENS, NY

Department

**REAL ESTATE** 

**Department Head Name** 

**DAVID FLORIO** 

**Department Head Signature** 

**Project Manager Name** 

**RAYMOND SMYTH** 

Date DECEMBER 20, 2023	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

Board Action					
Order	То	Date	Approval	Info	Other
1	Finance Committee	12/18/23		х	
2	Board	12/20/23		х	

Internal Approvals							
Order	Order Approval Order Approval						
1	Legal						
2	Chief Administrative Officer						
3	Chief Financial Officer						

AGENCY: MTA New York City Transit ("NYCT")
LICENSOR: Beige Family Realty Company LLC

LOCATIONS: 120-08 Jamaica Avenue & 87-14 121st Street, Queens NY 11418

LICENSED AREAS: Portion of Licensor's property adjacent to NYCT's Jamaica Substation

USE: Agreement for air rights and installation of protection to facilitate repairs to the substation

building

TERM: The earlier of four (4) months or completion of the work and removal of equipment

COMPENSATION: None

### COMMENTS:

In connection with NYCT's C-30854 Rehabilitation of Substation Roofs and Enclosures Project, NYCT requires air rights over the property adjacent to the Jamaica Substation in order to facilitate repairs to the substation wall. The work is currently anticipated to begin by the second quarter of 2024.

MTA Real Estate negotiated a license agreement with the Licensor on behalf of NYCT pursuant to MTA Board approved policy, modified November 12, 2013, which allows MTA Real Estate to negotiate access rights and privileges required by MTA operating agencies for capital projects or maintenance or repairs of operating facilities. MTA Legal prepared an access agreement approved as to form. There is no compensation associated with this agreement.

Page 1 of 1

Subject

LICENSE BETWEEN NYCT AND WOODSIDE LANDMARK REALTY LLC FOR ACCESS TO PROPERTY ADJACENT TO THE 58<sup>TH</sup> STREET SUBSTATION IN CONNECTION SUBSTATION REHABILITATION PROJECT, PHASE II IN QUEENS, NY

Department

REAL ESTATE

**Department Head Name** 

**DAVID FLORIO** 

**Department Head Signature** 

**Project Manager Name** 

**RAYMOND SMYTH** 

Date
<b>DECEMBER 20, 2023</b>
·
Vendor Name
Contract Number
Contract Manager Name
Table of Contents Ref. #

Board Action							
Order To Date Approval Info Other							
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

Internal Approvals						
OrderApprovalOrderApproval						
1	Legal					
2	Chief Administrative Officer					
3	Chief Financial Officer					

AGENCY: MTA New York City Transit ("NYCT")

LICENSOR: Woodside Landmark Realty LLC

LOCATION: 57-16 Roosevelt Ave, Woodside NY 11377

LICENSED AREA: Portion of Licensor's property adjacent to NYCT's 58th Street Substation

USE: Agreement for air rights and installation of roof protection to facilitate repairs to the

substation building

TERM: The earlier of four (4) months or completion of the work and removal of equipment

COMPENSATION: None

### COMMENTS:

In connection with NYCT's C-30854 Rehabilitation of Substation Roofs and Enclosures Project, NYCT requires air rights over the building adjacent to the 58<sup>th</sup> Street Substation in Queens in order to facilitate repairs to the substation wall. The work is currently anticipated to begin by the second quarter of 2024.

MTA Real Estate negotiated a license agreement with the Licensor on behalf of NYCT pursuant to MTA Board approved policy, modified November 12, 2013, which allows MTA Real Estate to negotiate access rights and privileges required by MTA operating agencies for capital projects or maintenance or repairs of operating facilities. MTA Legal prepared an access agreement approved as to form. There is no compensation associated with this agreement.

Page 1 of 1

Subject
LICENSE BETWEEN NYCT AND EKATERINI
KRITIKOS FOR ACCESS TO PROPERTY
ADJACENT TO THE 58<sup>TH</sup> STREET SUBSTATION
IN CONNECTION WITH SUBSTATION
REHABILITATION PROJECT, PHASE II IN
QUEENS, NY

Department

**REAL ESTATE** 

**Department Head Name** 

**DAVID FLORIO** 

**Department Head Signature** 

**Project Manager Name** 

**RAYMOND SMYTH** 

Date
DECEMBER 20, 2023
Vendor Name
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Contract Number
Contract Managar Nama
Contract Manager Name
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Board Action							
Order To Date Approval Info Other							
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

Internal Approvals							
Order	Order Approval Order Approval						
1	Legal						
2	Chief Administrative Officer						
3	Chief Financial Officer		_				

