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Press Release

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[Metro-North](#)

IMMEDIATE

### Metro-North Partners with Car Rental and Car Sharing Services

#### *It's Even Easier to Enjoy Sightseeing or Shopping in the Suburbs*

To improve station access and regional mobility, MTA Metro-North Railroad is extending its popular partnership with Enterprise Rent-a-Car and adding services provided by Zipcar at outlying stations.

For the last seven years, savvy travelers have used Metro-North then picked up a rental car at many stations and the program has grown continuously. Now Zipcar, an hourly car sharing service, also will be available at select station parking lots.

These two partnerships provide an important tool for extending and completing trips of Metro-North customers. Enterprise and Zipcar can also participate in Metro-North-sponsored events and programs such as Metro-North "Getaway" packages.

"We expect that these agreements will enhance regional economic development by boosting tourism and improve customer satisfaction with the railroad experience," said Metro-North President Joseph Giulietti. "The availability of cars at outlying stations also will expand the number of partners that can participate in the railroad's popular Getaway packages while reinforcing Metro-North's role as a primary method of transportation."

MTA's Real Estate department issued a Request for Proposals for either or both car rental and car sharing services in 2014. The only proposal for daily car rental services was received from Enterprise Rent-a-Car and the only proposal to provide an hourly car sharing service was received from Zipcar. Both deals include base rent and modest revenue sharing. The agreements will be recommended for approval by the board of the Metropolitan Transportation Authority, which meets Wednesday.

Enterprise will continue its daily rental program under the new agreement, which also will allow for the addition of more stations based on demand. Customers typically reserve vehicles via Enterprise's website, which is linked to Metro-North's website. Enterprise then provides pick-up service to customers at stations and transportation to nearby Enterprise locations, where rental vehicles are obtained. At the conclusion of the rental period, customers may leave vehicles in the station parking lots in unoccupied parking spaces at the station of origin and deposit the keys in a secure Enterprise lock box located at the station. Enterprise will retrieve the vehicles within 24 hours.

Zipcars will be parked at dedicated spaces at Metro-North commuter parking facilities. These spaces will have signage for customers' ease of identification and to prevent other cars from parking in such spaces when a Zipcar is in use. Zipcar and Metro-North will roll out car sharing services in phases with Zipcar choosing from stations in New York State where Metro-North owns or controls parking facilities.

Customers typically subscribe to Zipcar's services via a membership program giving them the ability to reserve any Zipcar. Metro-North customers will reserve vehicles via Zipcar's website (a link to which will be placed on three of Metro-North's web pages.) The Zipcar will be returned to the dedicated space at the same parking lot where it was picked up. Metro-North has confirmed that commuter parking will not be adversely impacted by this program. Zipcar previously had a small presence at Metro-North stations as a pilot car-sharing project that began in 2003.