AGENCY: MTA New York City Transit ("NYCT")

LICENSOR: Ekaterini Kritikos

LOCATION: 40-24 58th Street, Woodside NY 11377

LICENSED AREA: Portion of Licensor's property adjacent to NYCT's 58th Street Substation

USE: Agreement for air rights and installation of yard protection to facilitate repairs to the

substation building

TERM: The earlier of four (4) months or completion of the work and removal of equipment

COMPENSATION: None

#### **COMMENTS:**

In connection with NYCT's C-30854 Rehabilitation of Substation Roofs and Enclosures Project, NYCT requires air rights over the property adjacent to the 58<sup>th</sup> Street Substation in Queens in order to facilitate repairs to the substation wall. The work is currently anticipated to begin by the second quarter of 2024.

MTA Real Estate negotiated a license agreement with the Licensor on behalf of NYCT pursuant to MTA Board approved policy, modified November 12, 2013, which allows MTA Real Estate to negotiate access rights and privileges required by MTA operating agencies for capital projects or maintenance or repairs of operating facilities. MTA Legal prepared an access agreement approved as to form. There is no compensation associated with this agreement.

Page 1 of 1

Subject

LICENSE BETWEEN NYCT AND 2432 REALTY LLC FOR ACCESS TO PROPERTY ADJACENT TO ASTORIA SUBSTATION IN CONNECTION WITH SUBSTATION REHABILITATION PROJECT, PHASE II IN QUEENS, NY

Department

**REAL ESTATE** 

**Department Head Name** 

**DAVID FLORIO** 

**Department Head Signature** 

**Project Manager Name** 

**RAYMOND SMYTH** 

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
-	
Table of Contents Ref. #	

Board Action							
Order	Order To Date Approval Info Other						
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

Internal Approvals						
Order Approval Order App						
1	Legal					
2	Chief Administrative Officer					
3	Chief Financial Officer					

AGENCY: MTA New York City Transit ("NYCT")

LICENSOR: 2432 Realty LLC

LOCATIONS: 24-32 31st Street, Astoria, NY 11102

LICENSED AREAS: Portion of Licensor's property adjacent to NYCT's Astoria Substation

USE: Agreement for air rights and installation of protection to facilitate repairs to the substation

building

TERM: The earlier of two (2) months or completion of the work and removal of equipment

COMPENSATION: \$5,000 for the first month and \$3,500 for the second month if required.

### COMMENTS:

In connection with NYCT's C-30854 Rehabilitation of Substation Roofs and Enclosures Project, NYCT requires air rights over the property adjacent to the Astoria Substation in order to facilitate repairs to the substation wall. The work is currently anticipated to begin by the second quarter of 2024.

MTA Real Estate negotiated a license agreement with the Licensor on behalf of NYCT pursuant to MTA Board approved policy, modified November 12, 2013, which allows MTA Real Estate to negotiate access rights and privileges required by MTA operating agencies for capital projects or maintenance or repairs of operating facilities. MTA Legal prepared an access agreement approved as to form. Compensation in the amount of \$5,000 for the first month and \$3,500 for the second month (if required) is due to Licensor prior to commencement of the work.

Page 1 of 1

Subject
SHORT-TERM PARKING PERMIT BETWEEN
METRO-NORTH AND THE TOWN OF
CORTLANDT FOR USE OF THE PARKING LOT
AT CORTLANDT STATION, TOWN OF
CORTLANDT, NEW YORK
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
JASON ORTIZ

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

	Board Action						
Order	То	Date	Approval	Info	Other		
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

	Internal Approvals					
Order   Approval   Order   Approval						
1	Legal					
2	Chief Development Officer					
3	Chief Financial Officer					

AGENCY: MTA Metro-North Railroad ("MNR")

PERMITTEE: Town of Cortlandt ("Town")

LOCATION: Cortlandt Station, Town of Cortlandt, New York

PREMISES: Parking Lots 1 and 2 on the East Side of the Cortlandt Station, Town of Cortlandt, NY

USE: One (1) day parking permit for Family Fun Day
TERM: Saturday, October 28, 2023, 3:00 pm to 9:00 pm

COMPENSATION: \$1; payment waived

### COMMENTS:

The Town of Cortlandt sought a one (1) day parking permit to utilize parking lots 1 and 2 on the east side of the Cortlandt Station for its Family Fun Day event.

Pursuant to the Board-approved Real Estate Department Policy #25 governing the use of railroad facilities by municipal and not-for-profit corporations for non-commercial activities, the Permittee was granted permission to utilize parking lots 1 and 2 at the Location for the Permittee's annual Family Fun Day event on October 28, 2023, from 3:00 pm to 9:00 pm.

MTA Legal drafted the short-term parking permit, approved as to form and the Town provided appropriate insurance coverage and indemnification for the above use.

Page 1 of 1

Subject
SHORT TERM PARKING PERMIT BETWEEN
METRO-NORTH AND PREMIUM OUTLET
PARTNERS L.P. FOR USE OF PARKING SPACES
AT HARRIMAN STATION, VILLAGE OF
HARRIMAN, NEW YORK
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
JASON ORTIZ

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

	Board Action						
Order	То	Date	Approval	Info	Other		
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

Internal Approvals							
Order	Order Approval Order Approval						
1	Legal						
2	Chief Administrative Officer						
3	Chief Financial Officer						

AGENCY: MTA Metro-North Railroad ("MNR")

PERMITTEE: Premium Outlet Partners L.P.

LOCATION: Harriman Station Parking Facility, Village of Harriman, New York

PREMISES: Seven hundred (700) parking spaces

USE: Use of seven hundred (700) parking spaces for vehicle parking and shuttle buses in

connection with the Thanksgiving shopping event

TERM: Parking permit for Friday, November 24, 2023, and Saturday November 25, 2023.

COMPENSATION: \$5,488.00 (\$3.92 per space per day pursuant to MTA policy)

### COMMENTS:

Premium Outlet Partners L.P. sought a short-term parking permit for seven hundred (700) spaces at the Harriman Station Parking Facility for the Thanksgiving Shopping Event on Friday, November 24 and Saturday, November 25, 2023.

Pursuant to the Board-approved Real Estate Department Policy #26 governing the use of railroad facilities by for-profit entities, MTA Real Estate is authorized to permit the use of MTA Agency property by for-profit entities for periods not to exceed seventy-two (72) hours, provided the entity is charged a base fee per space at current rates. The Permittee was granted permission to utilize MNR's Harriman Station Parking Facility for the Permittee's annual Thanksgiving shopping event on Thursday, November 24, 2023, and Saturday, November 25, 2023.

MTA Legal has drafted the short-term parking permit, approved as to form and the Permittee has provided appropriate insurance coverage and indemnification for the above dates.

Page 1 of 1

Subject
SHORT-TERM ACCESS AGREEMENT BETWEEN
METRO-NORTH AND 1 HMB MZL PROPERTY
OWNER, LLC FOR CONTINUED METRO-NORTH
OPERATIONS AT 1 HALF MOON BAY, CROTON-
ON-HUDSON, NEW YORK
Department
REAL ESTATE
Department Head Name
DAVID FLORIO
Department Head Signature
Project Manager Name
JASON ORTIZ

Date	
<b>DECEMBER 20, 2023</b>	
Vendor Name	
Contract Number	
Contract Manager Name	
Table of Contents Ref. #	

	Board Action						
Order	То	Date	Approval	Info	Other		
1	Finance Committee	12/18/23		х			
2	Board	12/20/23		х			

Internal Approvals			
Order	Approval	Order	Approval
1	Legal		
2	Chief Administrative Officer		
3	Chief Financial Officer		

AGENCY: MTA Metro-North Railroad ("MNR")
PERMITTEE: 1 HMB MZL PROPERTY OWNER, LLC

LOCATION: 1 Half Moon Bay, Croton-on-Hudson, New York

PREMISES: Approximately 10,500 ± sq. ft. of unimproved land adjacent to the Hudson Line right-

of-way near the Croton-Harmon Station, a portion of Section 78.12, Block 4, Lot 1.

USE: Material and equipment storage, material staging for major capital projects

TERM: Earlier of the date of a permanent agreement or six (6) months from the effective date of

the Interim Access Agreement.

COMPENSATION: None

### COMMENTS:

MNR is seeking to continue operations of its material and equipment storage under a short-term agreement until a long-term agreement is executed.

Pursuant to the Board-approved Real Estate Department Policy "Agreements under \$100K where the MTA is the grantee" dated June 27, 2023, MTA Real Estate is authorized to enter into a license, lease or acquire property rights in support of MTA capital projects or ongoing operations when it is estimated that MTA's aggregate obligation to pay compensation to the licensor or grantor is less than \$100,000 over the term. This agreement is in support of continued operations for MNR and at no cost to the MTA.

MTA Legal has drafted the interim access agreement and approved as to form. The agreement was fully executed on November 6, 2023.